



Rayat Shikshan Sanstha's,  
Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.

**Criterion 1- Curricular Aspect**

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**1.1: Curricular Planning and Implementation**

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## 1.1: Curricular Planning and Implementation

### Introduction:


Institute runs BBA, BCA and MBA full time programs, introduced by Shivaji University Kolhapur. We have full time faculty members separately associated with MBA, BBA and BCA programs.

At the beginning of every academic year we use to prepare academic calendars, and accordingly we use to prepare teaching plan and also conduct internal examination as continuous internal examination.

We also provided lecture diary to all faculty members which contains their individual information, teaching plans, activity reports and their daily work report. All the faculty members use to deliver their lectures as per the time tables.

Sr. No	Year	Particular
1	2018-19	Daily Education report
		Time Table
		Teaching Plan
		Academic Calendar(MBA, BBA ,BCA)
		Evaluation report
2	2019-20	Daily Education report
		Time Table
		Teaching Plan
		Academic Calendar(MBA, BBA ,BCA)
		Evaluation report
3	2020-21	Daily Education report
		Time Table
		Teaching Plan
		Academic Calendar(MBA, BBA ,BCA)
		Evaluation report
4	2021-22	Daily Education report
		Time Table
		Teaching Plan
		Academic Calendar(MBA, BBA ,BCA)
		Evaluation report
5	2022-23	Daily Education report
		Time Table
		Teaching Plan
		Academic Calendar(MBA, BBA ,BCA)
		Evaluation report



  
**Director**  
Karmaveer Bhaurao Patil Institute of  
Management Studies & Research, Satara



# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

"Education through Self-Help is our motto" - Karmaveer



RAYAT SHIKSHAN SANSTHA'S,

### **KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA**

Dist. Satara ( Maharashtra) Pin : 415 001.

Phone : Off.: (02162) 230011 Fax : (02162) 229089

E-mail: mba@erayat.org

2018 - 2019

Name : M. B. Bhosale

Designation : Assistant Professor.

Department : MBA. Management.

# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

### INDIVIDUAL INFORMATION



- 1) Name : Dr. M. B. Bhosale
- 2) Department : Management
- 3) Designation : Assistant Professor
- 4) Educational Qualification : M. Com., M. Phil., DIM., Ph.D.
- 5) Date of Birth : 01/06/1965
- 6) Date of Appointment : 30/4/2004
- 7) Phone No. (Residence) : 9420771294
- 8) Address :
  - a) Local : Plot No. 32, Vishal Sahyadri Hous.  
Society, Shahunagar, Satara.
  - b) Permanent : Alp. Brahmapuri  
Tal. Mangalwedha,  
Dist. Solapur.

**Information of Leave**  
**[1] Casual leave (CL)**

Sr.No.	Date	Signature of Authority	Sr.No.	Date.	Signature of Authority
1	23/6/2018		9	30/3/2019	
2	07/07/18		10		
3	9/8/2018		11		
4	9/9/2018		12		
5	17/10/2018		13		
6	22/11/2018		14		
7	18/2/2019		15		
8	18/3/2019				

**[2] Duty leave (DL)**

Sr.No.	Date	Nature of Work	Signature of Authority
1	20/6/2018	University work.	
2	14/9/2018	Industrial visit at Palekar.	
3	11/12/2018	MBA viva-voce	
4	12/12/2018	MBA viva-voce	
5	17/12/18 to 23/12/2018	FDP at Pandhargarh	
6	26/12/18	Assessment of Aw. sheets	
7	28/12/18 to 29/12/18	1	
8	10/4/19	BOS Sub-committee meeting	
9	11/4/19	BBA viva-voce exam	
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			



**[3] Other type of leave (OD)**

Sr.No.	Date	Causes	Signature of Authority
1			
2			
3			
4			
5			
6			
7			
8			
9			

**Appointment as a member on various Committees**

- A) At Institute Level : \_\_\_\_\_  
 Member College Development Committee  
 Co-ordinator - Alumni Cell,  
 " - ED and Incubating Cell,  
 " - Internal Exam,  
 " - Purchase Committee  
 " - eMBArk Programme
- B) At University Level : \_\_\_\_\_  
 MBA - I class - coordinator  
 Academic calendar - 1/

- C) Others : \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_


### Subjects Wise Lecture Record

Class BBA II Year: II Semester: III

Name of the subject: Entrepreneurship Development: P.I

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	16/7/18	2:30-3:30	Evolution of Entrepreneur	01	51
2	19/7/18	1:30-2:30	Importance of Entrepreneurship	01	51
3	20/7/18	1:30-2:30	Entrepreneurial Traits	01	46
4	23/7/18	2:30-3:30	Entrepreneurial skills	01	48
5	26/7/18	1:30-2:30	Entrepreneur Types	01	44
6	27/7/18	1:30-2:30	Entrepreneur & mgr.	01	37
7	30/7	2:30-3:30	Entrepreneur & leader	01	46
8	02/8	1:30-2:30	Functions of Entrepreneur	01	49
9	06/8	2:30-3:30	Role of Entrepreneur	01	08
10	10/8	1:30-2:30	Entrepreneurship & Innovation	01	42
11	13/8	2:30-3:30	Factors affecting ED	01	42
12	16/8	1:30-2:30	Significance of Enterp.	01	41
13	20/8	2:30-3:30	Global perspective on ED	01	52
14	23/8	1:30-2:30	Role of ED in India	01	46
15	28/8	1:30-2:30	ED and Soc. Dev. in India	01	49
16	30/8	1:30-2:30	ED and Soc. Dev. in India	01	34
17	31/8	1:30-2:30	Theories of ED	01	42
18	04/9	1:30-2:30	ED theories Tech. Rev.	01	44
19	07/9	1:30-2:30	Women Entrepreneurship	01	29
20	11/9	1:30-2:30	Functions of women	01	14
21	21/9	1:30-2:30	Problems of Women Ent.	01	34
22	25/9	1:30-2:30	Remedial measures for	01	29
23	27/9	1:30-2:30	Recent trends in Women Ent.	01	37
24	28/9	1:30-2:30	Self-help groups	01	27
25	02/10	1:30-2:30	Role of small industry	01	19

  
Signature of Faculty

  
HOD / Course Co-ordinator

  
Director









Daily Work Report

Date: 25/7/2018

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
BBA-III		Lecture IB	01	
BBA II		Lecture ED	01	
Co-curricular, extra curricular, committee work etc.,				
		Preparation for Lecture		

Date: 26/7

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
BBA-III	10-11	Lecture IB	01	
BBA II	1.30-2.30	Lecture ED	01	44
Co-curricular, extra curricular, committee work etc.,				
		contact with Prof. Rajesh Godase,		
		Ashish Godane,		
		Preparation of Academic calendar.		

Date: 27/7

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
BBA-III	12-01	Lecture IB	01	
BBA II	1.30-2.30	Lecture ED	01	37
BBA I	10-11	" PPM	01	
Co-curricular, extra curricular, committee work etc.,				
		Preparation for BBA welcome function		
		visited BBA Alumni Home for inauguration of guest for BBA welcome function		



**Daily Work Report**

Date: 28/7

Day: Saturday.

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
		BBA I : welcome function		
<b>Co-curricular, extra curricular, committee work etc.,</b>				
		Preparation for Lectures		
		Preparation of Academic calendar		

Date: 30/7

Day: Monday.

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
BBA II	2:30-3:30	Lecture ED.	01	46
BBA I	12-01	11 pm	01	
<b>Co-curricular, extra curricular, committee work etc.,</b>				
		Preparation for Lectures		

Date: 31/7

Day: Tuesday.

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
BBA III	11-12	Lecture IB.	01	
BBA III	12-01	Lecture IB	01	
BBA II		Lecture ED	01	
<b>Co-curricular, extra curricular, committee work etc.,</b>				
		Preparation for Lectures		



## SYLLABUS - ANNUAL PLANNING - 2018 - 2019

Class: MBA - I Sem, I Division: Practicar of mgt. Subject: PPM  
 Name of the Paper and Number: Practicar of mgt.

Sr. No.	Syllabus Topic / Sub Topic	Total Expected Period	Planning		Actual Period	Implementation		Remark
			From	To		From	To	
1	2	3	4	5	6	7	8	9
1	Mgt- Introduction, Scope functions, mgr's skills, Approaches, mgt thought. mbo.	14	01/8/18	35/8/18	13	01/8/18	07/9/18	
2	Planning - Nature Types process limitations - organising. - structure, process	15	26/8/18	25/9/18	15	08/09	8/10/18	
3	Types, Centralising Delegation	12	26/9/18	30/10/18	21	10/10	5/11/18	
4	Structuring - Need, HRB Recruitment, Selection	12	21/10/18	15/11/18	06	12/11/18	28/11/18	
	Directing - Prin: controlling							
	Types functions, methods							
	Corporate Governance							
	Imp. Role of BOD.							
	Business Ethics							

Note: 1) Column No. 4 Should be completed after completion of the Topic / Sub Topic  
 2) If there should be difference between planning and implementation more than 5 % the causes of it should be mentioned in the remarks column.  
 3) Teacher should note that they should made planning of syllabus to complete before 2 week of University Exam for semester course and four week for Annual course

  
 Director

# SYLLABUS - ANNUAL PLANNING - 2018 - 2019

Class : MBA. II Sem. III Division Corporate Planning of Strategic mgt. Subject : CPSM  
 Name of the Paper and Number : Corporate Planning of Strategic mgt.

Sr. No.	Syllabus Topic / Sub Topic	Total Expected Period	Planning		Actual Period	Implementation		Remark
			Expected Duration			Actual Duration		
			From	To		From	To	
1	Corporate Planning Advantages	3	4	5	7	8		
	Strategic mgt - process	13	01/8/18	25/8/18	07/10/18	29/8/18		
2	Strategy formulation - Strategic choice.	12	26/8/18	18/9/18	30/8/18	19/9/18		
	Porter, - 5 forces model							
3	Strategy Implementation - Inter relationship b/w formulation & implementation	13	20/9/18	15/10/18	24/9/18	11/10/18		
	CPM, strategy structure							
4	e-Business models	12	16/10/18	15/11/18	15/10/18	12/11/18		
	Strategy Evaluation & Control - Strategic evaluation & control							

Note : 1) Column No. 4 Should be completed after completion of the Topic / Sub Topic  
 2) If there should be difference between planning and implementation more than 5 % the causes of it should be mentioned in the remarks column.  
 3) Teacher should note that they should made planning of syllabus to complete before 2 week of University Exam for semester course and four week for Annual course

Sign : \_\_\_\_\_ Lecturer  
 \_\_\_\_\_ Head of Dept.  
 \_\_\_\_\_ Director



RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT  
STUDIES AND RESEARCH, SATARA

CLASS: MBA I - SEM II						w.e.f : 7.1.2019
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10.00-11.00	HRM	BE	BE	MIS	ORT	OM
	SRN	MBB	MBB	RDK	SBC	SBC
11.00-12.00	RM	ORT	MIS	MKT	MIS	FM
	BSS	SBC	RDK	SSB	RDK	VDP
12.00-1.00	FM	MM	OM	RM	HRM	HRM
	VDP	SSB	SBC	BSS	SRN	SRN

1.30-2.30	MM	MM	RM	HRM	BE	ORT
	SSB	SSB	BSS	SRN	MBB	SBC
2.30-3.30	BE	FM	ORT	ORT	FM	RM
	MBB	VDP	SBC	SBC	VDP	BSS
3.30-4.30	OM	MIS				
	SBC	RDK				

	Subject	Name of Faculty
BE	Business Environment	Dr M B Bhosale
MM	Marketing Management	Dr S S Bhola
FM	Financial Management	Shri V D Patil
HRM	Human Resource Management	Dr S R Nikam
OM	Operations Management	Shri S B Chavan
MIS	Management Information System	Dr R D Kumbhar
ORT	Operation Research Technique	Shri S B Chavan
RM	Research Methodology	Dr B S Sawant

Time-Table Incharge

MBA Coordinator

Director





Rayat Shikshan Sanstha's  
Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.  
**ACADEMIC CALENDER FOR MBA PROGRAMME**  
FOR THE ACADEMIC YEAR 2018-19

Date	ACTIVITIES
01.08.2018	Commencement of classes of MBA Semester I and III
1 <sup>st</sup> Week of Aug., 2018	Project presentation of MBA II and Induction Programme for MBA-I
01.08.2018 to 07.08.2018	Project Counseling of MBA-II Students, Evaluation and corrections by Faculty Panel
14.08.2018	First Draft (Chapter I and II)
15 <sup>th</sup> Aug. 2018	Independence Day Celebration – Flag Hoisting Function.
3 <sup>rd</sup> week of Aug. 2018	Formation of Various Students Committees
25.08.2018	KEN(ED and Incubation Cell) Orientation and Membership
31.08.2018	Second Draft (Chapter I ,II, III, IV and V)
4 <sup>th</sup> week of Aug. 2018	Fresher's Day Celebration
5 <sup>th</sup> Sept'2018	Teachers' Day Celebration
08.09.2018	MBA Alumni Meet
1 <sup>st</sup> week of Sept.2018	Three Day Workshop on Employability Development
10 <sup>th</sup> Sept. 2018	Submission of first draft Project Report (MBA)
2 <sup>nd</sup> week of Sept 2018	Industrial Visit to MBA – I & II (one day)
20 <sup>th</sup> Sept 2018	Final Draft (Spiral for organization submission)
22 <sup>nd</sup> Sept.2018	Karmaveer Jayanti Rally
1 <sup>st</sup> week of Oct. 2018	KEN Activity EDP- 3days workshop
3 <sup>rd</sup> week of Nov.2018	Preliminary Exam MBA
2 <sup>nd</sup> week of Oct.2018	2018Industry Institute Meet & Placement brochure publication
31 <sup>st</sup> Oct. 2018	Final copy of project report to the Institute. (MBA)
15 <sup>th</sup> Nov. 2018	Submission of Hard Bound Copy of project report( MBA)
1 <sup>st</sup> Week of Nov. 2018	Diwali Festival
2 <sup>nd</sup> week of Nov.2018	Preliminary Exam MBA
15 <sup>th</sup> Nov. 2018	Internal record submission of MBA Sem. I & III
4 <sup>th</sup> week of Nov.2018	Submission of Internal Marks to the university
Nov. 2018	I <sup>st</sup> TERM END

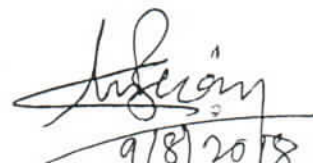
Date	ACTIVITIES
2 <sup>nd</sup> Week of Jan. 2019	Class commencement of MBA Sem II & IV.
Last Week of Jan.2019	Sports Week
Last Week of Jan. 2019	eMBArk 2019
25 <sup>th</sup> Jan. 2019	Blood Donation Camp
26 <sup>th</sup> Jan 2019	Republic Day Celebration.
Feb to April 2019	Campus interview by Placement Cell
Feb 2019	Industrial visit of MBA- I and II
Second Saturday of Feb.2019	Alumni Meet
1 <sup>st</sup> Week of March, 2019	Annual Prize Distribution Function
8 <sup>th</sup> March 2019	Women's Day Celebration
April 2019	Allotment of guides for In-plant Training MBA Sem II
2 <sup>nd</sup> week of April 2019	Preliminary Exam
Last Week of April 2019	Farewell Function (MBA)
Last Week of April 2019	Internal record submission of MBA Sem. II & IV.
1 <sup>st</sup> week of May 2019	Mock Viva-Voce Exam MBA II
1 <sup>st</sup> week of May 2019	Workshop on Summer Placement and Project Report
May, 2019	II <sup>nd</sup> Term End



Dr. M.B. Bhosale  
Coordinator Academic Calender



Dr. S.S. Bhola  
HOD Management Dept.



Dr.B.S. Sawant  
Director



RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH, SATARA  
STATEMENT OF MARKS

Class: BBA-I

Examination: prelim. March/April, 18

Subject: Financial Accounting

Name of the Examiner: Mrs. M.D. Parodeshi

Roll No.	Marks	Roll No.	Marks	Roll No.	Marks	Roll No.	Marks
1	32	21	Ab.	41	Ab.	61	20
2	46	22	27	42	14	62	Ab.
3	Ab.	23	Ab.	43	22	63	Ab.
4	Ab.	24	18	44	07	64	Ab.
5	Ab.	25	Ab.	45	Ab.	65	22
6	02	26	30	46	Ab.	66	10
7	25	27	Ab.	47	Ab.	67	08
8	02	28	32	48	Ab.	68	Ab.
9	33	29	00	49	Ab.	69	Ab.
10	Ab.	30	07	50	11	70	Ab.
11	00	31	02	51	Ab.	71	05
12	Ab.	32	29	52	31	72	Ab.
13	Ab.	33	Ab.	53	Ab.	73	Ab.
14	00	34	Ab.	54	Ab.	74	Ab.
15	31	35	22	55	01	75	Ab.
16	02	36	04	56	00	76	11
17	00	37	03	57	Ab.	77	14
18	25	38	06	58	Ab.	78	38
19	Ab.	39	05	59	00	79	Ab.
20	36	40	14	60	23	80	28

81-00 | 82-Ab | 83-Ab | 84-Ab | 85-06 | 86-00 | 87-21 | 88-Ab.

Total Student	No. of student appeared	No. of student absent	Marks <40	Marks bet. 40 to 50	Marks bet. 51 to 60	Marks bet. 61 to 70	Marks bet. 71 to 80	Above 80
			<20	21 to 25	26 to 30	31 to 35	36 to 40	Above 40
88	49	39	30	07	04	05	02	01
Percentage	56%	44%	61%	15%	8%	10%	4%	2 1/2%

Date: 28/03/19

Examiner's Sign 

[Name: Mrs. M.D. Parodeshi]



RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH, SATARA  
STATEMENT OF MARKS

Class: BBA-I

Examination: Preliminary March 2019

Subject: Business Economics

Name of the Examiner: Mr. M.D. Patil

Roll No.	Marks	Roll No.	Marks	Roll No.	Marks	Roll No.	Marks
1	10	21		41		61	27
2	44	22	37	42	34	62	
3		23		43	22	63	
4		24	32	44	18	64	12
5		25		45		65	28
6	00	26	25	46		66	<del>28</del> 09
7		27		47		67	
8		28	12	48		68	
9	36	29	02	49		69	
10		30		50	00	70	
11		31	02	51		71	29
12		32	35	52	24	72	
13		33		53		73	
14		34		54	06	74	
15	13	35	31	55		75	
16	00	36	07	56		76	21
17		37		57		77	25
18	08	38		58		78	37
19		39	04	59		79	
20	43	40	00	60	10	80	37

81-00 | 82- | 83- | 84- | 85-01 | 86-02 | 87-34 | 88-

Total Student	No. of student appeared	No. of student absent	Marks <40	Marks bet. 40 to 50	Marks bet. 51 to 60	Marks bet. 61 to 70	Marks bet. 71 to 80	Above 80
88	39	49	20	05	03	05	04	02
Percentage	44%	56%	51%	13%	8%	13%	10%	5%

Date: 30/03/19

Examiner's Sign [Signature]

# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

"Education through Self-Help is our motto" - Karmaveer



RAYAT SHIKSHAN SANSTHA'S,

### **KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA**

Dist. Satara ( Maharashtra) Pin : 415 001.

Phone : Off.: (02162) 230011 Fax : (02162) 229089

E-mail: mba@erayat.org

2019 - 2020

Name : Sarang Shamkar Bhola

Designation : Associate Professor

Department : Management



# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

### INDIVIDUAL INFORMATION



- 1) Name : Sarang Shankar Bhola
- 2) Department : Management
- 3) Designation : Associate Professor
- 4) Educational Qualification : M.Com., MBA, Ph.D.
- 5) Date of Birth : 20/12/1972
- 6) Date of Appointment : 02/07/2005
- 7) Phone No. (Residence) : 9822124414
- 8) Address :
  - a) Local : AF-3, Sainandanvan Apts,  
172'D, Godoli,  
Satara
  - b) Permanent : Plot. no. 32, Chavan Colony,  
Kalamba Road,  
Kolhapur.

**Information of Leave**  
**[1] Casual leave (CL)**

Sr.No.	Date	Signature of Authority	Sr.No.	Date.	Signature of Authority
1	20/27/19		9		
2	17/03/2020		10		
3			11		
4			12		
5			13		
6			14		
7			15		
8					

**[2] Duty leave (DL)**

Sr.No.	Date	Nature of Work	Signature of Authority
1	20/8/19	SU meeting	
2	23/8/19	BoS in mgmt. meeting	
3	13/9/19	Faculty meeting	
4	24/9/19	Workshop at RIT, Islampur	
5	28/9/2019	BoS meeting at JKMSSOU, Karad	
6	04/10/2019	RAZ meeting SU Kep	
7	16/10/2019	BoS sub committee meeting	
8	13/11/19	DRC Commerce & mgmt	
9	16/11/19	Shriji University Kolhapur	
10	02/12/19	BoS at Vishwakarma Uni Pune	
11	20/12/19	Meeting of AZ SU Kep	
12	28/3/2020	BoS and RRC Meeting SU Kep	
13	4/1/2020	National Conference	
14	6/1/2020	Expert to Anishkar	
15	10/1/2020	International conference, SU Kep	
16	17/1/2020	LIC visit to Sangli	
17	21/1/2020	Distance meeting SU Kep	
18	23/1/2020	meeting of Academic Council	
19	31/4/2020	Annulment of MBA Program	
20	6/02/2020	Annual Convocation at University	
21	11/02/2020	Res. Policy, MBA Distance structure	
22	25/02/2020	Ph.D. viva-voce Pune	
23	28/2/2020	RAZ meeting	

Cancelled

Attendance not



**[3] Other type of leave (OD)**

Sr.No.	Date	Causes	Signature of Authority
1			
2			
3			
4			
5			
6			
7			
8			
9			

**Appointment as a member on various Committees**

- A) At Institute Level : \_\_\_\_\_  
 Co-ordinator ICAC, KBPIMR, Satara  
 Co-ordinator IATC, KBPIMR, Satara  
 Co-ordinator ISO, KBPIMR, Satara.

- B) At University Level : \_\_\_\_\_  
 Chairman BOS in Management, Shivaji University, Kolhapur  
 Member Academic Council, Shivaji University, Kolhapur.  
 Member DRC, Commerce and Management, Shivaji Uni, Kop.  
 Member RRC, Commerce & Mgt, Shivaji Uni, Kolhapur.

- C) Others : \_\_\_\_\_  
 Member BOS IDS Vishwakarma University, Pune  
 Member BOS in Management, D & College of Comm, Satara  
 Member ICAC, Arts & Commerce College Satara  
 Member ICAC, Savitribai Phule Mahila Mahavidyalaya, Satara.

### Subjects Wise Lecture Record

Class MBA - I Year: 2019-2020 Semester: I

Name of the subject: Managerial Economics

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1-	16/8/19	10 to 11	Introduction to Business	1	7
2-	24/8/19	10 to 11	Project work	1	
3-	26/8/19	10 to 11	Anishkar	1	15
4	26/8/19	1.30 to 2.30	Anishkar	1	8
5-	28/8/19	10 to 11	Basis of Business	1	12
6	4/9/19	10 to 11	Management	1	6
7	9/9/19	10 to 11	Management - Business Model	1	03
8	11/9/19	10 to 11	Management - Basis.	1	03
9	16/9/19	10 to 12	MBA Program Structure Pdt	2	20
10	17/9/19	1.30 to 3.30	Basis of Economics	2	26
11	18/9/19	1.30 to 2.30	Demand	1	12
12	19/9/19	11 to 12	Demand	1	20
13	21/9/19	1.30 to 2.30	Law of Demand	1	12
14	23/9/19	10 to 11	Price elasticity of Demand	1	16
15	25/9/19	10 to 12	Elasticity of Demand	2	25
16	30/9/19	10 to 11	Demand Forecasting	1	14
17	1/10/19	12 to 1	Quantitative Demand Forecasting	1	15
18	7/10/19	10 to 11	Elasticity of Demand	1	16
19	12/10/19	10 to 11	Production Function	1	15
20	14/10/19	10 to 11	Law of Variable Proportion	1	14
21	16/10/19	10 to 11	Law of Return to Scale	1	
22	21/10/19	1.30 to 2.30	Cobb Douglas Production Function	1	10
23	22/10/19	2.30 to 3.30	Cost - Basis	1	8
24	23/10/19	10 to 11	Revenue	1	12
25	31/10/19	12 to 1	Cost - Revenue - Profit	1	

  
Signature of Faculty

  
HOD / Course Co-ordinator

  
Director



### Subjects Wise Lecture Record


Class MBA - II Year: 2019 - 2020 Semester: III


Name of the subject: Sales and Distribution Management

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1.	24/8/19	11 to 12	Introduction to Marketing	1	
2.	26/8/19	11 to 12	Basis of Marketing	1	17
3.	27/8/19	3.30 to 4.30	Basis of Marketing	1	
4.	19/9/19	12 to 1	Sales Basis	1	25
5.	20/9/19	2.30 to 4.30	Sales Forecasting	2	17
6.	21/9/19	12 to 1	Sales related marketing policies	1	17
7.	23/9/19	11 to 12	— " —	1	21
8.	29/9/19	11 to 12	Pricing Policy	1	16
9.	19/10/19	11 to 12	Distribution - Introduction	1	14
10.	22/10/19	3.30 to 4.30	SCM	1	17
11.	23/10/19	1.30 to 2.30	SCM	1	
12.	18/11/19	11 to 12		1	7
13.	19/11/19	3.30 to 4.30		1	7
14.	18/11/19	4.30 to 5.30		1	7
15.	20/11/19	11 to 12		1	7
16.	20/11/19	1.30 to 2.30		1	7
					531
				(FT)	

Unit 1

Unit 2

  
Signature of Faculty

  
HOD / Course Co-ordinator

  
Director

### Subjects Wise Lecture Record

Class MBA - II Year: 2019-2020 Semester: III

Name of the subject: Service marketing and Retail marketing

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	28/08/19	1.30 to 3.30	Intro Service / characteristics Service	2	27
2	29/8/19	2.30 to 3.30	Place, Promotion in Service	1	20
3	29/8/19	4.30 to 5.50	People in Service	1	18
4	30/8/19	11 to 12	People, Physical Evidence	1	25
5	30/8/19	2.30 to 3.30	Physical Evidence	1	24
6	03/9/19	3.30 to 4.30	marketing Res. - Shubhiksha	1	15
7	04/9/19	1.30 to 3.30	Physical Evidence - Process	2	22
8	6/9/19	2.30 to 3.30	Research - Marketing	1	04
9	9/9/19	11 to 12	Service - Recovery	1	25
10	9/9/19	2.30 to 3.30	CPSM	1	45
11	11/9/19	1.30 to 3.30	SERVOQUAL	2	26
12	12/9/19	12 to 1	Hotel Industry 7 P's	1	09
13	14/9/19	11 to 12	—	1	
14	18/9/19	2.30 to 3.30	7 P's of Entertainment Industry	1	18
15	19/9/19	12 to 1	—	1	25
16	30/9/19	11 to 12	Retail Introduction	1	22
17	2/10/19	1.30 to 3.30	Retail	2	14
18	7/10/19	11 to 12	Retailing attributed to	1	20
19	10/10/19	12 to 1	Retail formats classification	1	21
20	12/10/19	11 to 12	Retail Consumer	1	16
21	14/10/19	12 to 1	Retail marketing mix	1	16
22	16/10/19	1.30 to 2.30	Store management	1	16
23	18/10/19	2.30 to 3.30	Store management	1	16
24	02/11/19	11 to 12	Retail strategy,	1	12
25	6/11/19	1.30 to 2.30	Retail strategy,	1	

Unit 1

Unit 2

Unit 3

  
Signature of Faculty

  
HOD / Course Co-ordinator

  
Director



### Subjects Wise Lecture Record

Class : MBA - II Year : 2019 Semester : III

Name of the subject : Project Report & Viva - Voce

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	8/8/2019	10 to 1	Project Presentations by students	3	
2	9/8/2019	10 to 1	Project Presentations by students	3	
3	10/8/2019	10 to 1	Project Presentations by students	3	
4	13/8/2019	10 to 1	Project Presentations by students	3	
5	13/8/2019	1.30 to 3.00	Project Presentations by students	1.30hr	
6	14/8/2019	10 to 1	Project Presentation by students	3	
7	14/8/2019	1.30 to 4.30	Project Presentation by students	3	
8	15/8/2019	10 to 1	Project presentation by students	3	
9	19/8/2019	2.00 to 4.00	Project presentation by students	2	
10	21/8/2019	10 to 1	Project Presentations by students	3	
11	21/8/2019	1.30 to 4.30	Project Presentations by students	3	
12	22/8/2019	10 to 1	Project Presentations by students	3	
13	22/8/2019	1.30 to 3.30	Project Presentations by students	2	

  
Signature of Faculty

  
HOD / Course Co-ordinator

  
Director





### Daily Work Report

Date: 27/08/2019

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA-II	3.30 to 4.30	Basics of marketing	01	
<b>Co-curricular, extra curricular, committee work etc.,</b>				
		Meeting with Director		
		Office work		

Date: 28/08/2019

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA-I	10 to 11	Basics of Business	1	12 W.B.
MBA-II	1.30 to 2.30	Intro Series	1	27 PPT
MBA-II	2.30 to 3.30	Characteristics of Series	1	27 PPT
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 29/08/2019

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA-II	2.30 to 3.30	Place, Promotion in Series	01	20 PPT
MBA-II	4.30 to 5.30	People	01	18 PPT
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	11.0 to 2.30	B-Vol. Committee	3:30	

## Daily Work Report

Date: 30/08/2019

Day: Fri

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA-II	11 to 12	People & Physical Evidence	01	25
MBA-II	2.30 to 3.30	Physical Evidence	01	24
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 31/08/2019

Day: Sat

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	2.30 to 5.30	QAC meeting	03	

Date: 03/09/2019

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA-II	3.30 - 4.30	Meeting Res. - Shubhika	1	15.
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	10 to 12	Meeting NIVA; Director	02	
	2.30 to 3.00	Digital Mktg - Course	0:30	







**RAYAT SHIKSHAN SANSTHA'S**  
**KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH, SATARA**

**TIME TABLE**  
**Year 2019-2020**

**BCA-I**

Time	Monday		Tuesday	Wednesday		Thursday		Friday		Saturday
10-11	C prog		C prog	C prog		OMC		PM		PM
	SJD		SJD	SJD		PS		RJA		RJA
11-12	FC		PM	FA		PM		C Prog		OMC
	PMS		RJA	MDP		RJA		SJD		PS
12-1.00	FA		OMC	OMC		FC		FC		FC
	MDP		PS	PS		PMS		PMS		PMS
1.00-1.30	<b>RECESS</b>									
1.30-2.30	C Lab (B1)	FCLab(B3)	FA	C Lab (B1)	FCLab(B3)	C Lab (B1)	FCLab(B3)	C Lab (B1)	FCLab(B3)	Spoken English
	SJD	RJA	MDP	SJD	RJA	SJD	RJA	SJD	RJA	
2.30-3.30	CLab (B2)	FCLab (B1)	FA	CLab (B2)	FCLab (B1)	CLab (B2)	FCLab (B1)	CLab (B2)	FCLab (B1)	
	SJD	RJA	MDP	SJD	RJA	SJD	RJA	SJD	RJA	
3.30-4.30	CLab (B3)	FCLab (B2)		CLab (B3)	FCLab (B2)	CLab (B3)	FCLab (B2)	CLab (B3)	FCLab (B2)	
	SJD	RJA		SJD	RJA	SJD	RJA	SJD	RJA	

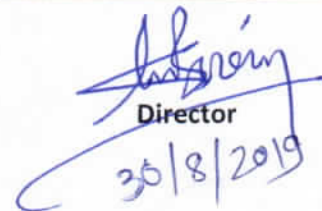
**BCA-II**

Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10-11	HRM	SAD	C++Lab	C++	C++Lab	C++Lab
	PS	PMS	TNS	TNS	TNS	TNS
11-12	StatLab	C++	Stat Lab	HRM	SAD	C++Lab
	TNS	TNS	TNS	PS	PMS	TNS
12-1.00	SAD	C++	CA	CA	CA	HRM
	PMS	TNS	MDP	MDP	MDP	PS
1.00-1.30	<b>RECESS</b>					
1.30-2.30	Stat	Stat	CA	Stat	StatLab	SAD
	TNS	TNS	MDP	TNS	TNS	PMS
2.30-3.30	StatLab		C++	Stat		HRM
	TNS		TNS	TNS		PS

**BCA-III**

Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10-11	CN	RDBMS	CN	CN	E-Comm	MA
	PMS	TNS	PMS	PMS	SJD	MDP
11-12	VP	VP	VP	RDBMSLab	VPLab	MA
	SJD	SJD	SJD	TNS	TNS	MDP
12-1.00	RDBMS	CN	E-Comm	RDBMSLab	VPLab	RDBMS
	TNS	PMS	SJD	TNS	TNS	TNS
1.00-1.30	<b>RECESS</b>					
1.30-2.30	MP	E-Comm	RDBMS	MP	MA	VP
	PMS	SJD	TNS	PMS	MDP	SJD
2.30-3.30		MP			MA	E-Comm
		PMS			MDP	SJD
3.30-4.30		MP				MP
		PMS				PMS

  
**HOD**

  
**Director**  
 30/8/2019





Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.

### Academic Calendar For the Academic Year 2019-20

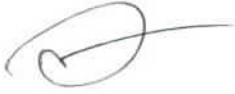
SR.NO.	DATE	ACTIVITIES
1	17-06-2019	First Term Beginning
2	Jun. –July. 2019	Admission Process
3	Second week of july2019	Tree Plantation
4	Second week of july2019	Commencement of MBA I Classes
5	First Week of Aug.2019	Commencement of MBA II Classes
6	First Week of Aug.2019	Project Report Presentation
7	15/8/2019	Independence day celebration – flag hoisting function, Sky Activity
8	Second week of Aug.2019	Induction and Orientation Program for MBA- I
9	Third week of Aug.2019	Fresher's Day Program
10	Fourth Week of Sept. 2019	Karmaveer Jayanti Rally
11	Fourth Week of Sept., 2019	Lecture Series of Karmaveer Jayanti
12	2/10/ 2019	Mahatma Gandhi Jayanti
13	First Week of Oct., 2019	Guest Lectures
14	Second Week of Oct., 2019	Industrial visit

15	Third Week Oct., 2019	Submission Of first Draft of Project Report
16	24-10-2019	First Term End
17	11-11-2019	Second Term Beginning
18	Second Week of Nov., 2019	One Day Workshop on Aaviskar Competition
19	Second Week of Nov., 2019	Final Submission of Practical / Assignments
20	Third Week of Nov., 2019	Preliminary Examination
21	Third Week of Nov., 2019	Submission of final copy of Project Report
22	Forth Week of Nov., 2019	Mock Viva-Voce Exam.
23	26-11-2019	Constitution Day Celebration
24	First Week of Dec.,2019	One Day Workshop on Interview Techniques
25	Second Week of Dec.,2019	Industrial visit
26	First Week of Jan. 2020	One Day Workshop on Road Safety Awareness
27	First Week of Jan. 2020	Workshop on Personality Development
28	Second Week of Jan. 2020	Workshop Resume Writing
29	Second Week of Jan. 2020	Commencement of MBA -I and II Classes
30	Second Week of Jan. 2020	One Day Workshop on Group Discussion
31	First Week of Jan. 2020	Sports Week
32	Jan., 2020	Campaigning for MBA Admission
33	Third Week of Jan. 2020	Industrial visit



34	Third Week of Jan. 2020	Traditional day celebration
35	26 <sup>th</sup> Jan . 2020	Republic day celebration – flag hoisting function, Sky Activity
36	First Week of Feb. 2020	Extension Activity
37	First Week of Feb. 2020	One Day Workshop on Labor Act
38	First Week of Feb. 2020	Workshop on E.D.
39	Second week of Feb. 2020	Industrial visit
40	Second week of Feb. 2020	eMBArk Program
41	Third Week of Feb. 2020	Poster Presentation and Rangoli Competition
42	Third Week of Feb., 2020	Industrial Visit
43	Third Week of Feb. 2020	One Day Workshop- Soft -Skill and Development
44	19 <sup>th</sup> Feb. 2020	Chhatrapati Shivaji Maharaj Jayanti
45	Third Week of Feb. 2020	Blood Donation Camp
46	Fourth Week of Feb. 2020	Health and HB Checkup Camp
47	Second Week of March. 2020	Preliminary Examination
48	Second Week of March. 2020	Final Submission of Practical / Assignments
49	8 <sup>th</sup> March, 2020	Womens' Day Celebration
50	Second Week of March. 2020	Annual Prize Distribution Function
51	Third Week of March. 2020	Project Guide Allotment to the students
52	Third Week of March. 2020	One day workshop on Women Empowerment and Women Acts

53	Forth Week of April, 2020	Farewell Function
54	14-05-2020	Second Term end



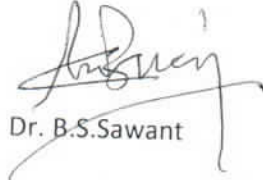
Dr. M. B. Bhosale

Co-ordinator



Dr. S. S. Bhola

HOD of Mgt. Dept.



Dr. B.S. Sawant

Director







**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.**  
**ACADEMIC CALENDER BCA**  
**FOR THE YEAR 2019-2020**

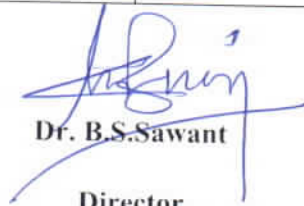
Sr.	Date	ACTIVITIES	Faculty name
1.	11 <sup>th</sup> June 2019	Term Beginning	
2.	24 <sup>th</sup> June 2019	Institute Joining date for all BCA Students	
3.	25 <sup>th</sup> June to 26 <sup>th</sup> June 2019	Induction and Orientation Program for BCA- I	Dr.R.D. Kumbhar
4.	27 <sup>th</sup> June 2019	Commencement of classes	All Faculties
5.	1 <sup>st</sup> July 2019	Project allotment for BCA-III students	Mrs.Shelar P.M.
6.	2 <sup>nd</sup> July 2019	Guide allotment for BCA-III students	Mrs.Shelar P.M.
7.	5 <sup>th</sup> July 2019	One Day Workshop	Mrs. Dhanavade
8.	13 <sup>th</sup> July 2019	BCA- I parents Meet	Mrs. Dhanavade
9.	15 <sup>th</sup> July 2019	Fresher's Party	Mrs.Shevate T.N
10.	15 <sup>th</sup> August 2019	Independence day celebration – flag hoisting function.	All Faculties
11.	29 <sup>th</sup> to 31 <sup>st</sup> August 2019	Mid Term Examination	All Faculties
12.	5 <sup>th</sup> Sept' 2019	Teachers' day celebration	All Faculties
13.	9 <sup>th</sup> Sept 2019	One Day Workshop	Mrs. Shelar P.M.
14.	11 <sup>th</sup> Sept 2019	Extension Activity	All Faculties
15.	22 <sup>nd</sup> Sept. 2019	Karmaveer jayanti rally	All Faculties
16.	26 <sup>th</sup> Sept 2019	Project Submission	All Faculties
17.	3 <sup>rd</sup> Oct. 2019	Industrial Visit	All Faculties
18.	10 <sup>th</sup> Oct to 16 <sup>th</sup> Oct 2019	Preliminary examination	Mrs.Shevate T.N.
19.	24 <sup>th</sup> Oct to 30 <sup>th</sup> Oct 2019	Diwali festival	
20.	21 <sup>st</sup> Nov 2019	SECOND TERM STARTED	
21.	22 <sup>th</sup> Nov 2019	Commencement of Classes	All Faculties
22.	2 <sup>nd</sup> Dec 2019	One Day Workshop	Mrs. Dhanavade
23.	5 <sup>th</sup> Dec 2019	Project Allocation	All Faculties
24.	19 <sup>th</sup> Dec 2019	One Day Workshop	Mrs. Shevate T.N.
25.	2 <sup>nd</sup> Jan to 7 <sup>th</sup> Jan 2020	Sports days	All Faculties
26.	10 <sup>th</sup> Jan 2020	Blood Donation	Mrs. Dhanavade
27.	15 <sup>th</sup> Jan. 2020	Traditional day	All Faculties
28.	20 <sup>th</sup> January 2020	Parents meet BCA	Mrs.Shevate T.N.
29.	24 <sup>th</sup> Jan 2020	One Day Workshop	Mrs.Shelar P.M.

31.	29 <sup>th</sup> Jan 2020	eMBark	All Faculties
32.	30 <sup>th</sup> Jan 2020	Digit Program	All Faculties
33.	5 <sup>th</sup> Feb to 7 <sup>th</sup> Feb 2020	Mid Term Examination	All Faculties
34.	24 <sup>th</sup> Feb 2020	One Day Workshop	Mrs. Dhanavade
35.	29 <sup>th</sup> Feb 2020	Project Submission	Mrs. Dhanavade
36.	4 <sup>th</sup> March 2020	Industrial Visit	All Faculties
37.	8 <sup>th</sup> March 2020	Women's Day Calibration	All Faculties
38.	12 <sup>th</sup> March to 17 <sup>th</sup> March 2020	Preliminary Examination	Mrs. Shevate T.N.
39.	26 <sup>th</sup> March 2020	Farewell Function	All Faculties
40.	3 <sup>rd</sup> May 2020	Term End	



**Dr. R.D. Kumbhar**

**HOD**



**Dr. B.S. Sawant**

**Director**







**RayatShikshanSanstha's**  
**KarmaveerBhauraoPatil Institute of Management Studies & Research, Satara.**

**ACADEMIC CALENDER BBA**

**FOR THE YEAR 2019-2020**

<b>SR.NO.</b>	<b>DATE</b>	<b>ACTIVITIES</b>	<b>FACULTY NAME</b>
1.	01 <sup>st</sup> July 2019	Term Beginning	
2.	09 <sup>th</sup> July to 10 <sup>th</sup> July 2019	Induction and Orientation Program for BBA- I	Dr. S. A. Bhosale
3.	09 <sup>th</sup> July to 10 <sup>th</sup> July 2019	Two day Workshop for BBA-III	Mr. M. G. Gosavi
4.	09 <sup>th</sup> July to 10 <sup>th</sup> July 2019	Two day Workshop for BBA- II	Mr. M.D. Pardeshi
5.	11 <sup>th</sup> July 2019	Commencement of Classes	All Faculties
6.	12 <sup>th</sup> July 2019	One Day Workshop on Interview Techniques	Mrs. Preeti Shree
7.	16 <sup>th</sup> July 2019	Guru Purnima	All Faculties
8.	1 <sup>st</sup> week of Aug. 2019	Friendship Day Celebration	All Faculties
9.	15 <sup>th</sup> August 2019	Independence day celebration – flag hoisting function, Sky Activity	All Faculties
10.	23 <sup>rd</sup> August 2019	Fresher's Programme	All Faculties
11.	26 <sup>th</sup> to 29 <sup>th</sup>	Mid Term Test	All Faculties
12.	30 <sup>th</sup> August 2019	Yoga Day	All Faculties
13.	31 <sup>st</sup> August 2019	Extension Activity- (Jarandeshwar Visit)	All Faculties
14.	5 <sup>th</sup> Sept 2019	Teachers' day Celebration	All Faculties
15.	11 <sup>th</sup> Sept 2019	One Day Workshop on Aaviskar Competition	Mr. M. M. Shinde
16.	22 <sup>nd</sup> Sept. 2019	Karmaveer Jayanti Rally	All Faculties
17.	26 <sup>th</sup> Sept. 2019	Interclass Quiz Competition	Mr. M.D. Pardeshi
18.	27 <sup>th</sup> Sept 2019	Industrial Visit	All Faculties
19.	Last Week of Sep	Parent Meet	All Faculties
20.	2 <sup>nd</sup> Oct. 2019	Mahatma Gandhi Jayanti	All Faculties
21.	10 <sup>th</sup> Oct. 2019	Final Submission of Assignments	All Faculties
22.	12 <sup>th</sup> Oct to 19 <sup>th</sup> Oct 2019	Preliminary Examination	Dr. S. A. Bhosale
23.	24 <sup>th</sup> Oct to 30 <sup>th</sup> Oct 2019	Diwali Vacations	
24.	21 <sup>st</sup> Nov 2019	Second Term Beginning	All Faculties
25.	21 <sup>st</sup> Nov 2019	Project Allotment	All Faculties
26.	22 <sup>nd</sup> Nov 2019	Commencement of Classes	All Faculties
27.	25 <sup>th</sup> Nov 2019	River Day Celebration	Mr. M. M. Shinde
28.	26 <sup>th</sup> Nov. 2019	Constitution Day Celebration	Mr. M. M. Shinde
29.	Last Week of Nov	One Day Workshop on Soft Skills	Mr. M. M. Shinde
30.	1 <sup>st</sup> Dec. 2019	AIDS Rally	Mr. M.D. Pardeshi

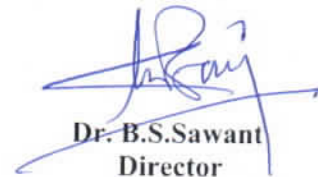
32.	5 <sup>th</sup> Dec 2019	Project Presentation	All Faculties
33.	19 <sup>th</sup> Dec 2019	One Day Workshop- Skill and Personality Development	Mrs.Preety Shree
34.	1 <sup>st</sup> Jan to 7 <sup>th</sup> Jan2020	Sports Week	All Faculties
35.	10 <sup>th</sup> Jan2020	Blood Donation	Mr. M. M.Shinde
36.	10 <sup>th</sup> Jan2020	Health and HB Checkup Camp	Mr. M. M.Shinde
37.	15 <sup>th</sup> Jan. 2020	Traditional day	All Faculties
38.	20 <sup>th</sup> January 2020	Parents Meet BBA	All Faculties
39.	24 <sup>th</sup> Jan 2020	One Day Workshop-Resume Writing	Mr. M. M.Shinde
40.	25 <sup>th</sup> Jan 2020	Poster Presentation and Rangoli Competition	Mrs. Preety Shree
41.	26 <sup>th</sup> Jan 2020	Republic day celebration – flag hoisting function, Sky Activity	All Faculties
42.	26 <sup>th</sup> Jan 2020	Tree Plantation Activity	All Faculties
43.	Last Week of Jan	Yoga Day	All Faculties
44.	Second week of Feb	eMBark	All Faculties
45.	5 <sup>th</sup> Feb to 7 <sup>th</sup> Feb 2020	Mid Term Examination	All Faculties
46.	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb 2020	Industrial Visit	All Faculties
47.	17 <sup>th</sup> Feb 2020	Marathi Day Celebration	All Faculties
48.	19 <sup>th</sup> Feb 2020	Shivaji Maharaj Jayanti	All Faculties
49.	21 <sup>st</sup> Feb 2020	One Day Workshop on Road Safety Awareness	Mr. M. M.Shinde
50.	29 <sup>th</sup> Feb 2020	Project Submission	All Faculties
51.	4 <sup>th</sup> March 2020	One Day Workshop on Labour Act	Mr. M. M.Shinde
52.	8 <sup>th</sup> March 2020	Women's Day Celebration	All Faculties
53.	8 <sup>th</sup> March 2020	One day workshop on Women Empowerment and Women Acts	Mrs.Preety Shree
54.	26 <sup>th</sup> March 2020	Farewell Function	All Faculties
55.	Second Week of April	Preliminary Examination	All Faculties
56.	3 <sup>rd</sup> May 2020	Term End	



**Dr. S. A. Bhosale**  
Course Co-ordinator



**Dr. S. S. Bhola**  
HOD of Mgt. Dept.



**Dr. B.S.Sawant**  
Director





Karmaveer Bhaurao Patil Institute of  
Management Studies & Research, Satara

Unit test - I Examination 2019 - 2020

Subject - BEA-4 EC Class - BCA-I Exam. No. 4Paper - I Section - — Date 29/08/2019No. of Supplements - 1 + = Jr. Supervisor's } [Signature]  
Signature

Q. No.	1	2	3	4	5	6	7	8	9	10	11	12	Total
Marks	10	5		8									23/30

Signature of Examiner

Start Writing From Here

Que 1)

Ans: a. Computer :-

A word of computer comes from a word 'compute' that means 'to calculate' hence people are usually consider a computer is calculating device to perform a Arithmetical operations and high speed.

b. Characteristics of computer :-

1. High speed :

- A computer is very fast device and that can work in few seconds.

- while you are talking about the speed of computer, who do not talk the term of microsecond ( $10^{-6}$ ), nano second ( $10^{-9}$ ) and even picoseconds ( $10^{-10}$ ).

- it work is few seconds i.e high speed performi



mg.

## 2. Accuracy :-

The degree of accuracy of the computer is high and every calculation are the performs in same accuracy.

The accuracy level is 7.

The basis of design of computer. in errors of the computer that abels the human and inaccurate data.

## 3. Storage capacity :-

Computer has an in-built memory that it can the large amount of storage. You can also store the secondary storage device i.e. floppy. you can case other computer.

## 4. Diligence :-

A computer is that the tiredless, lack of concentration, fatigue etc. the perform the calculations of the desktop to current ly performed and million of the calculation are in same.

## 5. versatality :-

A computer is an device that a different types of work. you may use your computer





and prepare a payroll slips. next moment the you may use for the inventory management and prepaid electric bills.

#### 6. Reliability :-

A computer is an the reliable computer. components are use.

The computer is an reliable machine.

The computer organization lives long time.

The computer design is in maintainance to make.

#### 7. Automation :-

A computer is an Automatic device.

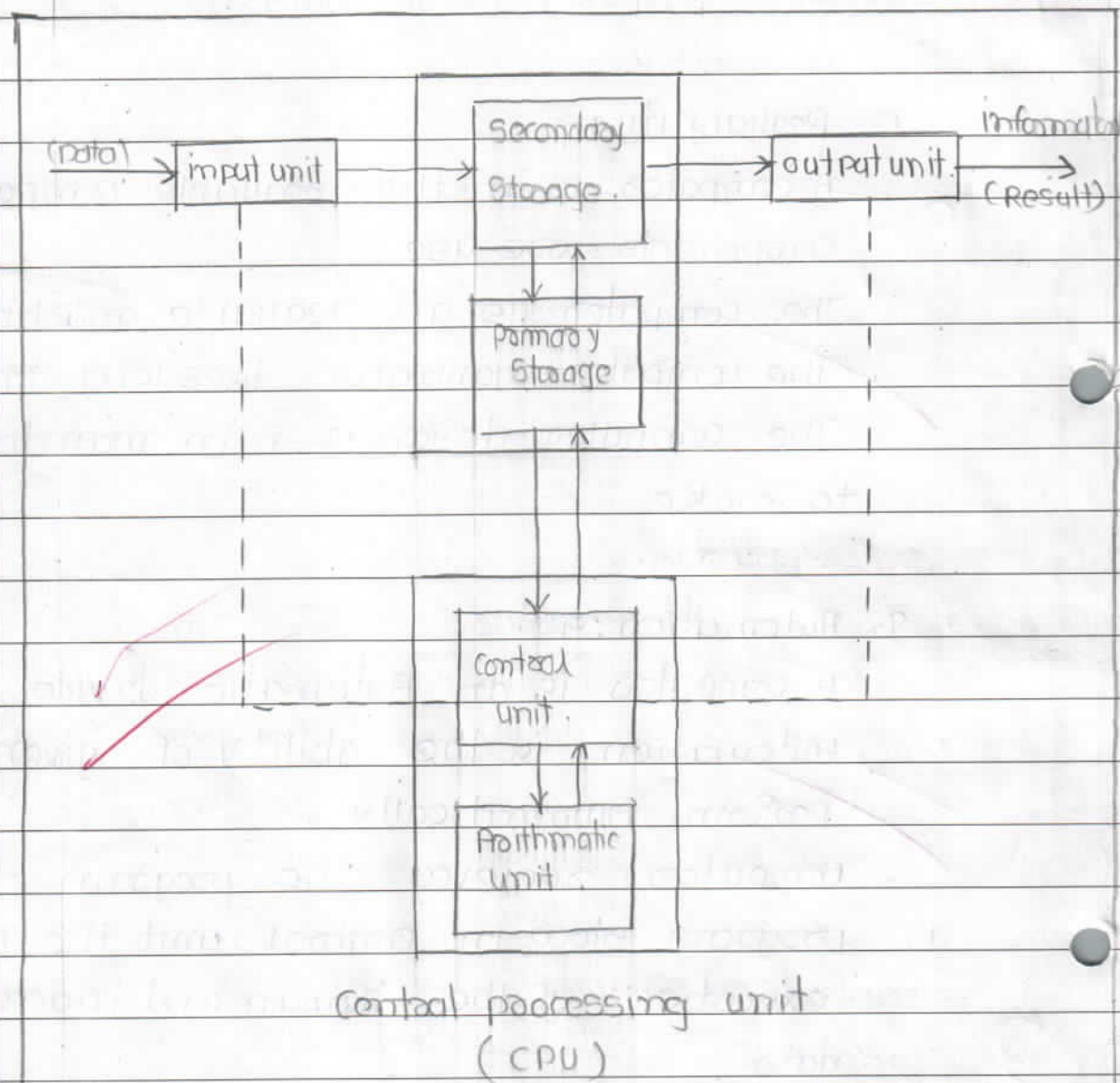
Automation is the ability of given task perform Automatically.

- Computer receives the program, that is program store in control unit the program execution of the human and inaccurate data.

#### 8. Reduction in papers work :-



### c. Organization of computer :->



[ Figure:- Computer organization ]

#### 1. Input unit :-

Input unit accepts from a data and instructions from outside world .  
 It converts the data and instructions for memory in units .





## 2. output unit :-

output unit performs that the result of the units i.e. control and arithmetic unit.

the store and instructions and data from it remove from through a output unit.

## 3. Storage :-

A computer stores a large amount of memory. in that the storage capacity is large.

then you can stores the memory in floppies then two type storage primary storage and secondary storage.

### 1. primary storage :-

primary storage perform a hold pieces to the dat are remove

then good high speed sp pieces are pass through an secondary storage.

### 2. Secondary storage :-

secondary storage that can performs the case of All units.

then selec high speed, not speeded pieces are choose and store.

## 4. Arithmetic unit :-

An AU performs that that data and instructions are pass through the second unit.



5. control unit :->

Control unit are controls the large amount and space of the data and instructions. from input, output and arithmetic unit.

Que :- 2

->

a. Computer language :->

A computer language is the communication between the user and computer. the ~~for~~ many type of computer ~~to~~ languages.

computer language is communication.

• Translator :->

A translator are the ~~prepare~~ the same issues because the programmer defines the low and high level programming languages. insted.

to get around the high level and low level language code are need the the pass through a ~~for~~ translator.

translator will convert source code into machine code (object code)

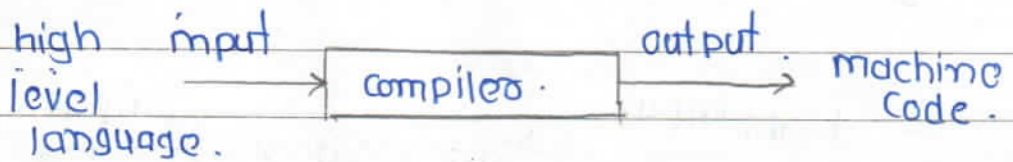
A several types of translators.





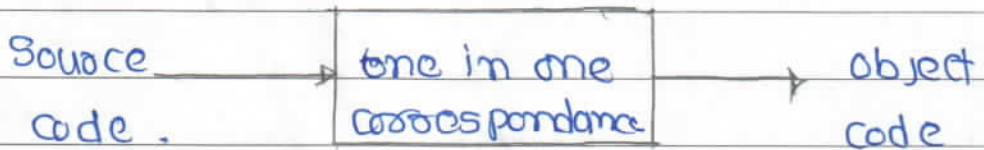
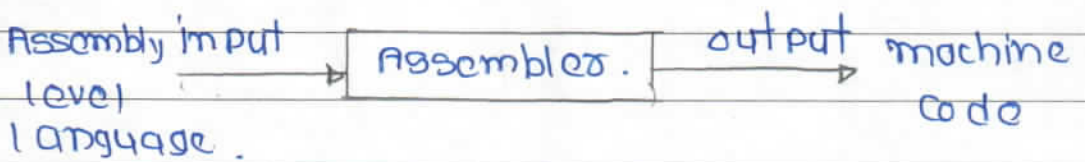
### 1. Compiler :-

Compiler is used to translate a programme written in high level language to machine code (object code), one's compile (all in one)



### 2. Assembler :-

Assembler are used as to translate a programme written in low level Assembly language in the machine code (object code).

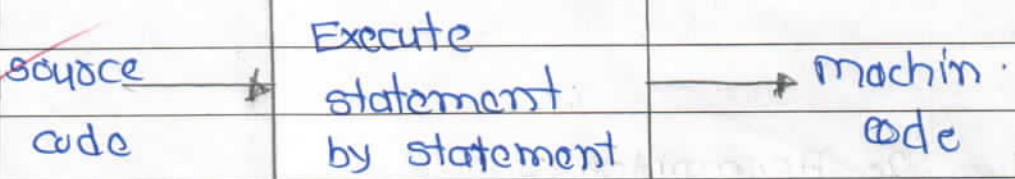
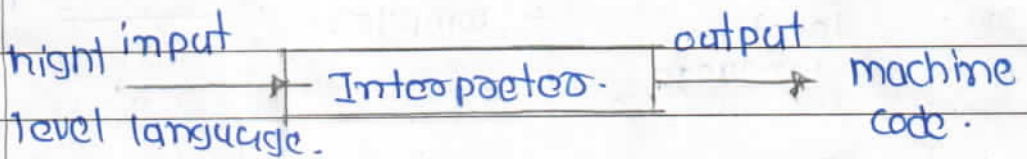






### 3. Interpreter :-

Interpreter reads the translate a programme at a time statement by statement in the form of high level language.





Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara

Examination 2019 - 20 20

Subject - \_\_\_\_\_ Class - \_\_\_\_\_ Exam. No. 4.

Paper - \_\_\_\_\_ Section - \_\_\_\_\_ Date \_\_\_\_\_

No. of Suppliments - 1 + = Jr. Supervisor's Signature

Q. No.	1	2	3	4	5	6	7	8	9	10	11	12	Total
Marks													

Signature of Examiner

Start Writing From Here

Que:-3

I. Input device :-

input device is the ~~the~~ take a instructions and data with us.

1. Mouse :-



mouse it is an impute device .

it is a ~~pop~~ pointing device to use the input instructions . then the mouse is most popular device most of use in desktop . it is small & palm size box . like a ball .





**RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH, SATARA  
STATEMENT OF MARKS**

Class: BCA - I

Examination: Preliminary

Subject: Fundamental of computer Name of the Examiner: Shelene P.M

Roll No.	Marks	Roll No.	Marks	Roll No.	Marks	Roll No.	Marks
1	24	21	17	41	36	61	32
2	20	22	25	42	58	62	55
3	39	23	23	43	45	63	08
4	54	24	35	44	43	64	41
5	42	25	37	45	54	65	AB
6	60	26	50	46	52	66	34
7	17	27	23	47	07	67	05
8	32	28	AB	48	02	68	04
9	27	29	39	49	59	69	49
10	28	30	<del>AB</del> 43	50	09	70	12
11	27	31	31	51	07	71	37
12	31	32	38	52	18	72	28
13	14	33	65	53	30	73	40
14	23	34	10	54	17	74	31
15	38	35	39	55	27	75	31
16	28	36	59	56	35	76	14
17	08	37	38	57	67	77	18
18	37	38	AB	58	64	78	17
19	47	39	22	59	49	79	00
20	11	40	61	60	AB	80	35

Total Student	No. of student appeared	No. of student absent	Marks <40	Marks bet. 40 to 50	Marks bet. 51 to 60	Marks bet. 61 to 70	Marks bet. 71 to 80	Above 80
94	86	8	47	26	10	3	—	—
Percentage	92%	8%	54%	31%	11%	4%	—	—

Date: 10/10/2019

Examiner's Sign [Signature]

[Name: Shelene P.M.....]





# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

"Education through Self-Help is our motto" - Karmaveer



RAYAT SHIKSHAN SANSTHA'S,

### **KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA**

Dist. Satara ( Maharashtra) Pin : 415 001.

Phone : Off.: (02162) 230011 Fax : (02162) 229089

E-mail:mba@erayat.org

2020 - 2021

Name : Dr. Mohan B. Bhosale

Designation : MBA. Assistant Professor

Department : MBA.

# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

### INDIVIDUAL INFORMATION

Pass - Port  
Size Photo

- 1) Name : Dr. Mahan B. Bhosale
- 2) Department : MBA.
- 3) Designation : Assistant Professor.
- 4) Educational Qualification : M. Com., M. Phil., DIM, Ph. D.
- 5) Date of Birth : 01/06/1965
- 6) Date of Appointment : 30/07/2004
- 7) Phone No. (Residence) : 9420771294
- 8) Address :
  - a) Local : 32 Vishal Sahyadri Mor. Society  
Jhahunagar, Godoli, Satara
  - b) Permanent : Alp. Brahmapuri.  
Tal. mangalwedha  
Dist. Solapur.  
Pin. 413305

**Information of Leave**  
**[1] Casual leave (CL)**

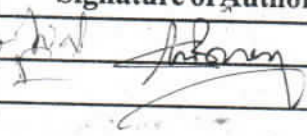
Sr.No.	Date	Signature of Authority	Sr.No	Date.	Signature of Authority
1	31/10/2020		9	30/8/2021	
2	09/12/2020		10	13/9/2021	
3	10/12/2020		11	17/9/2021	
4	26/12/2020		12	28/9/2021	
5	04/06/21		13		
6	20/2/2021		14		
7	12/04/2021		15		
8	20/8/2021				

**[2] Duty leave (DL)**

Sr.No.	Date	Nature of Work	Signature of Authority
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			



**[3] Other type of leave (OD)**

Sr.No.	Date	Causes	Signature of Authority
1	27/02/2021	Field visit for special learning MBA	
2			
3			
4			
5			
6			
7			
8			
9			

**Appointment as a member on various Committees**

A) At Institute Level : \_\_\_\_\_

- Member, CDC.
- Coordinator, ED and Incubation Cell.
- Coordinator, DBM programme.
- class-coordinator - MBA - II.
- coordinator, Discipline.

B) At University Level : \_\_\_\_\_

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

C) Others : \_\_\_\_\_

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

### Subjects Wise Lecture Record

Class MBA Year: II Semester: III

Name of the subject: strategic and change mgt

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	12/8/21	10:30	project Report Presentation	02	11
2	12/18	12:00	Project Report Presentation	02	13
3	18/18	10:30	Project Report Presentation	02	14
4	18/18	12:00	Project Report Presentation	02	13
5	19/18	10:30	Project Report Presentation	02	16
6	19/18	12:00	Project Report Presentation	02	10
7	20/18	10:30	Project Report Presentation	02	09
8	20/18	12:00	Project Report Presentation	02	12
9	21/18	10:30	Project Report Presentation	02	08
10	21/18	12:00	Project Report Presentation	02	07
11	24/18	10:30	Project Report Presentation	02	06
12	24/18	12:00	Project Report Presentation	02	09
13	29/18	10:30	strategic mgt.	01	15
14	31/8	10:30	strategy concept	01	17
15	07/09	10:30	strategy Importance	01	18
16	08/09	10:30	strategic mgt- process	01	14
17	17/9	10:30	strategic intent	01	15
18	22/9	10:30	Environmental Scanning	01	16
19	23/9	10:30	Bus. Environmental Scanning	01	13
20	30/9	10:30	Bus. Environment Appraisal	01	14
21	06/10	10:30	Bus. Env. Appraisal	01	15
22	07/10	10:30	strategic Choice	01	16
23	08/10	10:30	strategy formulation	01	12
24	13/10	10:30	Porter's 5 framework	01	12
25	14/10	10:30	McKinsey's 7S	01	11

Signature of Faculty

HOD / Course Co-ordinator

Director



## Subjects Wise Lecture Record

Class MBA Year: II Semester: III

Name of the subject: Strategic and change mgt.

Sr.	Date	Time	Topic	No. of Lectures	No. of students
26	15/10	10:30	mckinsey 7 S framework	01	14
27	20/10	10:30	7 S framework	01	13
28	21/10	10:30	7 S framework	01	15
29	22/10	10:45	BCG matrix model	01	12
30	27/10	10:30	VUCA world	01	12
31	28/10	10:30	VUCA world	01	12
32	03/11	10:30	Types of strategy	01	13
33	06/11	10:30	strategy formulation	01	14
34	10/11	10:30	Interrelationship of strategy, formulation	01	14
35	11/11	10:30	Interrelationship of strategy, formulation	01	15
36	02/12	10:30	strategy evaluation	01	16
37	08/12	10:30	strategy evaluation	01	13
38	15/12	10:30	strategy evaluation methods	01	13
39	16/12	10:30	strategy evaluation methods	01	12
40	23/12	10:30	strategy evaluation methods	01	11
41	27/12	10:30	" "	01	10
42	29/12	10:30	strategy control techniques	01	09
43	30/12	10:30	strategy control	01	10
44	05/01/21	10:30	change mgt.	01	09
45	12/01	10:30	change mgt. process	01	11
46	13/01	10:30	change mgt. prin.	01	10
47	19/01	10:30	phases of change mgt.	01	10
48	20/01	10:30	Tools of change mgt.	01	09
49	27/01	10:30	phases and types of CM	01	09

  
Signature of Faculty

HOD / Course Co-ordinator

Director



### Subjects Wise Lecture Record

Class BBA Year: III Semester: VI  
 Name of the subject: International Business

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	28/04	12-01	International Bus	01	27
2	30/04	1:30-2:30	Nature of IR	01	24
3	05/05	12-01	Features & Imp of IR	01	25
4	05/05	1:30-2:30	Scope of IR	01	25
5	07/05	1:30-2:30	Problems of IR	01	21
6	20/05	2:45-5:45	G.D as Test of of Selection	07	17 25
7	26/05	12-01	International capital movement.	01	22 25
8	28/05	1:30-2:30	Risks in IR	01	27
9	02/06	12-01	ECGC.	01	20
10	04/06	1:30-2:30	Export promotion com	01	19
11	11/06	1:30-2:30	Trade Blocker-	01	21
12	18/06	1:30-2:30	Trade Blocker and Business Centre	01	18 21
13	23/06	12-01	RRICF	01	17
14	25/06	1:30-2:30	Global sourcing	01	19
15	30/06	12-01	Competitive advantage	01	21
16	02/07	1:30	India's - " "	01	23
17	07/07	12-01	Competitive advantage of India in FT Mkt	01	25
18	09/07	1:30-2:30	India's - Competitive advantage of Textile Industries	01	17

Signature of Faculty

HOD / Course Co-ordinator

Director

05/11/2020

Daily Work Report

Date: Thursday

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA/LL	3:11-3:15	Lecture ABM	01	
Co-curricular, extra curricular, committee work etc.,				
		Preparation for	ED	webinar.

Date: 06/11/2020

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	10:30 A.M.	webinar arrangement of EDA		
		organized by KR PIMSR with		
		Jamila-hab mulla Law college.		
Co-curricular, extra curricular, committee work etc.,				

Date: 07/11/2020

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation of Report of		
		EDA webinar.		
Co-curricular, extra curricular, committee work etc.,				



### Daily Work Report

Date: 9/11

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
		Paid Rs. 500/- to Dr. Ramesh		
		Sharma at his home for remuneration of lecture in webinar on		
		ED Awareness		
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 10/11

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA II	10.30 - 11.30	Lecture SCM	01	
		Submitted document of		
		Criterion I of NAAC		
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 11/11

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA II	10.30 - 11.30	Lecture SCM	01	
<b>Co-curricular, extra curricular, committee work etc.,</b>				



Daily Work Report

Date: 24/11/2020

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Attended meeting at Director's cabin		
		Prepared document of I indexing of NAAC		
Co-curricular, extra curricular, committee work etc.,				

Date: 02/12/2020

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA/IT	10:30 - 11:30 a.m.	Lecture SEM 01		13
Co-curricular, extra curricular, committee work etc.,				
		Attended meeting with Director regarding NAAC indexing presentation		

Date: 03/12/2020

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	12:30	Attended meeting on online on Zoom app about National		
	2:10 p.m.	Edn. Policy speaker Dr. Anil Chaurman R.S.		
Co-curricular, extra curricular, committee work etc.,				
		Attended to verification training for MBA Admission process organized by DTE online Zoom app		

Daily Work Report

Date: 04/12

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for lectures		
		Guidance to MBA Aspirants		
Co-curricular, extra curricular, committee work etc.,				

Date: 05/12

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for lectures		
		Guidance to MBA Aspirants		
Co-curricular, extra curricular, committee work etc.,				

Date: 07/12

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for lectures		
		Guidance to MBA Aspirants		
Co-curricular, extra curricular, committee work etc.,				



### Daily Work Report

Date: 08/12

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for Lectures		
		Guidance to MBA Aspirants		
Co-curricular, extra curricular, committee work etc.,				

Date: 11/12

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation of Lectures		
		Guidance to MBA Aspirants		
Co-curricular, extra curricular, committee work etc.,				
		Setting Q.P. of PIR and Practical of Mgt for mid exam		

Date: 12/12

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for Lectures -		
		Prepared notices for students of ED Cell regarding		
Co-curricular, extra curricular, committee work etc.,				
		online Young Entrepreneurship Training organized by NIWA Gurgaon, Haryana		

### Daily Work Report

Date: 14/12

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation of (IP &)		
		MBA I, Sem I		
Co-curricular, extra curricular, committee work etc.,				
		Preparation of backlog students		

Date: 15/12

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10.30-11.30	Discussion with Director of		
		and faculty members about		
		the exams of MBA, BBA		
Co-curricular, extra curricular, committee work etc.,				
		and BCA - Backlog students		

Date: 16/12

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10.30-11.30	lecture SCM of		
		Preparation of question paper		
Co-curricular, extra curricular, committee work etc.,				
		for Backlog students		
		exam		



### Daily Work Report

Date: 17/12

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	3.15-3.45	Lecture ABM 01		
		Preparation for lectures		
		Setting the Q.P. for		
Co-curricular, extra curricular, committee work etc.,				
		Unit Exam		
		15 questions for Legal		
		Exam - <del>Exam</del> paper		

Date: 18/12

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for lectures		
		Setting Q.P. for		
Co-curricular, extra curricular, committee work etc.,				
		Unit Exam		

Date: 19/12

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Preparation for lectures		
		Setting the Paper		
Co-curricular, extra curricular, committee work etc.,				
		Unit Exam		

Daily Work Report

Date: 21/12

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10-30	11-30 - Lecture Sem of		
		Conducted Univ Exam of		
		BBA, BCA and		
Co-curricular, extra curricular, committee work etc.,				
		MBA programmer		
		from 11 a.m to 5-30 pm		

Date: 22/12

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10-30	11-30 - Lecture Sem of		
		Conducted Univ Exam of		
		BBA, BCA and		
Co-curricular, extra curricular, committee work etc.,				
		MBA programmer		
		from 11.00 a.m to		
		5-30 pm		

Date: 23/12

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10-30	11-30 - Lecture Sem of		
		Conducted Univ Exam		
		of BBA, BCA and		
Co-curricular, extra curricular, committee work etc.,				
		MBA programmer		





RAYAT SHIKSHAN SANSTHA'S  
**KARMAVEER BHAURAO PATIL**  
INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA.

**TIME TABLE**

Class: **MBA- II,Sem.III**

w.e.f. **19/01/2021**

Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10.30-11.30	CRM	SCM	SCM	BIA	FM-I	FM-I
	SSB	MBB	MBB	SBC	VDP	VDP
11.45-12.45	FM-II	FM-II	PM-I/SM-I	BIA	PM-I/SM-I	PM-II/SM-II
	VDP	VDP	SBC/RDK	BSS	SBC/RDK	SBC/RDK
1.30-2.30	PM-II/SM-II	MM-I	MM-I	MM-II	MM-II	HRM-I
	SBC/RDK	SSB	SSB	SSB	SSB	SRN
2.45-3.45	HRM-I	HRM-II	HRM-II	IB-II/ABM-II	IB-I/ABM-I	IB-I/ABM-I
	SRN	SRN	SRN	VDP/MBB	SRN/RDK	SRN/RDK
4.00-5.00	IB-II/ABM-II					
	VDP/SBC					

	Subject		Subject Teacher
SCM	Strategic and Change Management	MBB	Dr. M.B.Bhosale
BIA	Business Intelligence and Analytics	BSS / SBC	Dr. B.S.Sawant / Dr.S.B.Chavan
CRM	Customer Relationship Management	SSB	Dr.S.S Bhola
MM-I	Marketing Management. P-I	SSB	Dr. S.S Bhola
MM-II	Marketing Management. P-II	SSB	Dr.S.S Bhola
FM-I	Financial Management P-I	VDP	Shri V D Patil
FM-II	Financial Management P-II	VDP	Shri V D Paull
HRM-I	Human Resource Management P-I	SRN	Dr. S.R.Nikam
HRM-II	Human Resource Management P-II	SRN	Dr. S.R.Nikam
PM-I	Production Management P-I	SBC	Dr. S.B. Chavan
PM-II	Production Management P-I	SBC.	Dr. S.B.Chavanm
SM-I	System Management P-I	RDK	Dr.R.D.Kumbhar
SM-II	System Management P-II	RDK	Dr.R.D.Kumbhar
IB-I	International Business P-I	SRN	Dr. S.R.Nikam
IB-II	International Business P-II	VDP	Shri V D Patil
ABM-I	Agri Business Management P-I	RDK	Dr.R.D.Kumbhar
ABM-II	Agri Business Manattement P-II	MBB / SBC	Dr.M.B.Bhosale / Dr.S.B.Chavan

  
Dr.M.B.Bhosale

Time-Table Co-ordinator

  
Dr.S.S.Bhola

HOD Management

  
Dr.B.S.Sawant

Director









Rayat Shikshan Sanstha's

KarmaveerBhauraoPatil Institute of Management Studies & Research, Satara.

Academic Calendar for MBA Programme For the Academic Year 2020-21

SR.NO.	DATE	ACTIVITIES	FACULTY NAME
1.	22 <sup>nd</sup> June ,2020	Term Beginning	All Faculties
2.	22 <sup>nd</sup> June to 31 <sup>st</sup> July 2020	Admission Process of the MBA program	All Faculties
3.	01/08/2020	Commencement of Classes	All Faculties
4.	Aug.2020	Guru Pornima	All Faculties
5.	1 <sup>st</sup> week of Aug. 2020	Friendship Day Celebration	All Faculties
6.	01/08/2020 to 06/08/2020	Project Report Presentation	All Faculties
7.	15 <sup>th</sup> August 2020	Independence day celebration – flag hoisting function, Sky Activity	All Faculties
8.	3 <sup>rd</sup> Week of Aug.2020	Practicals of the subjects	All Faculties
9.	17/08/2020	Commencement of Bridge Course for MBA- I students	All Faculties
10.	3 <sup>rd</sup> Week of Aug. 2020	Tree Plantation Programme	All Faculties
11.	25/08/2020	One Day Workshop on Group Discussion for MBA- II	All Faculties
12.	25/08/2020	Submission Of first Draft of Project Report	All Faculties
13.	30 <sup>th</sup> August 2020	Yoga Day	All Faculties



14.	31 <sup>st</sup> August 2020	Extension Activity- (Jarandeshwar Visit)	All Faculties
15.	1 <sup>st</sup> Week of Sept.2020	Practicals of the subjects	All Faculties
16.	10/09/2020	Submission Of Second Draft of Project Report	All Faculties
17.	5 <sup>th</sup> Sept 2020	Teachers' day Celebration	All Faculties
18.	11 <sup>th</sup> Sept2020	One Day Workshop on Aaviskar Competition	Dr.S.B.Chavan
19.	22 <sup>nd</sup> Sept. 2020	Karmaveer Jayanti Rally	All Faculties
20.	23/09/2020 to28/09/2020	Lecture Series of Karmaveer Jayanti	Dr.M.B.Bhosale
21.	26 <sup>th</sup> Sept. 2020	Interclass Quiz Competition	All Faculties
22.	27 <sup>th</sup> Sept 2020	Industrial Visit	All Faculties
23.	25/9/2020	Submission Of Third Draft of Project Report	All Faculties
24.	4 <sup>th</sup> Week of Oct.2020	Practicals of the subjects	All Faculties
25.	Last Week of Sept.2020	Parent Meet	All Faculties
26.	1 <sup>st</sup> Week of Oct.2020	Industrial Visit	All Faculties
27.	First Week of Oct. 2020	Workshop on E.D.	Dr.M.B.Bhosale
28.	2 <sup>nd</sup> Oct. 20	Mahatma Gandhi Jayanti	All Faculties
29.	10 <sup>rd</sup> Oct.2020	Final Submission of Assignments	All Faculties
30.	15/10/2020	Submission Of Final Copy Project Report	All Faculties
31.	25 <sup>th</sup> Nov 2020	River Day Celebration	Dr.R.D.Kumbhar
32.	4 <sup>th</sup> Week of Nov.2020	Practicals of the subjects	All Faculties
33.	26 <sup>th</sup> Nov. 2020	Constitution Day Celebration	All Faculties



34.	12/11/2020 to 01/012/2020	Diwali Vacations	
35.	1 <sup>st</sup> Dec. 2020	AIDS Rally	Dr.R.D.Kumbhar
36.	02/12/2020	Second Term Beginning	All Faculties
37.	17 <sup>th</sup> Dec. 2020	Mock Viva of MBA-II	All Faculties
38.	18/12/2020 to 27/12/2020	Preliminary Examination	Dr.M.B.Bhosale
39.	21/12/2020 to26/12/2020	Induction and Orientation Program for MBA- I	Dr.S.B.Chavan
40.	28/12/2020	Fresher's Day Programme	All Faculties
41.	30/12/2020	Submission of internal Marks to University	All Faculties
42.	31 <sup>st</sup> Dec. 2020	One Day Workshop- Skill and Personality Development	Dr.S.S.Bhola
43.	1 <sup>st</sup> Jan. to 7 <sup>th</sup> Jan. 2021	Sports Week	All Faculties
44.	08/01/2021	Commencement of Classes in 2 <sup>nd</sup> term	All Faculties
45.	9 <sup>th</sup> Jan2021	Health and HB Checkup Camp	Dr.R.Kumbhar
46.	10/01/2021	Workshop on Personality Development for MBA-II	Dr.S.S.Bhola
47.	15 <sup>th</sup> Jan. 2021	Traditional day	All Faculties
48.	3 <sup>rd</sup> Week of Jan.2021	Practicals of the subjects	All Faculties
49.	18/01/2021	Workshop Resume Writing for MBA- II	Dr.S.S.Bhola
50.	20 <sup>th</sup> January 202	Parents Meet BBA	All Faculties
51.	24 <sup>th</sup> Jan 2021	One Day Workshop-Resume Writing	Dr.S.S.Bhola



52.	25 <sup>th</sup> Jan 2021	Poster Presentation and Rangoli Competition	Dr.R.D.Kumbhar
53.	26 <sup>th</sup> Jan 2021	Republic day celebration – flag hoisting function, Sky Activity	All Faculties
54.	28/01/2021	One Day Workshop on Interview Techniques	Dr.S.S.Bhola
55.	4 <sup>th</sup> Week of Jan.2021	Practicals of the subjects	All Faculties
56.	30/01/2021	Industrial Visit	All Faculties
57.	Last Week of Jan.2021	Yoga Day	All Faculties
58.	Second week of Feb.2021	eMBArk Programme	All Faculties
59.	Second week of Feb.2021	One Day Workshop- Skill and Personality Development	Dr.S.S.Bhola
60.	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb 2021	Industrial Visit	All Faculties
61.	17 <sup>th</sup> Feb 2021	Marathi Day Celebration	All Faculties
62.	19 <sup>th</sup> Feb 2021	Chhatrapati Shivaji Maharaj Jayanti	All Faculties
63.	21 <sup>st</sup> Feb 2021	One Day Workshop on Road Safety Awareness	Dr.S.S.Bhola
64.	Last Week of Feb.2020	One Day Workshop on Soft Skills	Dr.S.S.Bhola
65.	28 <sup>th</sup> Feb 2021	Project Submission	All Faculties
66.	1 <sup>st</sup> Week of March 2021	Practicals of the subjects	All Faculties
67.	1 <sup>st</sup> Week of March 2021	Annual Prize Distribution Function	Dr.R.D.Kumbhar
68.	4 <sup>th</sup> March 2021	One Day Workshop on Labour Act	Mr. Dr.S.S.Bhola
69.	8 <sup>th</sup> March 2021	Womens ' Day Celebration	All Faculties
70.	9 <sup>th</sup> March 2021	One day workshop on Women Empowerment and Women Acts	Dr.R.D.Kumbhar
71.	25/03/2021	Guide Allotment for MBA-I	All Faculties



72.	4 th Week of March 2021	Practicals of the subjects	All Faculties
73.	26 <sup>th</sup> March 2021	Farewell Function	All Faculties
74.	02/04/2021 to 12/04/2021	Preliminary Examination	All Faculties
75.	20/04/2021	Submission of internal Marks to University	All Faculties
76.	25 <sup>th</sup> May 2021	Term End	All Faculties



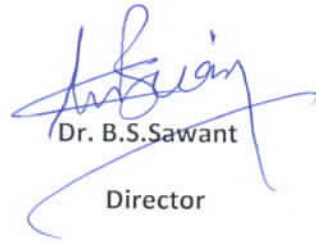
Dr. M. B. Bhosale

Co-ordinator



Dr. S. S. Bhola

HOD of Mgt. Dept.



Dr. B.S. Sawant

Director





Rayat Shikshan Sanstha's,  
Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.

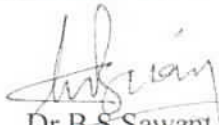
**Lecture Schedule for MBA Part II Sem III w.e.f.17.8.2020**

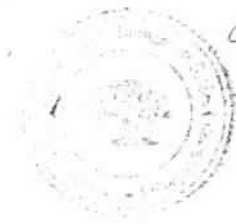
Date	Time	Subject	Name of the Faculty
17.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 1 to 3)	All Faculty
	12.00pm to 1.00pm	Project Report Presentation (Roll No. 4 to 6)	
18.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 7 to 9)	All Faculty
	12.00pm to 1.00pm	Project Report Presentation (Roll No. 10 to 12)	
19.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 13 to 15)	All Faculty
	12.00pm to 1.00pm	Project Report Presentation (Roll No. 16 to 18)	
20.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 19 to 21)	All Faculty
	12.00pm to 1.00pm	Project Report Presentation (Roll No. 22 to 24)	
21.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 25 to 27)	All Faculty
	12.00pm to 1.00pm	Project Report Presentation (Roll No. 28 to 30)	
24.8.2020	10.30 am to 11.30am	Project Report Presentation (Roll No. 31)	All Faculty
25.8.2020	10.30 am to 11.10am	Business Intelligence & Analytics	Dr.S.B.Chavan
	12.00pm to 12.40pm	Marketing Mgt	Dr.S.S.Bhola
26.8.2020	10.30 am to 11.30am	Business Intelligence & Analytics	Dr.S.B.Chavan
	12.00pm to 1.00pm	Marketing Mgt	Dr.S.S.Bhola
27.8.2020	10.30 am to 11.30am	Business Intelligence & Analytics	Dr.B.S.Sawant
	12.00pm to 1.00pm	Marketing Mgt	Dr.S.S.Bhola
28.8.2020	10.30 am to 11.30am	Business Intelligence & Analytics	Dr.B.S.Sawant
	12.00pm to 1.00pm	Marketing Mgt	Dr.S.S.Bhola
29.8.2020	10.30 am to 11.30am	Strategic & Change Mgt	Dr.M.B.Bhosale
	12.00pm to 1.00pm	F.M./ HRM	Mr.V.D.Patil/Dr.S.R.Nikam
31.8.2020	10.30 am to 11.30am	Strategic & Change Mgt	Dr.M.B.Bhosale
	12.00pm to 1.00pm	F.M./ HRM	Mr.V.D.Patil/Dr.S.R.Nikam
1.9.2020	10.30 am to 11.30am	F.M./ HRM	Mr.V.D.Patil/Dr.S.R.Nikam
	12.00pm to 1.00pm	Optnl.paper	Dr.M.B.Bhosale
2.9.2020	10.30 am to 11.30am	F.M./ HRM	Mr.V.D.Patil/Dr.S.R.Nikam
	12.00pm to 1.00pm	PM/SM	Dr.S.B.Chavan/Dr.R.D.Kumbhar
3.9.2020	10.30 am to 11.30am	Marketing Mgt	Dr.S.S.Bhola
	12.00pm to 1.00pm	PM/SM	Dr.S.B.Chavan/Dr.R.D.Kumbhar
4.9.2020	10.30 am to 11.30am	Marketing Mgt	Dr.S.S.Bhola

10.9.202	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Basics of Computer	Dr.S.S.Bhola Dr.R.D.Kumbhar
11.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Basics of Computer	Dr.S.S.Bhola Dr.R.D.Kumbhar
12.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Business Communication	Dr.S.S.Bhola Dr.S.R.Nikam
14.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Basics of Statistics Business Communication	Dr.S.S.Bhola Dr.S.R.Nikam
15.9.2020.	10.30 am to 11.30am 12.00pm to 1.00pm	Basics of Statistics Business Communication	Dr.S.S.Bhola Dr.S.R.Nikam
16.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Basics of Statistics Basics of Statistics	Dr.S.S.Bhola Dr.S.S.Bhola
17.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Fundamentals of Mgt	Dr.S.S.Bhola Dr.M.B.Bhosale ✓
18.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Basics of Statistics Manners & Etiquettes	Dr.S.S.Bhola Dr.Manisha Patil
19.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Fundamentals of Mgt	Dr.S.S.Bhola Dr.M.B.Bhosale ✓
21.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Fundamentals of Managerial Economics Fundamentals of Mgt	Dr.S.S.Bhola Dr.M.B.Bhosale ✓
23.9.2020	10.30 am to 11.30am 12.00pm to 1.00pm	Manners & Etiquettes Basics of Statistics	Dr.Manisha Patil Dr.S.S.Bhola

  
Dr.M.B.Bhosale  
Time Table Co-cordinator

  
Dr.S.S.Bhola  
HOD.Mgt

  
Dr.B.S.Sawant  
Director  
13/8/2020





7) Possibility to perform

The promise made under valid contract must be executable. An agreement to do some impossible act is void from the beginning & never converted into contract.

8) Intention to create legal relationship

There must be an intention by both the parties to create legal relationship & to legally bind themselves as a result of such agreement.

② → Agreement enforceable by law is Contract. Explain. Difference between Agreement and Contract.

③ All Contract are Agreement but all agreements are not Contract. Explain.

→ An agreement is said to be enforceable by law if it creates some legal obligation. In other words, the parties to an agreement must be bound to perform their promises & in case default by either of them, must intend to sue, eg. in case of social & domestic agreements; the usual presumption is that the parties do not intend to create legal relations. The subject matter of contract should not be against the law or against public policy.



Q.2

when it is consent & when it is not consent?  
\* Difference Between Agreement & Contract.

① Constituent -

- a) An offer when accepted becomes <sup>an</sup> agreement.
- b) A contract is entered into by an agreement & hence valid contract are enforceable.

② One In other

- a) Every agreement need not necessarily be a contract.
- b) All contracts are necessarily agreement

③ Binding -

- a) Agreement is not conducted or a binding contract
- b) Contract is concluded & binding on the concerned parties.

④ Enforceability -

- a) The enforceability depends on the nature of agreement.
- b) ~~It~~ Contract is enforceable under provisions of the law of the country.

\* All contracts are agreement, but all Agreement are not contract.

Section 2(h) of Contract Act, 1872 says that an agreement enforceable by law is contract. Sec. 10 of Contract Act, 1872 elaborates that what agreements are contracts & provides, "All agreements are contracts if they are made by free consent components to contract, for a lawful consideration with lawful object, & hereby not expressly declared void!"

Q.2

when is Consent? when it is not free?

→ The basis of Contract is agreement, i.e. mutual consent. In other words, the parties should mean the something in same sense & agree voluntarily. It is when there is Consent, that the parties are said to be Consensus adidem i.e. their minds have met. Not only Consent is required but it must be free consent.

• Elements when Consent is not free -

1) Coercion -

Coercion as defined in sec. 15 means "the committing or threatening to commit any act forbidden by the Indian Penal Code, or unlawful detaining or threatening to detain, any property to the prejudice of any person what ever with the intention of causing any person to enter into an agreement."

2) Undue Influence -

"where the relations between the parties are such that one of the parties is in a position to dominate the will of the other and uses that position to obtain an unfair advantage over the other?"

3) Fraud -

Fraud is an untrue statement made knowingly or without belief in its truth or recklessly, carelessly, whether it be true or false with



the intent to deceive.

4) misrepresentation -

Misrepresentation is that the party misled by it can avoid the contract, but cannot sue for damages in the normal circumstances.

5) mistake -

The whole structure of business depends on this as the businessmen depend on the validity of contracts. Accordingly, the law says that it will not aid any one to evade consequences on the plea that he was mistake.

Q.3 Explain Agreement without Consideration is void.

→ An agreement without Consideration is void unless -

- 1) It is expressed in writing & registered under the law for the time being in force for the registration of documents, & is made on account of natural love & affection between parties standing in a near relation to each other, or unless,
- 2) it is promise to compensate wholly or in part, a person who has already voluntarily done something for the promisor, or something which the promisor was legally compellable to do, or unless,
- 3) it is a promise, made in writing & signed by the person to be charged therewith, or by his agent generally or specially authorized in that behalf, to pay wholly or in part a debt of which the creditor might have enforced payment but for the law for the limitation of suits.

Agreement without Consideration is void, unless it is in writing & registered or is a promise to compensate for something done, or is a promise to pay a debt barred by limitation law.



Q. 4 what is Unpaid seller? Explain his rights.

→ Unpaid seller-

The seller of goods is deemed to be unpaid seller:

- a) when the whole of the price has not been paid or tendered, or,
- b) when a conditional payment was made by a bill of exchange or other negotiable instrument, and the instrument has been dishonoured.

A) Rights of Unpaid seller Against Goods :-

i) Right of Lien (Sec. 47)

An unpaid seller, who is in possession of the goods sold, may exercise his lien on the goods, i.e., is entitled to retain such possession, until the full payment or tender of the price of the goods in the cases where:

- a) The goods are not sold on credit,
- b) The goods have been sold on credit, but the period of credit has expired.
- c) The buyer becomes insolvent.

ii) Right of Stoppage in Transit (Sec. 50) :-

The right of stoppage in-transit is a right preventing the goods from being delivered to the buyer, & resuming their possession while in-transit & retaining them until the price is paid.



ii) Right of Resale (Sec. 54) :-

An unpaid seller exercising the right of lien or stoppage in-transit can resell the goods & sue the buyer for damages, if any, under the following circumstances, provided he has given notice of his intention to re-sell to the buyer & asked him to pay the price within a reasonable time!

- a) where goods are of perishable nature, or
- b) where buyer does not pay or tender price.

B) Rights of Unpaid seller Against the Buyer :-

i) Suit for price (Sec. 55)

when property in the goods has placed to the buyer & the buyer wrongfully refuses to pay for the goods, the seller may sue him for price of goods.

ii) Suit for Damages for Non-Acceptance (Sec. 56)

where the buyer wrongfully neglects or refuses to accept & pay for the goods, then the seller may sue his for damages for non-acceptance.

iii) Suit for Repudiation of Contract before Due Date (Sec. 60) :-

where the buyer repudiates the contract before the date of delivery, the seller may either!

- a) Treat the contract as subsisting & wait till the date of delivery, or
- b) He may treat the contract as rescinded & sue for damages for the breach. This rule is known as 'rule of anticipatory breach of contract'.

iv) Suit for Interest: [Sec. 61(2)(a)] :-

where there is specific agreement the seller & the buyer as to interest on the price of the goods from the date on which payment becomes due, the seller may recover interest from the buyer.



Q.5 what is Indemnity & Guarantee? Difference between Indemnity & Guarantee.

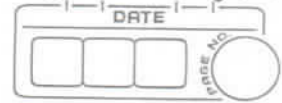
- 
- Indemnity -  
" A contract , by which one party promises to save the other from loss caused to him by the conduct of the promisor himself or by the conduct of any other person , is called Contract of Indemnity."
  - Guarantee -  
" A Contract of guarantee is a contract to perform a promise or discharge the liability of a third person in case of his default."

Basic of distinction

	Indemnity	Guarantee
1) Parties	There are two parties - 'indemnifier' & 'indemnity-holder'.	There are 3 parties - 'Creditor', 'principal debtor' & 'surety'.
2) Liability	The liability of the indemnifier is 'primary'.	Liability of surety is secondary, i.e. the surety is liable only if the principle debtor fails. The liability of principle debtor is primary.
3) Contract	There is only one contract between the indemnifier and indemnity.	There are 3 contracts. • Creditor - principle debtor • Surety - creditor • Surety - Principle debtor.

4) Contingency	The liability of indemnifier arises only on the happening of a Contingency.	There is an existing debt or duty, the performance of which guaranteed by surety.
5) object	The indemnity contract is for reimbursement of loss. It provides 'security'.	The contract of guarantee provides 'surety' to the creditor.
6) Request	The indemnifier need not act at request of indemnity - holder.	The surety act at the request of the principle debtor.
7) Right to sue	Indemnifier cannot sue a third party for the loss suffered.	Surety can sue the principle debtor.





## Assignment No. 2

Legal &amp; Business Environment.

Q.1 write short notes.

1) Copyright

Copyrights give protection for the expression of an idea & not for the idea itself.

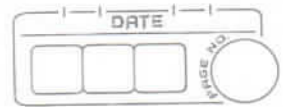
The Copyright Act, 1957 protects original literary, dramatic, musical & artistic works & cinematograph films & sounds recordings from unauthorised uses.

Unlike the case with patents, Copyright protects the expressions & not the idea. There is no Copyright in an idea.

According to Bouvier's Law Dictionary, "Copyrights is the exclusive privilege, secured according to certain legal forms, of printing, or otherwise multiplying, publishing & vending, copies of certain literary or artistic productions."

• Importance of Copyright :-

① Public Record :- Registration puts others on notice of copyright protection. The registration of a work creates a public record of the holder's right to restrict others from using the copyrighted material without permission. A public record will also help others to identify the copyright owner.



② Right to sue for Copyright Infringement :-

Registering a work for a copyright allows the owner to sue for copyright infringement.

③ Prima Facie Evidence :- Copyright registration creates prima facie evidence that the copyright is valid and that the stated facts are true.

④ Damages :- It is easier to recover damages for copyright infringement if registration is timely. "Timely registration" occurs when the owner registers the work within the three months after its publication or prior to commencement of the infringement.

This creates a legal presumption of a valid copyright. If not registered, the owner can only recover compensation for actual damages & profits.

⑤ Protection against Importation of Infringing material :- once registered with the copyright office, the owner can notify the Customs Service of the registration. This creates additional protection against the importation of material that infringes on the registered copyright.



## 2) Trademark

Trademark is a mark or symbol used by a trader in association with specific goods manufactured & or sold; mark may be symbol of reputation of some kind in the goods for its origin or quality or both.

In India, The Trademarks Act, 1999 governs this & the law encourages registration of Trademarks as registration confers on the owner an exclusive right to use the mark.

### • Importance of Trademark

- ① Recognition :- one of the basic objectives behind creating trademark is that it involves brand recognition. Trademark allows customers to easily distinguish & select a particular product from a large range of products available in the market.
- ② Association :- with the help of trademarks, customers often relate products with each other or with the firm that manufactures them. on successfully launching a product in the market, the company may wish to adopt the same trademark for designating the upcoming products.
- ③ Investment :- A huge amount of money is spent on creation of the trademark, specifically

in exploring unique & distinctive one. Expenditure are also incurred in employing designers for designing the trademark. Also, it is the trademark which represents a particular company.

④ Protection :-

→ The trademark & the patent rights help the companies to safeguard their product against duplication, fraudulence or misuse. Since a lot of costs are associated with the trademark, companies must make efforts to protect them.

⑤ Set Company Apart From Competitors :-

Businessmen should always consider having a trademark for their offerings. A unique trademark is a great way of achieving this goal.

It will help the customers to distinguish it from other products & aids companies to beat the market competition.

⑥ Valuable Marketing Tool :-

Trademark stands out as valuable marketing tool. It is specifically for those who are taking the first step towards trading & are looking for creating a reputed & long lasting position in the market.

It has been shown through various studies that the customers prefer to select the products with trademark or branded products instead of choosing the unknown one.



### 3) PATENTS

A 'patent' is, "an exclusive right granted by a country to the owner of an invention to make, use, manufacture & market the invention, provided the invention satisfies certain conditions stipulated in the law."

Indian Patent Act, 1970

Patent protection was first introduced in 18<sup>th</sup> century. Patent right varies from country to country. In India the law which govern patent right is "Indian Patent Act, 1970." It is for limited period of time, which is generally 20 years.

#### • Importance of patent

- ① A patent provides the right to the patentee to restrict others from manufacturing product.
- ② The right of exclusivity allows the patentee to market his product without competition for a considerable period of time enabling him to obtain higher prices for his invention.
- ③ It enables the patentee to legally sue anyone who attempts to make or sell patentee's product without his permission.
- ④ It allows the patentee to generate money by selling or licensing his product to someone else, who may economically exploit the patentee's invention.

- ⑤ The patent provides 'a negative right' to the inventor, which prevent others from making, selling or importing the product for a certain period of time. This gives enough time to the patentee to economically exploit his invention.
- ⑥ patents encourage 'incremental changes' in the existing product by recognising innovation; besides invention as such patents are more interested in 'evolution' rather than 'revolution'.
- ⑦ The rights granted under the patent law are territorial in nature. The rights of a patent holder having his invention registered in India are limited to India only.
- ⑧ patents promote technological innovations by recognising & protecting new inventions & innovations.
- ⑨ It safeguards the creation & the resources spent on making the invention by according appropriately the creative endeavour.
- ⑩ patent helps in safeguarding all the technological innovations related to the industry, like, mechanical & electronic devices and chemical compositions.





①

**Rayat Shikshan Sastha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara**  
**Online Preliminary / Midterm Examination**

**BBA-I Sem-I**

**Subject: Principles of Marketing**  
**CO Mapping**

**Course Outcomes:**

1. Understand the fundamentals of marketing.
2. Aware of the 4P's & 4C's of marketing mix.
3. Understand the consumer behavior and importance of market segmentation

Roll No	Name of the Student	Co1	Co2	Co3	Marks
1	Adhav Akash Sagar	12.7	9.5	9.5	31.7
2	Agarwal Shubham Kantilal	15.3	11.5	11.5	38.3
3	Ahire Radhika Gorakhanath	14.0	10.5	10.5	35.0
4	Atre Mayuresh Sudhir	14.0	10.5	10.5	35.0
5	Babar Nikhil Nitin	15.3	11.5	11.5	38.3
6	Babar Shruti Dattatray	17.3	13.0	13.0	43.3
7	Bagal Mayuri Narayan	16.7	12.5	12.5	41.7
8	Bagul Onkar Yogesh	16.7	12.5	12.5	41.7
9	Baitade Rushikesh Sandeep	15.3	11.5	11.5	38.3
10	Bhingardeve Aakanksha Bajrang	14.7	11.0	11.0	36.7
11	Bhise Shravani Sanjay	14.0	10.5	10.5	35.0
12	Bhosale Anisha Ramesh	14.7	11.0	11.0	36.7
13	Bhosale Bhakti Hemant	14.7	11.0	11.0	36.7
14	Bhosale Pranali Parsharam	16.7	12.5	12.5	41.7
15	Bhosale Priyanka Chandrakant	13.3	10.0	10.0	33.3
16	Bhosale Sakshi Umesh	14.7	11.0	11.0	36.7
17	Bhosale Unnati Anil	14.7	11.0	11.0	36.7
18	Bhutkar Pranoti Mangesh	14.0	10.5	10.5	35.0
19	Chavan Anagha Bhaskar	14.0	10.5	10.5	35.0
20	Chavan Divya Jivan	14.7	11.0	11.0	36.7
21	Chitrao Arya Vinayak	17.3	13.0	13.0	43.3
22	Chiwelkar Snehit Dipak	11.3	8.5	8.5	28.3
23	Dalavi Rutuja Pandurang	11.3	8.5	8.5	28.3
24	Deshmukh Rutuja Dilip	14.0	10.5	10.5	35.0
25	Dharashivkar Yash Deepak	12.7	9.5	9.5	31.7
26	Dharwadkar Shruti Prabhakar	12.0	9.0	9.0	30.0
27	Dhebe Nikita Sanjay	13.3	10.0	10.0	33.3
28	Dhere Sudarshan Dhananjay	11.3	8.5	8.5	28.3
29	Dhumal Neha Sharad	14.7	11.0	11.0	36.7
30	Doshi Karishma Ravindra	15.3	11.5	11.5	38.3
31	Dudhane Dnyanesh Vinayak	13.3	10.0	10.0	33.3
32	Gaikwad Prathmesh Kishor	11.3	8.5	8.5	28.3



33	Gaikwad Raj Mohan	14.0	10.5	10.5	35.0
34	Gaikwad Sakshi Shamrao	14.7	11.0	11.0	36.7
35	Gangawane Megha Rajendra	13.3	10.0	10.0	33.3
36	Gavhane Omkar Ranjit	13.3	10.0	10.0	33.3
37	Ghadge Yash Vikram	16.0	12.0	12.0	40.0
38	Ghodke Om Nitin	15.3	11.5	11.5	38.3
39	Gujar Sakshi Sopan	14.7	11.0	11.0	36.7
40	Gurav Piyush Jagadish	14.7	11.0	11.0	36.7
41	Harchunde Vinit Rupesh	13.3	10.0	10.0	33.3
42	Jadhav Kaushal Shrikant	14.7	11.0	11.0	36.7
43	Jadhav Nikhil Sanjeev	16.0	12.0	12.0	40.0
44	Jadhav Rohan Dadaso	14.7	11.0	11.0	36.7
45	Jadhav Shravani Umesh	13.3	10.0	10.0	33.3
46	Jadhav Shreyas Shivaji	16.0	12.0	12.0	40.0
47	Jadhav Siddhi Jeevan	15.3	11.5	11.5	38.3
48	Jadhav Soham Sachin	12.7	9.5	9.5	31.7
49	Jadhav Srushti Sandeep	17.3	13.0	13.0	43.3
50	Jambhale Ayush Krushnat	15.3	11.5	11.5	38.3
51	Kadam Vishwajeet Sharad	12.0	9.0	9.0	30.0
52	Kakade Aboli Rajendra	14.7	11.0	11.0	36.7
53	Kalambe Purva Sambhaji	14.7	11.0	11.0	36.7
54	Kalel Pranav Gorakhnath	14.7	11.0	11.0	36.7
55	Kamble Pranshu Vivek	15.3	11.5	11.5	38.3
56	Katwate Atharva Anil	14.0	10.5	10.5	35.0
57	Khan Sufiyan Jamir	13.3	10.0	10.0	33.3
58	Kokil Mrunal Mahesh	17.3	13.0	13.0	43.3
59	Korade Omkar Umesh	16.0	12.0	12.0	40.0
60	Kothawale Nikita Meghraj	17.3	13.0	13.0	43.3
61	Kumbhar Nikhil Dattatraya	15.3	11.5	11.5	38.3
62	Kurade Digvijay Rajendra	16.0	12.0	12.0	40.0
63	Mahajan Atharv Chandrasekhar	13.3	10.0	10.0	33.3
64	Mahamuni Omkar Mahesh	15.3	11.5	11.5	38.3
65	Mahangade Snehal Dattatray	14.7	11.0	11.0	36.7
66	Mahaumni Yash Vikas	16.0	12.0	12.0	40.0
67	Malwadkar Pratik Padmakar	13.3	10.0	10.0	33.3
68	Mane Devyani Dilip	14.7	11.0	11.0	36.7
69	Mane Harsh Jitendra	14.7	11.0	11.0	36.7
70	Mane Neha Manik	15.3	11.5	11.5	38.3
71	More Akash Tukaram	0.0	0.0	0.0	Ab
72	More Rushali Nandkishor	18.0	13.5	13.5	45.0
73	Naikwadi Prerana Rajendra	12.0	9.0	9.0	30.0
74	Nanaware Nishant Sushant	16.0	12.0	12.0	40.0
75	Pawar Janhavi Subodh	14.7	11.0	11.0	36.7
76	Pawar Mahesh Raghunath	15.3	11.5	11.5	38.3
77	Phalake Sanika Jaywant	14.7	11.0	11.0	36.7
78	Rasal Atharv Anil	14.7	11.0	11.0	36.7
79	Sanas Akanksha Vijay	10.7	8.0	8.0	26.7



3

80	Sapkal Poonam Satish	14.0	10.5	10.5	35.0
81	Sargar Pallavi Arvind	14.0	10.5	10.5	35.0
82	Saste Anmol Murildhar	8.7	6.5	6.5	21.7
83	Sawant Prajwal Gajanan	14.7	11.0	11.0	36.7
84	Sawant Pratik Ramdas	16.0	12.0	12.0	40.0
85	Shaikh Nawaz Hussain	12.0	9.0	9.0	30.0
86	Shalgar Neel Mukund	15.3	11.5	11.5	38.3
87	Shelar Anushka Jitendra	17.3	13.0	13.0	43.3
88	Shendage Tejas Suresh	16.0	12.0	12.0	40.0
89	Shinde Manjusha Kiran	14.0	10.5	10.5	35.0
90	Shinde Sakshi Chandrashekar	8.7	6.5	6.5	21.7
91	Shinde Sakshi Santosh	14.0	10.5	10.5	35.0
92	Shinde Siddhiraj Jalindar	15.3	11.5	11.5	38.3
93	Shinde Srushiti Pradip	16.7	12.5	12.5	41.7
94	Shinde Swarali Santosh	16.7	12.5	12.5	41.7
95	Supekar Om Pravin	13.3	10.0	10.0	33.3
96	Survase Saurav Krushna	15.3	11.5	11.5	38.3
97	Suryawanshi Shridhar Sudhir	12.7	9.5	9.5	31.7
98	Tambe Yash Rahul	13.3	10.0	10.0	33.3
99	Taware Arati Ajit	14.0	10.5	10.5	35.0
100	Waghmare Omkar Suryakant	12.0	9.0	9.0	30.0
101	Waidande Dhananjay Laxman	10.7	8.0	8.0	26.7
102	Wayadane Prithviraj Sanjaykumar	12.7	9.5	9.5	31.7
103	Yadav Chaitanya Sanjay	12.7	9.5	9.5	31.7
104	Yadav Pooja Prakash	14.7	11.0	11.0	36.7
	Total Marks	1479	1109	1109	
	Total Marks allotted for CO	2080	1560	1560	
	Percentage	71%	71%	71%	

*SB*

S. A. Bhosale  
subject teacher





**Rayat Shikshan Sashta's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research Varye, Satara**  
**Online Preliminary / Midterm Examination**  
**BBA-I Sem-II**  
**Subject: Macro Economics**  
**CO Mapping**

**Course Outcomes:**

1. Learners will be able to understand concepts of national income and demand of supply of money
2. Learners will apply the principles and theories of inflation and business cycle
3. Learners will understand different concepts of public finance

Roll No	Name of the Student	Co1	Co2	Co3	Total Marks
1	Adhav Akash Sagar	19.2	14.4	14.4	48.0
2	Agarwal Shubham Kantilal	14.4	10.8	10.8	36.0
3	Ahire Radhika Gorakhanath	20.0	15.0	15.0	50.0
4	Atre Mayuresh Sudhir	19.2	14.4	14.4	48.0
5	Babar Nikhil Nitin	19.2	14.4	14.4	48.0
6	Babar Shruti Dattatray	19.2	14.4	14.4	48.0
7	Bagal Mayuri Narayan	19.2	14.4	14.4	48.0
8	Bagul Onkar Yogesh	18.4	13.8	13.8	46.0
9	Baitade Rushikesh Sandeep	18.4	13.8	13.8	46.0
10	Bhingardeve Aakanksha Bajrang	18.4	13.8	13.8	46.0
11	Bhise Shravani Sanjay	18.4	13.8	13.8	46.0
12	Bhosale Anisha Ramesh	20.0	15.0	15.0	50.0
13	Bhosale Bhakti Hemant	19.2	14.4	14.4	48.0
14	Bhosale Pranali Parsharam	20.0	15.0	15.0	50.0
15	Bhosale Priyanka Chandrakant	17.6	13.2	13.2	44.0
16	Bhosale Sakshi Umesh	19.2	14.4	14.4	48.0
17	Bhosale Unnati Anil	19.2	14.4	14.4	48.0
18	Bhutkar Pranoti Mangesh	18.4	13.8	13.8	46.0
19	Chavan Anagha Bhaskar	8.8	6.6	6.6	22.0
20	Chavan Divya Jivan	19.2	14.4	14.4	48.0
21	Chitrao Arya Vinayak	20.0	15.0	15.0	50.0
22	Chiwelkar Snehit Dipak	16.8	12.6	12.6	42.0
23	Dalavi Rutuja Pandurang	20.0	15.0	15.0	50.0
24	Deshmukh Rutuja Dilip	19.2	14.4	14.4	48.0
25	Dharashivkar Yash Deepak	11.2	8.4	8.4	28.0
26	Dharwadkar Shruti Prabhakar	18.4	13.8	13.8	46.0
27	Dhebe Nikita Sanjay	16.0	12.0	12.0	40.0
28	Dhere Sudarshan Dhananjay	18.4	13.8	13.8	46.0
29	Dhumal Neha Sharad	17.6	13.2	13.2	44.0



30	Doshi Karishma Ravindra	17.6	13.2	13.2	44.0
31	Dudhane Dnyanesh Vinayak	16.8	12.6	12.6	42.0
32	Gaikwad Prathmesh Kishor	18.4	13.8	13.8	46.0
33	Gaikwad Raj Mohan	14.4	10.8	10.8	36.0
34	Gaikwad Sakshi Shamrao	17.6	13.2	13.2	44.0
35	Gangawane Megha Rajendra	16.0	12.0	12.0	40.0
36	Gavhane Omkar Ranjit	16.8	12.6	12.6	42.0
37	Ghadge Yash Vikram	17.6	13.2	13.2	44.0
38	Ghodke Om Nitin	19.2	14.4	14.4	48.0
39	Gujar Sakshi Sopan	19.2	14.4	14.4	48.0
40	Gurav Piyush Jagadish	18.4	13.8	13.8	46.0
41	Harchunde Vinit Rupesh	17.6	13.2	13.2	44.0
42	Jadhav Kaushal Shrikant	17.6	13.2	13.2	44.0
43	Jadhav Nikhil Sanjeev	17.6	13.2	13.2	44.0
44	Jadhav Rohan Dadaso	16.8	12.6	12.6	42.0
45	Jadhav Shravani Umesh	12.0	9.0	9.0	30.0
46	Jadhav Shreyas Shivaji	17.6	13.2	13.2	44.0
47	Jadhav Siddhi Jeevan	17.6	13.2	13.2	44.0
48	Jadhav Soham Sachin	17.6	13.2	13.2	44.0
49	Jadhav Srushti Sandeep	20.0	15.0	15.0	50.0
50	Jambhale Ayush Krushnat	19.2	14.4	14.4	48.0
51	Kadam Vishwajeet Sharad	16.8	12.6	12.6	42.0
52	Kakade Aboli Rajendra	19.2	14.4	14.4	48.0
53	Kalambe Purva Sambhaji	18.4	13.8	13.8	46.0
54	Kalel Pranav Gorakhnath	18.4	13.8	13.8	46.0
55	Kamble Pranshu Vivek	18.4	13.8	13.8	46.0
56	Katwate Atharva Anil	19.2	14.4	14.4	48.0
57	Khan Sufiyan Jamir	18.4	13.8	13.8	46.0
58	Kokil Mrunal Mahesh	18.4	13.8	13.8	46.0
59	Korade Omkar Umesh	18.4	13.8	13.8	46.0
60	Kothawale Nikita Meghraj	17.6	13.2	13.2	44.0
61	Kumbhar Nikhil Dattatraya	16.0	12.0	12.0	40.0
62	Kurade Digvijay Rajendra	19.2	14.4	14.4	48.0
63	Mahajan Atharv Chandrasekhar	16.8	12.6	12.6	42.0
64	Mahamuni Omkar Mahesh	19.2	14.4	14.4	48.0
65	Mahangade Snehal Dattatray	20.0	15.0	15.0	50.0
66	Mahaumni Yash Vikas	18.4	13.8	13.8	46.0
67	Malwadkar Pratik Padmakar	18.4	13.8	13.8	46.0
68	Mane Devyani Dilip	18.4	13.8	13.8	46.0
69	Mane Harsh Jitendra	18.4	13.8	13.8	46.0
70	Mane Neha Manik	20.0	15.0	15.0	50.0
71	More Akash Tukaram	18.4	13.8	13.8	46.0
72	More Rushali Nandkishor	18.4	13.8	13.8	46.0
73	Naikwadi Prerana Rajendra	12.8	9.6	9.6	32.0
74	Nanaware Nishant Sushant	18.4	13.8	13.8	46.0
75	Pawar Janhavi Subodh	19.2	14.4	14.4	48.0



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76	Pawar Mahesh Raghunath	19.2	14.4	14.4	48.0
77	Phalake Sanika Jaywant	19.2	14.4	14.4	48.0
78	Rasal Atharv Anil	19.2	14.4	14.4	48.0
79	Sanas Akanksha Vijay	8.8	6.6	6.6	22.0
80	Sapkal Poonam Satish	20.0	15.0	15.0	50.0
81	Sargar Pallavi Arvind	19.2	14.4	14.4	48.0
82	Saste Anmol Murildhar	17.6	13.2	13.2	44.0
83	Sawant Prajwal Gajanan	19.2	14.4	14.4	48.0
84	Sawant Pratik Ramdas	19.2	14.4	14.4	48.0
85	Shaikh Nawaz Hussain	12.0	9.0	9.0	30.0
86	Shalgar Neel Mukund	19.2	14.4	14.4	48.0
87	Shelar Anushka Jitendra	20.0	15.0	15.0	50.0
88	Shendage Tejas Suresh	18.4	13.8	13.8	46.0
89	Shinde Manjusha Kiran	18.4	13.8	13.8	46.0
90	Shinde Sakshi Chandrashekar	19.2	14.4	14.4	48.0
91	Shinde Sakshi Santosh	19.2	14.4	14.4	48.0
92	Shinde Siddhiraj Jalindar	18.4	13.8	13.8	46.0
93	Shinde Srushiti Pradip	18.4	13.8	13.8	46.0
94	Shinde Swarali Santosh	18.4	13.8	13.8	46.0
95	Supekar Om Pravin	0.0	0.0	0.0	0.0
96	Survase Saurav Krushna	17.6	13.2	13.2	44.0
97	Suryawanshi Shridhar Sudhir	17.6	13.2	13.2	44.0
98	Tambe Yash Rahul	18.4	13.8	13.8	46.0
99	Taware Arati Ajit	18.4	13.8	13.8	46.0
100	Waghmare Omkar Suryakant	18.4	13.8	13.8	46.0
101	Waidande Dhananjay Laxman	11.2	8.4	8.4	28.0
102	Wayadane Prithviraj Sanjaykumar	18.4	13.8	13.8	46.0
103	Yadav Chaitanya Sanjay	19.2	14.4	14.4	48.0
104	Yadav Pooja Prakash	19.2	14.4	14.4	48.0
	Total Marks	1846	1384	1384	
	Total Marks allotted for CO	2080	1560	1560	
	Percentage	89%	89%	89%	

*Peetyshree*  
 Subject teacher  
*Peetyshree*





# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

"Education through Self-Help is our motto" - Karmaveer



RAYAT SHIKSHAN SANSTHA'S,

### **KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA**

Dist. Satara ( Maharashtra) Pin : 415 001.

Phone : Off.: (02162) 230011 Fax : (02162) 229089

E-mail: mba@erayat.org

2021 - 2022

Name : Shivraj Rajaram Nibam

Designation : Asst. Professor

Department : MBA

# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT



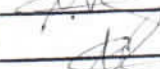




### INDIVIDUAL INFORMATION

Pass - Port  
Size Photo

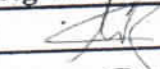


- 1) Name : Shirraj Rajaram Nikam
- 2) Department : MBA
- 3) Designation : Asst. Professor
- 4) Educational Qualification : B.Sc. MBA, Ph.D.
- 5) Date of Birth : 30/07/1977
- 6) Date of Appointment : July 2006
- 7) Phone No. (Residence) : 9881031745
- 8) Address :
  - a) Local : 89 D, Plot No. 32, 'RAJASHA'  
Payari Park, Golibar Maidan  
Godoli, Sabara 415002
  - b) Permanent : As above



**Information of Leave**  
**[1] Casual leave (CL)**

Sr.No.	Date	Signature of Authority	Sr.No.	Date.	Signature of Authority
1	13/11/2021		9		
2	25/11/2021		10		
3	12/3/22		11		
4	6/4/22		12		
5	26/5/22		13		
6	2/6/22		14		
7	13/6/22		15		
8					

**[2] Duty leave (DL)**

Sr.No.	Date	Nature of Work	Signature of Authority
1	25/3/22	To participate in workshop	
2		on Academic Audit	
3	13/7/22	renkateshwara Institute	
4		Peth	
5	14/7/22	Balwant college vita	
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## TIME TABLE 20 - 20

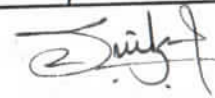
Name of teacher: S. R. Nikam

Subjects: All subjects

SEM II / IV / Second Term

Period	I	I	■	IV	V	VI	VII	Practical	Practical
Time	10:00	11:00	12:00	01:30	02:30	03:30	04:30		
	11:00	12:00	01:00	02:30	03:30	04:30	05:30		
Monday	HRM	IB IV		MSE	HR III	<del>HR III</del>			
Tuesday		IB IV HRM			HR III				
Wednesday	MSE	IB IV			HR III				
Thursday					HR IV				
Friday	HRM			MSE	HR IV				
Saturday		HRM		MSE	HR IV				

Head of Department



Signature of the teacher



### Subjects Wise Lecture Record

MBA I Year: 2021-22 Semester: I

Name of the subject: Organization Behaviour

No. of Lectures	No. of students	Date	Time	Topic	No. of Lectures	No. of students
01	09	13/12/21	10-11	Introduction	01	06
01	12	14/12/21	10-11	Introduction	01	06
01	06	15/12/21	10-11	Introduction	01	09
01	07	20/12/21	10-11	General	01	11
01	02	21/12/21	10-11	General	01	11
01	10	22/12/21	10-11	General	01	12
		27/12/21	10-11	Introduction to OB	01	26
		28/12/21	10-11	OB-Definition	01	23
		29/12/21	10-11	OB-Definition	01	30
		01/1/22	1:30-2:30	Historical Evolution of OB	01	23
		13/1/22	10-11	F. W. Taylor	01	31
		24/1/22	10-11	F. W. Taylor	01	31
		13/5/1/22	10-11	Henry Fayol	01	21
		4/8/1/22	10-11	Henry Fayol	01	08
		15/10/1/22	11-12	Behavioral Era	01	25
		16/14/1/22	12-1	Historical Evolution Approach Discipline	01	14
		17/15/1/22	12-1	Factor influencing indivi. desirable & undesirable behavior.	01	26
		18/28/1/22	1:30-2:30	— — — — —	01	22
		19/21/1/22	12-1	Determinant of personality	01	32
		20/1/2/22	11-12	Theories of personality	01	28
		21/4/2/22	12-1	Theories of Personality	01	22
		22/11/2/22	12-1	Type A & B Personality	01	29

Signature of Faculty

HOD / Course Co-ordinator

Director







## Subjects Wise Lecture Record

Class MBA I Year: 2021-22 Semester: II  
 Name of the subject: Human Resource Mgt.

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1.	17/4/22	10-11	Introduction HRM	01	12
2.	20/4/22	11-12	Definition of HRM	01	24
3.	22/4/22	10-11	Definition of HRM	01	25
4.	23/4/22	11-12	Definition of HRM	01	23
5.	25/4/22	10-11	— 11 —	01	27
6.	26/4/22	11-12	— 11 —	01	30
7.	28/4/22	11-12	Scope of HRM	01	31
8.	29/4/22	10-11	Objective, Importance of HRM	01	18
9.	30/04/22	11-12	Functions of HRM	01	27
10.	02/05/22	10-11	character & qualities of HR. Mgr.	01	09
11.	17/5/22	10-12	Difference bet <sup>n</sup> AM & HRM	01	12
			Traditional HR vs SHRM		
			HR in Indian context		
12	19/5/22	11-12	Imp. need of HRP	01	16
13	20/5/22	10-11	HRP Process	01	8
14	23/5/22	10-11	Job Analysis	01	16
15	24/5/22	11-12	Job Description, Specification	01	28
			Use of Job Analysis	01	
16	27/5/22	10-11	Recruitment, selection	01	12
17	28/5/22	11-12	Induction	01	14
18	30/5/22	10-11	Performance Appraisal	01	15
19	31/5/22	11-12	Problems of performance Appraisal	01	
20	3/6/22	10-11	Training	01	

Signature of Faculty

HOD / Course Co-ordinator

Director



## Subjects Wise Lecture Record

Class N<sup>o</sup> 84 II

Year: 2021-22

Semester: IV

Name of the subject: SHRM & International Perspective

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1.	22/4/22	2:30-3:30	Introduction to syllabi	01	
2.	23/4/22	2:30-3:30	strategic HRM	01	
3.	25/4/22	2:30-3:30	strategic HRM	01	
4.	26/4/22	2:30-3:30	strategic HRM	01	
5.	27/4/22	2:30-3:30	strategic HRM	01	
6.	29/4/22	2:30-3:30	Significance of SHRM	01	
7.	23/4/22	2:30-3:30	Significance of SHRM	01	
8.	30/4/22	2:30-3:30	Evolution of SHRM	01	
9.	11/6/22	2:30-3:30	Changing environment of SHRM	01	
10	14/6/22	2:30-8:30	Globalization and tech. development	01	
11	16/6/22	2:30-3:30	Role of HR	01	
12	17/6/22	2:30-3:30	strategic HRM	01	
13	18/6/22	2:30-3:30	Training & employee relation	01	
14	20/6/22	2:30-3:30	International HRM	01	
15	21/6/22	2:30-3:30	Drivers of globalisation	01	
16	22/6/22	2:30-3:30	Multiculturalism	01	
17	24/6/22	2:30-3:30	Cultural Predisposition	01	
18	25/6/22	2:30-3:30	Cross cultural Practices	01	
19	27/6/22	2:30-3:30	International HRM	01	
20	29/6/22	2:30-3:30	Cross cultural practices	01	
21	29/6/22	2:30-3:30	Expatriation & Repatriation	01	
22	30/6/22	2:30-3:30	Expatriation & Repatriation	01	
23	1/7/22	2:30-3:30	challenges faced by expatriate	01	

Signature of Faculty

HOD / Course Co-ordinator

Director



## Subjects Wise Lecture Record

Class MBA I Year: 2021-22 Semester: II

Name of the subject: Managerial skill for effectiveness

Sl. No.	Date	Time	Topic	No. of Lectures	No. of students
1.	23/4/22	1:30-2:30	Introduction	01	17
2.	25/4/22	1:30-2:30	Introduction to Ms	01	33
3.	25		Different Managerial skill	01	33
4.	27/4/22	10-12	Interpersonal skill	01	08
5.	29/4/22	1:30-2:30	Interpersonal skill	01	15
6.	2/5/22	1:30-2:30	Different methods of improving mgt. skill	01	22
7.	4/5/22	10-11	Managing time & stress	01	13
8.	8/5/22	10-11	Decision making Motivation	01	14
9.	20/5/22	1:30-2:30	<del>Ed</del> Motivation and Influencing other	01	
10.	27/5/22	1:30-2:30	Personal skill	01	12
11.	28/5/22	1:30-2:30	Interpersonal skill	01	13
12.	30/5/22	1:30-2:30	Interpersonal skill	01	
13.	1/6/22	10-11	communicating supportive	01	
14.	3/6/22	1:30-2:30	Communicating supportive	01	
15.	4/6/22	1:30-2:30	communicating supportive	01	
16.	8/6/22	10-11	Skill assessment	01	23
17.	11/6/22	1:30-2:30	Gaining power and influence	01	09
18.	17/6/22	1:30-2:30	Gaining power & influence	01	15
19.	17/6/22	1:30-2:30	Group skills for managers	01	14
20.	20/6/22	1:30-2:30	Delegation & empowerment	01	27
21.	22/6/22	11-12	Empowerment	01	24
22.	24/6/22	1:30-2:30	Building effective team and team work	01	19
23.	25/6/22	11:00-2:30	Team work	01	19

Signature of Faculty: 10. 11/7/22 3:25-4:15  
 HOD / Course Co-ordinator: Interview  
 Director: 01  
18. 27/6/22 1:30-2:30 Leading positive change  
19. 29/6/22 10-12 Written and oral comm 02 13



## Subjects Wise Lecture Record

Class MBA II

Year: 2021-22

Semester: IV

Name of the subject: International Business Paper IV

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1.	25/4/22	11-12	Introduction	01	01
2.	27/4/22	11-12	Introduction	01	
3.	2/5/22	11-12	concept, definition, character & variables of culture	01	
4.	4/5/22	11-12	Fundamentals of cross cultural interaction	01	
5.	11/5/22	11-12	Stereotypic Expectation	01	
6.	17/5/22	12-1	cross cultural model	01	
7.	18/5/22	11-12	cross cultural model	01	
8.	22/5/22	11-12	Roles of global manager	01	
9.	24/5/22	12-04	Role of global manager	01	
10.	28/5/22	11-12	challenges of International assignments	01	
11.	31/5/22	12-1	challenges of international assignment	01	
12.	1/6/22	11-12	selection of managers for overseas assignment	01	
13.	8/6/22	11-12	Repatriation & Global career	01	
14.	14/6/22	12-1	The challenges of managing across culture in future	01	
15.	20/6/22	11-12	The changing environment of business	01	
16.	21/6/22	12-1	Influences of transition economy	01	
17.	22/6/22	12-1	Pressure on natural environ	01	

Signature of Faculty

HOD / Course Co-ordinator

Director

## Subjects Wise Lecture Record

Class ..... MBA + IT ..... Year : ..... 2021-22 ..... Semester : ..... IV .....  
 Name of the subject : ..... Industrial Relation and Labour Law .....

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1.	2/5/22	2:30-3:30	Industrial Relation	01	
2.	4/5/22	2:30-3:30	Objective, factor affecting IR	01	
3.	11/5/22	2:30-3:30	System of IR In India	01	
4.	12/5/22	2:30-3:30	System of IR in India	01	
5.	13/5/22	2:30-3:30	System of IR in India	01	
6.	14/5/22	2:30-3:30	Causes of industrial dispute	01	
7.	17/5/22	2:30-3:30	Prevention & settlement of Industrial Dispute	01	
8.	18/5/22	2:30-3:30	Settlement of ID	01	
9.	19/5/22	2:30-3:30	Industrial Dispute Act 1947	01	
10.	20/5/22	2:30-3:30	Trade Union	01	
11.	23/5/22	2:30-3:30	TU: Meaning objective	01	
12.	24/5/22	2:30-3:30	Functions of Trade union	01	
13.	27/5/22	2:30-3:30	Trade Union Act 1926	01	
14.	27/5/22	2:30-3:30	Trade union Act 1926	01	
15.	20/5/22	2:30-3:30	Problems of Trade union	01	
16.	21/5/22	2:30-3:30	Problems of Trade union	01	
17.	11/6/22	2:30-3:30	Grievance	01	
18.	3/6/22	2:30-3:30	Grievance Procedure	01	
19.	4/6/22	2:30-3:30	Disciplinary Procedure	01	
20.	8/6/22	2:30-3:30	Approaches to manage discipline industry	01	
21.	3/6/22	2:30-3:30	—  —	01	
22.	24/6			01	

Signature of Faculty

HOD / Course Co-ordinator

Director



Daily Work Report

Date: 6/12/2021

Day: MON

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
BBA II	10-11	General	01	
MBA II	11-12	International Busi. I	01	01
MBA II	2:30-3:30	Introduction	01	07
Co-curricular, extra curricular, committee work etc.,				
	3:20-4:30	IAAC Meeting	01	

Date: 7/12/2021

Day: Tue

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Imp. of International Busi.	01	01
MBA II	2:30-3:30	Introd. to Pay system	01	09
Co-curricular, extra curricular, committee work etc.,				

Date: 8/12/2021

Day: wed

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Nature and scope of IB	01	01
MBA II	11-12	Compensation Philosophy	01	07
MBA II	3:20-4:30	Nature and scope of IB	01	01
Co-curricular, extra curricular, committee work etc.,				
MBA II	4:20-5:30	Theories of Remuneration	01	08

## Daily Work Report

Date : 07/12/2021

Day : Thu

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA II	2:00-3:00	Factor influencing communication	01	11
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 10/12/2021

Day : Fri

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA II	2:30-3:30	Factor influencing communication	01	10
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 11/12/2021

Day : Sat

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA II	2:30-3:30	Factor influencing communication	01	03
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	3:00-5:00	2021-2022 Meeting	02	



### Daily Work Report

Date: 12/12/2021

Day: MON

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	10-11	Introduction	01	06
MBA II	11-12	Modes of entering into IB	01	03
MBA II	2:30-3:30	Challenges of Remuneration	01	06
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 13/12/21

Day: Tue

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	10-11	Introduction	01	06
MBA II	11-12	Modes of entering into IB	01	01
MBA II	2:30-3:30	Challenges of Remuneration	01	11
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 15/12/2021

Day: wed

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	10-11	Introduction	01	09
MBA II	11-12	Modes of entering into IB	01	01
MBA II	2:30-3:30	Challenges of remuneration	01	06
MBA II	3:30-4:30	IB	01	01
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	11:30-1:00	BBA student - Project Guid	30 min	

### Daily Work Report

Date : 17/11/2021

Day : Fri

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MB17 I	10:30-12:00	Introduction	01	01
MB17 II	12:30-2:00	Concepts of Intro, Health	01	02
	2:30-3:00	Practical	01	03
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 17/11/2021

Day : Fri

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MB17 I	10:30-12:00	Introduction	01	01
MB17 II	12:30-2:00	Concepts of Intro, Health	01	02
		Practical		
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 18/12/2021

Day : Sat

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MB17 II	2:00-3:00	Designing and Printing	01	01
		Practical		
MB17 I	4:00-5:00	Introduction	01	02
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	10:30-12:00	IGRAAL WORK	2:00	



## Daily Work Report

Date: 20/12/2021

Day: MON

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MGPA I	10-11	General	01	11
MGPA II	11-12	Stages of International	01	01
MGPA II	2:30-3:30	Job Evaluation	01	10
Extracurricular, extra curricular, committee work etc.,				

Date: 21/12/21

Day: Tue

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MGPA I	10-11	General	01	11
Extracurricular, extra curricular, committee work etc.,				
	1:30-3:30	IGAC Action taken	02	
		report drafting		
	4:00-5:00	Discussion with	1	
		Director on action taken		

Date: 22/12/2021

Day: Wed

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MGPA I	10-11	General	01	12
MGPA II	11-12	Stages of International	01	01
MGPA II	2:30-3:30	Principle of JE	01	06
MGPA II	3:30-4:30	Stages of International	01	01
MGPA II	4:30-5:30	Objective of JE	01	06
Extracurricular, extra curricular, committee work etc.,				

### Daily Work Report

Date : 23/12/21

Day : Thu

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	12-1	General	01	14
MBA II	2:30-3:30	Advantage of J.E	01	07
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 24/12/21

Day : wed

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	12-1	General	01	11
MBA II	2:30-3:30	Problem of J.E, 16 steps	01	07
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date : 27/12/21

Day : MON

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	10-11	Introduction to OR	01	26
MBA II	2:20-3:20	16 steps to design strategic plan	01	15
<b>Co-curricular, extra curricular, committee work etc.,</b>				



### Daily Work Report

Date: 21/12/21

Day: Tue

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA I	10-11	Definition - OB	01	23
MBA II	10-3:30	16 steps to design market competitive pay plan	01	10
Co-curricular, extra curricular, committee work etc.,				

Date: 22/12/21

Day: Wed

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA I	10-11	OB - Definition	01	30
MBA II	11-12	Stages of Internationalization	01	01
MBA II	10-3:30	16 steps to design market competitive pay plan	01	07
Co-curricular, extra curricular, committee work etc.,				
MBA II	10-5:20	Introduction to HRD	01	04

Date: 23/12/21

Day: Thu

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA I	12-1	Introduction to personality trait	01	29
MBA II	2:00-3:30	Introduction to HRD	01	11
Co-curricular, extra curricular, committee work etc.,				

### Daily Work Report

Date: 31/11/21

Day: Fri

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA C	12-1	Introduction to personality base	01	27
<b>Co-curricular, extra curricular, committee work etc.,</b>				

Date: 1/07/22

Day: sat

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	1:30-2:30	Historical Evolution of CS	01	28
MBA II	2:30-3:30	Training and Develop.	01	06
MBA II	4:30-5:30	CSR - Meaning	01	01
<b>Co-curricular, extra curricular, committee work etc.,</b>				
	11-1	IGAC work	01	

Date: 8/1/22

Day: MON

Class	Time	Nature of Activity	Hours Spent	Remark
<b>Academic Activity</b>				
MBA I	10-11	F.W. Taylor	01	31
MBA II	2:30-3:30	HRD PROCESS	01	13
<b>Co-curricular, extra curricular, committee work etc.,</b>				



**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara**

**Time Table**

**2021-22**

**BBA I SEM I**


**Div- A**


Class: Auditorium

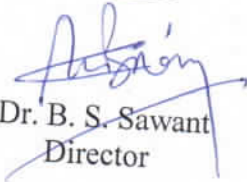
w.e.f 21/12/2021

Sr. No.	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	10.00-11.00	<u>BC</u> PAS	<u>ME</u> SAB	<u>PM</u> PCC	<u>BC</u> PAS	<u>ME</u> SAB	<u>SE</u> LB
2	11.00-12.00	ITB MKP	<u>BC</u> PAS	ITB MKP	<u>FBM</u> DJ	ITB MKP	<u>PM</u> PCC
3	12.00-1.00	<u>ME</u> SAB	<u>FBM</u> DJ	<u>ME</u> SAB	ITB MKP	<u>BC</u> PAS	<u>FBM</u> DJ
4	1.30-2.30	<u>PM</u> PCC		<u>PM</u> PCC	<u>PDCA</u> PCC	<u>FBM</u> DJ	

Sr. No.	Subjects	Name of Faculty
1	Fundamental of Business Management	Mrs. Priyanka Chavan
2	Principles of Marketing	Mrs. Priyanka Chavan
3	Business Communication paper I	Miss P. A. Shinde
4	Micro Economics	Dr. S. A. Bhosale
5	Information Technology in Busi. Mgt	Mrs. Monika Parikh
6	Spoken English	Ms. Laxmi Bairagi

  
Mrs. Priyanka Chavan  
Class- Co-ordinator

  
Dr. S.S. Bhola  
HOD


  
Dr. B. S. Sawant  
Director


**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara**  
**Time Table : Online Mode**

**Time Table 2021- 22 Class : MBA-I ( Sem-I) w.e.f. 17.01.2022**

Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10.00 am to.11.00am	LBE	ITM	ME	ME	MA	CSMTMG/BM/PD
	MRP	RDK	SSB	SSB	VDP	SBC/MBB/SRN
11.00 am to.12.00pm	LBE	IEMC	ITM	SSD	IEMC	ME
	MRP	MBB	RDK	SBC	MBB	SSB
12.00 pm to.1.00pm	OB	MA	OB	MA	OB	ITM
	SRN	VDP	SRN	VDP	SRN	RDK
1.30pm to 2.30pm	ME	SSD	IEMC	LBE	SSD	MA
	SSB	SBC	MBB	MBB	SBC	VDP

Subject		Name of the Faculty		Venue
IEMC	Indian Ethos & Management Concepts	MBB	Dr.M.B.Bhosale	
LBE	Legal & Business Environment	MBB/MRP	Dr.M.B Bhosale/ Mr.M.R Phadake	
MA	Management Accounting	VDP	Mr.V.D Patil	Optional-CSMTMG- Hall No-T4
ME	Managerial Economics	SSB	Dr.S.S.Bhola	Optional-PD-Hall No- F13
OB	Organizational Behaviour	SRN	Dr.S.R.Nikam	Optional-BM-Hall No- T8
ITM	IT For management	RDK	Dr.R.D.Kumbhar	
SSD	Soft Skill Development	SBC	Dr.S.B.Chavan	
CSMTMG/BM/SRN/CA	Optional subjects	SBC/MBB/SRN/VDP	Dr.S.B Chavan/,Dr.M.B Bhosale/ Dr.S.R Nikam/Mr.V.D Patil	

  
 Dr.M.B Bhosale  
 Time table  
 incharge

  
 Dr.S.S Bhola  
 HOD. Mgt.

  
 Director











Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.

### Academic Calendar For the Academic Year 2021-22

SR.NO.	DATE	ACTIVITIES
1	15/8/2021	Independence day celebration – flag hoisting function, Sky Activity
2	Fourth Week of Sept. 2021	Karmaveer Jayanti Rally
3	Fourth Week of Sept. 2021	Lecture Series of Karmaveer Jayanti
4	1-10-2021	Term Beginning
5	2/10/2021	Mahatma Gandhi Jayanti
6	Oct. –Nov.2021	Admission Process
7	Second Week of Dec. 2021	Commencement of MBA II Lectures
8	15-12-2021	Induction and Orientation Program for MBA- I
9	Third Week of Dec. 2021	Project Report Presentation
10	Fourth Week of Dec.2021	Constitution Day Celebration
11	First Week of Jan. 2022	Submission Of first Draft of Project Report
12	First Week of Jan. 2022	One Day Workshop on Aaviskar Competition
13	First Week of Jan. 2022	One Day Workshop on Interview Techniques

14	First Week of Jan. 2022	One Day Workshop on Road Safety Awareness
15	Second Week of Jan. 2022	Workshop on Personality Development for MBA-II
16	Second Week of Jan. 2022	Workshop Resume Writing for MBA- II
17	Second Week of Jan. 2022	Commencement of MBA I Classes
18	Second Week of Jan. 2022	One Day Workshop on Group Discussion for MBA- II
19	Third Week of Jan. 2022	Sports Week
20	Third Week of Jan. 2022	Traditional day
21	Third Week of Jan. 2022	Parents Meet BBA
22	26 <sup>th</sup> Jan .2022	Republic day celebration – flag hoisting function, Sky Activity
23	Fourth Week of Jan. 2022	Submission Of Second Draft of Project Report
24	First Week of Feb. 2022	Fresher's Day Program
25	First Week of Feb. 2022	Extension Activity- (Jarandeshwar Visit)
26	First Week of Feb. 2022	One Day Workshop on Labour Act
27	First Week of Feb.2022	Workshop on E.D.
28	Second week of Feb 2022	eMBArk Program
29	Third Week of Feb. 2022	Mid Term Test
30	Third Week of Feb. 2022	Interclass Quiz Competition
31	Third Week of Feb.	Submission Of Third Draft of



	2022	Project Report
32	Third Week of Feb. 2022	One Day Workshop-Resume Writing
33	Third Week of Feb. 2022	Poster Presentation and Rangoli Competition
34	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb 2022	Industrial Visit
35	19 <sup>th</sup> Feb. 2022	Chhatrapati Shivaji Maharaj Jayanti
36	Third Week of Feb. 2022	Blood Donation Camp
37	Fourth Week of Feb. 2022	Health and HB Checkup Camp
38	Second Week of March. 2022	Preliminary Examination
39	Fourth Week of Feb. 2022	Final Submission of Assignments
40	First Week of March. 2022	Parent Meet
41	First Week of March. 2022	Submission Of Final Copy Project Report
42	First Week of March. 2022	Mock Viva Voce Exam.
43	First Week of March. 2022	Annual Prize Distribution Function
44	Second Week of March. 2022	Final Copy of Project Submission
45	Second and Third Week of March. 2022	Mid Term Examination
46	Second Week of March. 2022	One day workshop on Women Empowerment and Women Acts
47	8 <sup>th</sup> March, 2022	Women's Day Celebration

48	First Week of April. 2022	Commencement of Classes in Second Term
49	First Week of May, 2022	Second Term Beginning
50	Second Week of May. 2022	One Day Workshop- Skill and Personality Development
51	Last Week of May,2022	One Day Workshop on Soft Skills
52	Third Week of June. 2022	Project Guide Allotment to the students
53	Second ,Third and Fourth Week of June. 2022	Preliminary Exam . of BBA, BCA
54	Second ,Third and Fourth Week of June. 2022	Preliminary Exam . of MBA
55	Fourth Week of June. 2022	Yoga Day
56	Fourth Week of June. 2022	Farewell Function
57	31/07/2022	Term End



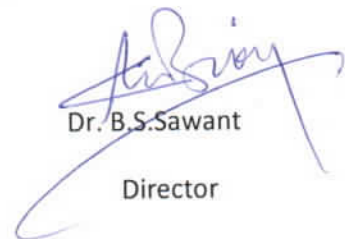
Dr. M. B. Bhosale

Co-ordinator



Dr. S. S. Bhola

HOD of Mgt. Dept.



Dr. B.S. Sawant

Director





## Mid Term Examination CO Mapping

CO 1: Define various terms used in research process

CO 2: Describe research design, sample design and sampling methods

CO 3: Apply appropriate methods for data collection for research work

CO4: Use appropriate statistical tools for data analysis and interpretation

Class : MBA I (sem-II) 2021-22

Subject : Research Methodology

Roll No	Name	Co1	Co2	Co3	Co4	Total
1	ACHOTANI YASH BHAGWAN	10	9	9	15	43
2	BAGADE NEHA NAMDEO	9	5	5	10	29
3	BHOITE TEJAS TANAJI	5	9	10	14	38
4	BHOSALE ROHINI SHIVAJI	10	10	8	12	40
5	BHOSALE VAIBHAV SANJAY	9	9	14	13	45
6	CHINCHKAR DNYANESHWAR BALU	12	13	12	13	50
7	DAHIPHALEYOGESH BHARAT	9	10	10	5	34
8	DANGADE PALLAVI GANGARAM	9	10	9	7	35
9	DEVARE RUTUJA SANTOSH	12	12	10	13	47
10	DHADCHIRE SHRUTIKA VILAS	AB	AB	AB	AB	0
11	DHAYGUDE AJIT TATYABA	AB	AB	AB	AB	0
12	FERNANDES STEVE MARCUS	10	5	7	8	30
13	GAIKWAD SAYALI SAYAJI	9	10	9	12	40
14	GAIKWAD SHUBHAM HANAMANT	8	8	8	5	29
15	GAJARE PRITI RAMESH	10	11	10	13	44
16	GHODAKE AKASH TANAJI	12	13	10	12	47
17	GHORPADE HRUTIK SAMBHAJI	10	10	12	10	42
18	GORE AARTI LALASAHEB	10	11	12	10	43
19	GOSAVI SURAKSHA VIJAY	12	12	11	13	48
20	GURAV SHUBHAM SHARAD	10	13	10	10	43
21	INAMDAR ASHANA SALIM	12	13	12	10	47
22	INGAVALE RATI KAMLAKAR	10	12	5	10	37
23	JADHAV PRITAM PRAKASH	12	10	12	11	45
24	JADHAV RAJAT RAMESH	10	12	11	12	45
25	JADHAV RUTUJA SANJAY	10	12	10	12	44
26	JAGDALE SNEHA DILIP	10	12	11	12	45
27	JAWALIKAR SWATI DEEPAK	4	10	10	8	32
28	KADAM ANKITA PRABHAKAR	10	12	10	14	46
29	KADAM MAHESH UDAYRAJ	AB	AB	AB	AB	0
30	KAMBLE KIRAN SIDDHARTH	10	5	5	12	32
31	KAZMI NABEELAHMED KHALILAHMED	11	5	12	11	39
32	KHAMKAR SHRIKANT SUNIL	10	13	9	12	44
33	KHOT PRITEE SANTOSH	10	8	11	11	40
34	KUMBHAR PRADNYA VIJAY	10	12	13	12	47
35	LOHAR RADHIKA NANDKUMAR	12	12	12	13	49
36	LOHAR SWAPNIL RAJENDRA	11	10	9	8	38
37	MAJGAONKAR AMISHA PRASAD	13	5	13	11	42
38	MAKHARE DEEKSHA SUJAY	AB	AB	AB	AB	0
39	MOHADARKAR GARGI SHEKHAR	12	10	11	12	45
40	MORE RUTUJA SANJAY	12	10	10	11	43
41	NANAWARE DIPAK GANESH	10	9	9	10	38
42	NEVASE KAJAL SOURABH	12	10	10	11	43



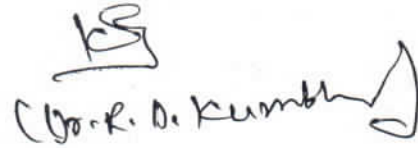


1. Make use of Ms-Office for business applications.

2. Create interactive presentations and documents.

Class : MBA I (Sem II) (2021-22) Subject : Computer Application in Business

Roll No	Name	Co1	Co2	Total
8	DANGADE PALLAVI GANGARAM	20	12	32
16	GHODAKE AKASH TANAJI	16	22	38
17	GHORPADE HRUTIK SAMBHAJI	10	15	25
49	PISE SURAJ KRISHNAT	20	24	44
61	SURYAVANSHI MAMATA NARENDRA	15	12	27
Total Marks		81	85	166
Average Marks		16.2	17	33.2
% Of Attainment		64.8	68	66.4

  
(Dr. R. D. Kumbhar)



Rayat Shikshan Sanstha's  
Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.  
MBA/ BBA/BCA Mid-Term Examination, 2021-22

Marks Statement

Class: BCA-I Subject: Object Oriented Programming C++

Date: 13/06/2022 Total Student: 112

Subject Teacher: Mrs. Shelar P. M.

Roll No.	Marks (CO1)	Marks (CO2)	Marks (CO3)	Marks (CO4)	Total Marks
1	15	16	6	4	41
2	5	5	-	-	10
3	5	3	-	-	8
4	5	1	-	-	6
5	15	8	4	-	27
6	15	8	4	-	27
7	15	7.5	5.5	-	28
8	16	15.5	9.5	6.5	48
9	16	16.5	4	7	44
10	9	13.5	1	8	32
11	8	14.5	1	1	28
12	12	7.5	2	4.5	26
13	15	7.5	10.5	4	34
14	15	6	-	10	31
15	14	5.5	2	2	24
16	10	5.5	-	1	17
17	15	7.5	3	1	27
18	-	-	-	-	AB
19	10	5	1	-	16
20	9	4	1	-	14
21	15	6	9	2	23
22	12	5	-	2	19
23	12	5	-	2	19
24	5	3	-	2	10



25	-	-	-	-	AB
26	6.5	3.5	-	1	11
27	10	5	-	1	16
28	13	4	-	0.5	18
29	12	5	-	0.5	18
30	11	5	-	1.5	18
31	11	5	8	3	27
32	11	5	6	1	23
33	-	-	-	-	AB
34	-	-	-	-	AB
35	5	7.5	-	1	13
36	13	7.5	-	1	24
37	11	5	3	-	19
38	10	4.5	3	-	18
39	4	7	1	-	11
40	12	7	2	0.5	22
41	-	-	-	-	AB
42	15	6	4	1	26
43	12.5	5.5	8	-	26
44	4	4	10	-	18
45	14	13	-	-	27
46	4	4	-	-	8
47	4	3	-	-	7
48	15	9.5	14	-	39
49	15	12.5	17.5	-	45
50	11	5	1	9	26
51	11	4	6	2	23
52	8	-	-	-	8
53	14	6.5	6	4	31
54	-	-	-	-	AB
55	15	8.5	10	9	45
56	11	5	-	-	16
57	4	2	-	1	7


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58	17	17	10.5	2	47
59	12	5	1	1	19
60	5	5	-	-	10
61	8	4	-	2	14
62	15	8	-	-	23
63	3	4	-	-	7
64	5	5	-	-	10
65	9	9	1	10	29
66	14	16.5	13	2	46
67	4	5	-	1	10
68	12	5	2	1	20
69	12	7	3	0.5	23
70	15	7.5	-	3	26
71	11	5	-	-	16
72	11	5	-	-	16
73	-	-	-	-	CC
74	12	8.5	2	2	25
75	15	9.5	4	-	29
76	17	17.5	17.5	14.5	67
77	14	3	2	7	26
78	3	5	2	-	10
79	3	7	0.5	2	13
80	13	9.5	4	1	27
81	15	7	9	6.5	38
82	14	15.5	13.5	2	53
83	15	6.5	8	1	31
84	8	4	-	-	12
85	13	4	3	-	20
86	8	4	-	-	12
87	5.5	5	-	-	11
88	-	-	-	-	AB
89	14	4	-	-	18
90	12	7	3	7	29

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91	12	7	1	-	20
92	15	9	10	8	44
93	17	16.5	17.5	6.5	58
94	4	2	-	-	6
95	10	7	4	-	21
96	-	-	-	-	AB
97	10	4	1	-	15
98	12	5	-	-	17
99	12	3	-	-	15
100	14	4	-	-	18
101	5	1	-	-	6
102	15	3	-	-	18
103	10	2	-	-	12
104	5	-	-	-	5
105	13	4	-	4	21
106	13	6.5	4	6.5	30
107	11	10.5	5	5.5	34
108	12	9	2	1	23
109	4	-	-	-	4
110	10	8	6.5	11	36
111	13	8	5.5	11	38
112	12	8	5.5	11	37
Average Marks	11	7	3	2	
% of Attainment	62	38	18	12	

  
 Mrs. P. M. Shelat  
 Name & Signature of Subject Teacher

- 8) Contracts made under orders of government  
 9) Contracts made by traders, bunders, Spies, & others who would roam in the forest frequently.

Offer + Acceptance = promise  
 Promise + Consideration = agreement  
 agreement + enforceability = contract

### Essential elements of Valid Contract-

#### 1) Offer & Acceptance -

Basically a Contract unfolds when an offer by one party is accepted by the other party. The accepted offer should be without any qualification and be definite. An offer needs to be clear, definite, complete and final. It should be communicated to the offeree. A proposal when accepted becomes a promise or agreement, the offer and acceptance must be 'Consensus and Idem' which means the both the parties must agree on the same thing in the same sense. i.e. identity of wills or uniformity of minds.

#### 2) Intention to Create Legal Relationship -

The intention of the parties to a contract must be to create a legal relationship between them. Agreements of social nature, as they do not contemplate legal relationship, are not contracts. For instance, if a father fails to give his daughter the



promised pocket money. the daughter cannot sue the father, because it was purely a domestic arrangement. Thus, it is clear that all agreements, which do not result in legal relations, are not contracts.

### 3) Capacity to Contract-

If an agreement is entered bet parties who are competent enough to contract then the agreement becomes a contract. then the agreement becomes a contract.

### 4) Free Consent-

Free consent is another essential element of a valid in case of mutual contract. An agreement must have been made by free consent of the parties. The contract would be void in case of mutual mistakes. When consent is obtained by unfair means, the contract would be voidable.

### 5) Lawful Object-

Objectives of an agreement should be lawful. It must not be illegal or immoral or opposed to public policy. It is lawful unless it is forbidden by law. When the object of a contract is not lawful the contract is void.

### 6) Lawful Consideration-

Something in return is consideration. In every contract agreement must be supported by

Consideration. It must be lawful and real.

7) Certainty and Possibility of performance.

The agreements in which the meaning is uncertain or if the agreement is not capable of being made certain, it is deemed void. T & C of the Contract that are uncertain are considered void. The terms of the agreement must also be capable of performance and should not enforce impossible act.

8) Legal formalities -

Legal formalities if any required for particular agreement such as registration, writing, they must be followed. Writing is essential in order to effect a sale lease, mortgage, gift of immovable property etc. Registration is required in such cases and legal formalities in the relevant legislation should be strictly followed.

Q.2. What is Consent? When it is not free?

→ Consent :

"Consent is when two or more persons agree upon the same things in the same sense. There have to be two parties to contract, who willingly enter into an agreement.

Consent is considered free consent when it is required by the following.



1. Coercion
2. Undue Influence
3. Fraud
4. Misrepresentation
5. Mistake

### 1. Coercion -

Coercion means using force to compel a person to enter into a contract. So force or threats are used to obtain the consent of the party under coercion. i.e. it is not free consent. For e.g. A threatens to hurt B. If he does not sell his house to A for 5 lakh rupees. Even B sells the house to A, it will not be a valid contract. Since B's consent was obtained by coercion.

### 2. Undue Influence :-

It states that when the relations between the parties are such that one party is in a position to dominate the other party & use such that influence to obtain in an unfair advantage of the other party is will undue influence. For e.g. A sold his gold watch to only ₹ 500/- to his teacher B after his teacher promised him good grades. Here the consent of (A) is not freely given he was under influence of his teacher.

### 3. Fraud.

Fraud means deceive by one of the parties i.e. When one of the parties deliberately makes false statements.

For. e.g. A bought a horse from B claims the horse can be used on the farm turn out horse is lame A & cannot use him on his farm. Here B knowingly deceived A & this will amount to fraud.

### 4. Misrepresentation.

Misrepresentation means & includes positive assertion in a manner not warranted by the information person making it that which is not true though he believes it to be true.

The difference here is the misrepresentation is innocent. i.e. Not intentional.

### 5. Mistake.

A mistake is an erroneous belief is innocent in nature. It leads to a misunderstanding between the two parties There are two types of mistake.

1. Mistake of law 2) Mistake of fact.

1) 1. Mistake of Indian law - it can be mistake of foreign laws If the mistake is regarding Indian law the rule is that the ignorance of the law is not good enough excuses. Indian law is valid contract.



2) Mistake of Fact - It includes Bilateral Mistake & unilateral Mistake. When both parties of a Contract are under a mistake of Fact essential to the agreement such a mistake is called as a bilateral mistake.

3. Agreement Without Consideration is void explain.  
 - Void Contracts are not Contracts In most Cases. A void Contract misses one or more essential elements. That would make it valid In void Contracts include It is not legally enforceable. It is against law. In agreement there is must be a Consideration.  
 Consideration :-

Enforcing any legal Contract required to have an elements and Consideration includes in it In simple words. it is nothing but a price that the promisee agree to pay to the promisee Now this price can be paid as a benefit to the promisor & loss or determines to the promisee.

"When at the desire of the promisor. The promisee or any other person does or abstains from doing.

- Does something (in the past present, future)
- Abstains from doing something

Rules regarding Consideration.

1. Consideration must have move at the desire of promisor.

2. Consideration may move from promisee to other person.
3. It can be past present & future.
4. It should be over & above the promisor's existing obligation.
5. It cannot be unlawful.

A consideration that is against the law or public policies is not valid.

for e.g.

Peter offers ₹ 10,000 to John to beat up his business rival. John beats him up but Peter refuses to pay him. John cannot file a suit for recovery since the consideration is against the law.

- 4) Unpaid Seller and his rights?  
→ Definition of Sale.

A Sale is a type of Contract in which the Seller transfers the ownership of goods to the buyer for monetary consideration.

\* Unpaid seller & his rights.

The Seller is under an obligation to deliver the goods & the buyer has to pay for it. If the buyer fails or refuses to pay, such Seller becomes an unpaid seller.

\* Rights against Goods.

1. Right of Lien -

The right of lien means the right to keep



DATE      
PAGE NO.

possession of goods until the seller receives the due price further section 48 of SGA act provides that despite the partial delivery of goods by the unpaid seller.

2. Right to stoppage of Goods <sup>in transit</sup> by the unpaid seller.

The unpaid seller delivered the goods to the carrier for transmission to the buyer & in the mean time the buyer becomes insolvent then the seller has right to stop & retain the goods in transit.

3. Right to resale the goods -

3. Under the following circumstances the unpaid seller may resell the goods if goods are perishable in nature

4. Withholding Delivery -

Where the property in goods has not passed to the buyer. The unpaid seller has besides other remedies a right to withhold the delivery.

• Rights against buyer -

1) Suit for price -

If the property in the goods has passed to the buyer & the neglects or refuses to pay for it accordingly to the contract the seller may sue him for the price of the goods.

2) Suit for Damages -

Where the buyers wrongfully neglects to refuse to accept the goods & pay the goods



The Seller may Sue him For damages

#### 4. Suit For Interest -

\*

A Seller may Sue the buyer for interest of Special damages in the event of breach of Contract while suing for an amount owned to him.

5. What is indemnity & guarantee? Explain difference.

#### → Contract of Indemnity -

Contract of indemnity means "A Contract by which one party promises to save other from lose. Caused to him by the Conduct of the promise or him self. Or by the Conduct of any other person.

It includes two parties.

1. Indemnifier
2. Indemnified

#### \* Contract of Guarantee -

Contract of guarantee means a Contract perform the promises made or discharge such liabilities. In Contract of guarantee includes three parties.

1. Surety
2. Principal debtor.
3. Creditor.

\* Difference between Contract of indemnity & Contract of guarantee.

Points: Contract to Indemnity-

Parties In contract of indemnity includes two parties indemnifier & Indemnified.  
Contract of guarantee-

In contract of guarantee three parties Debtor, Creditor, Surety.

Contracts To Contract of Indemnity

Number It includes only one Contract  
To Contract of guarantee -

- It include contracts between
1. Debtor & Creditor
  2. Creditor & Surety
  3. Surety & Debtor

Liability- In Contract of Indemnity - primary liability by giver In Contract of guarantee - Secondary liability

Nature. In Contract of Indemnity - Nature is to promise to compensate.

In contract of guarantee - Nature is discharge the liability.

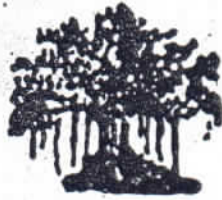
Loss In Contract of Indemnity - loss is necessary  
In Contract of guarantee - Default is necessary.



# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

"Education through Self-Help is our motto" - Karmaveer



RAYAT SHIKSHAN SANSTHA'S,

### KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES & RESEARCH, SATARA

Dist. Satara (Maharashtra) Pin : 415 001.

Phone : Off.: (02162) 230011 Fax : (02162) 229089

E-mail: mba@erayat.org

2022 - 2023

Name : Dr. Mr. B. Bhorale

Designation : Assistant Professor

Department : MBA

# LECTURER'S DIARY

## DAILY EDUCATIONAL REPORT

### INDIVIDUAL INFORMATION

Pass - Port  
Size Photo

- 1) Name : Dr. M. B. Bhosale
- 2) Department : MBA -
- 3) Designation : Assistant Professor -
- 4) Educational Qualification : M. Com, M. Phil, Ph.D.
- 5) Date of Birth : 01/06/1965
- 6) Date of Appointment : 30/07/2004
- 7) Phone No. (Residence) : 9420771294
- 8) Address :
  - a) Local : \_\_\_\_\_  
\_\_\_\_\_
  - b) Permanent : A/P. Brahmapurri  
Tal. Mangalwedha  
Dist. Solapur




**Information of Leave**  
**[1] Casual leave (CL)**

Sr.No.	Date	Signature of Authority	Sr.No.	Date.	Signature of Authority
1	04/11/2022		9	29/5/2023	
2	05/11/2022		10		
3	14/12/2022		11		
4	17/2/2023		12		
5	27/2/2023		13		
6	06/3/2023		14		
7	11/01/2023		15		
8	29/1/2023				

**[2] Duty leave (DL)**

Sr.No.	Date	Nature of Work	Signature of Authority
1	17/12/22	International Conference, Pune	
2	4 to 6	Sr. Supervisor	
3	Jan, 2023	for RTI Exam	
4	27/3/2023	NSS meeting at SUK	
5	15/4/2023	NSS workshop at SUK	
6	13/06/2023	BBA Project viva-voce	
7	20/06/2023	MBA Project viva-voce	
8			
9			
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22			

**[3] Other type of leave (OD)**

Sr.No.	Date	Causes	Signature of Authority
1	4 to 6 Feb 2023		
2	02/03/2023	Guidance for MBA Admission	
3			
4			
5			
6			
7			
8			
9			

**Appointment as a member on various Committees**

- A) At Institute Level : Member College Development Committee  
Programme officer, National Service Scheme.  
co-ordinator - ED and Incubating Cell.  
co-ordinator, Internal Examination Committee
- B) At University Level : \_\_\_\_\_
- C) Others : \_\_\_\_\_



# TIME TABLE 2022-2023

MBA  
SEM I/III/First Term

Name of teacher: Dr. M. B. Bhosale

Subjects: \_\_\_\_\_

Period	I 10-11	II 11-12	III 12-01	IV 01-02	V 02-03	VI 03-04	VII 04-05	Practical	Practical
Time									
Monday	TE	opthl. MBA I							
Tuesday	TE	SNV		RM.					
Wednesday		SNV	RM				ED III		
Thursday				TE		opthl. MBA I	<del>opthl.</del> <del>MBA I</del> <del>MBA II</del>		
Friday		TE				opthl. MBA II	skill MBA II		
Saturday				opthl. MBA I	ED. III				

Signature of the teacher

Head of Department

### Subjects Wise Lecture Record

Class MBA Year: I Semester: I

Name of the subject: IFMC

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	21/11	1:30-2:30	MBA structure	1	38
2	22/11	1:30-2:30	Mgt - Concept	1	39
3	23/11	12-01	Nature of mgt.	1	42
4	26/11	1:30-2:30	Mgt - scope	1	40
5	28/11	1:30-2:30	Mgt - process	1	38
6	30/11	12-01	function of mgt.	1	40
7	03/12	1:30-2:30	Mgt - principles	1	37
8	05/12	2:30-3:30	Mgt - thinkers	1	35
9	06/12	1:30-2:30	Qualitative mgt.	1	38
10	07/12	12-01	MBO - process	1	39
11	10/12	1:30-2:30	Importance	1	37
12	12/12	2:30-3:30	Planning	1	34
13	13/12	1:30-2:30	Types and process	1	36
14	17/12	1:30-2:30	Planning	1	39
15	19/12	2:30-3:30	Planning	1	39
16	21/12	12-01	scope process	1	31
17	24/12	1:30-2:30	Department	1	39
18	26/12	2:30-3:30	span of mgt.	1	38
19	28/12	12-01	Centralized Decentral	1	39
20	31/12	1:30-2:30	Delegation	1	40
21	02/01	2:30-3:30	staffing function	1	41
22	07/01	1:30-2:30	staffing process	1	38
23	06/01	12-01	Remuneration	1	32
24	07/01	1:30-2:30	Selection of employees	1	31
25	09/01	2:30-3:30	Directly	1	34

Signature of Faculty

HOD / Course Co-ordinator

Director



### Subjects Wise Lecture Record

Class MBA Year: I Semester: I

Name of the subject: LBE

Sr.	Date	Time	Topic	No. of Lectures	No. of students
	25/11	1.30-2.30	Macro & micro Indi	1	33
	02/12	1.30-2.30	Character of B.Y.	1	34
	05/12	1.30-2.30	Environment	1	33
	09/12	1.30-2.30	Nature of Indian	1	32
	12/12	"	and Development	1	34
	16/12	"	indicator of B.Y. Ind	1	38
	19/12	"	Indian Economy	1	36
	23/12	"	Nature	1	37
	26/12	"	Structure of Indian	1	30
	30/12	"	Economy	1	34
	02/01	"	Primary sector	1	38
	06/01	"	Industrial sector	1	39
	09/01	"	Service sector	1	40
	13/01	"	Emerging sector	1	41
	16/01	"	during last 20	1	32
	20/01	"	years	1	32
	23/01	"	Rapid size and	1	39
	27/01	"	growth of public	1	30
	30/01	"	and private	1	29
	03/02	"	Globalization	1	34
	10/02	"	Trends of global	1	33
	17/02	"	rate	1	32
	20/02	"	challenges of global	1	31
	24/02	"	part of Rural	1	30
	03/02	"	since globalizati	1	39

Signature of Faculty

HOD / Course Co-ordinator

Director

### Subjects Wise Lecture Record

Class MBA Year: II Semester: III

Name of the subject: SCM

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	11/10/22	10-11	Strategy Concept	1	20
2	13/10	11-12	Impulse & Study	1	29
3	17/10	10-11	Strategy process	1	27
4	20/10	12-12	Buy - Sell	1	34
5	31/10	10-11	Strategy model	1	26
6	3/11	11-12	strategy process	1	27
7	7/11	10-11	strategy process	1	22
8	10/11	11-12	SWOT Analysis	1	21
9	17/11	11-12	SWOT Analysis	1	27
10	21/11	10-11	Scanning	1	26
11	28/11	10-11	Appraisal	1	27
12	01/12	11-12	Strategy Change	1	22
13	06/12	10-11	Types of Strategy	1	21
14	08/12	11-12	Strategy Development	1	30
15	13/12	10-11	Strategy	1	29
16	15/12	11-12	Strategy	1	28
17	20/12	10-11	Marketing	1	27
18	22/12	11-12	Marketing	1	28
19	27/12	10-11	Marketing	1	21
20	29/12	11-12	Marketing	1	27
21	03/12	10-11	Porter's - 5 forces	1	25
22	10/01	10-11	model	1	27
23	12/01	11-12	Strategy formulation	1	26
24	17/01	10-11	Strategy formulation	1	28
25	19/01	11-12	Strategic choice	1	29

Signature of Faculty

HOD / Course Co-ordinator

Director




### Subjects Wise Lecture Record

Class MBA Year: II Semester: III

Name of the subject: ED. P. II

Sr.	Date	Time	Topic	No. of Lectures	No. of students
	14/10	2:30	Rational for industry	1	2
	15/10	12	Rational support for	1	2
	18/10	7:30	entrepreneurship	1	2
	21/10	2:30	classification of	1	2
	29/10	11-12	industries -	1	2
	01/11	7:30	fin. institutions at	1	2
	11/11	2:30	National & state level	1	2
	12/11	11	SD and Training	1	2
	15/11	2:30	institutions	1	2
	18/11	2:30	Role and function	1	2
	19/11	11-12	of fin. institutions	1	2
	23/11	7:30	SIDBI Banks	1	2
	25/11	2:30	Commercial Banks	1	1
	26/11	12-01	R.R.B. -	1	2
	29/11	3:30	Co-op Banks	1	2
	30/11	7:30	state level	1	1
	02/12	2:30	SFC	1	2
	03/12	12-01	SIDC		2
	07/12	7:30	SIC		2
	09/12	2:30	SSIDC		1
	12/12	12-01	DIC SIDBI		1
	16/12	2:30	Venture Capital		2
	17/12	12-01	Types of V.C.		2
	21/12	7:30	Process of V.C.		1
	27/12	2:30	Public & Pvt V.C.		2

  
Signature of Faculty

HOD / Course Co-ordinator

Director

### Subjects Wise Lecture Record

Class MBA Year: II Semester: III

Name of the subject: HRM, P. II

Sr.	Date	Time	Topic	No. of Lectures	No. of students
1	17/10/22	12-4	HRD - Concept	1	6
2	16/10	12-4	Objectives & process of HRD	1	5
3	20/10	12-4	of HRD	1	6
4	21/10	12-4	Challenges in HRD	1	7
5	07/11	12-4	Training process	1	8
6	10/11	"	Role of competency	1	6
7	11/11	"	of HRD	1	5
8	17/11	"	HRD professional	1	7
9	18/11	"	Writing HRD Report	1	7
10	24/11	"	HRD climate	1	7
11	25/11	"	Ethical issues in	1	6
12	01/12	"	HRD	1	5
13	02/12	"	Training and Dev	1	8
14	08/12	"	Prin. of Training	1	8
15	09/12	"	Executive Dev	1	10
16	15/12	"	Methods	1	4
17	16/12	"	work skills	1	5
18	22/12	"	Talent mgmt	1	6
19	27/12	"	Kirkpatrick model	1	7
20	29/12	"	Per. Appraisal	1	5
21	30/12	"	methods process	1	4
22	05/01	"	Career planning	1	7
23	06/01	"	Career Dev	1	4
24	12/01	"	Auditing & Evalua	1	4
25	13/01	"	HRD HR AL	1	5

Signature of Faculty

HOD / Course Co-ordinator

Director





Daily Work Report

Date: 06/10

Day: Thu

Class	Time	Nature of Activity	Hours Spent	Rem
Academic Activity				
MBA	11 to 12	Project presentation	1	
II	4			
Co-curricular, extra curricular, committee work etc.,				

Date: 07/10

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA	11 to 12	Project presentation	1	
II	4			
Co-curricular, extra curricular, committee work etc.,				

Date: 08/10

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA	11 to 12	Project presentation	1	
II	4			
Co-curricular, extra curricular, committee work etc.,				



### Daily Work Report

Date: 10/10

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA I	4:30-5:30	Skill development		
MBA I	11-12	Lecture LBE	01	
MBA I	2:30-3:30	" ZEMC	01	
Co-curricular, extra curricular, committee work etc.,				

Date: 11/10

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	10-11	Lecture SCM	01	
MBA II	1:30-2:30	" ZEMC	01	
MBA II	4:30-5:30	Guidance for projects		
Co-curricular, extra curricular, committee work etc.,				

Date: 12/10

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	4:30-5:30	Guidance for projects		
MBA II	12-1	Lecture ZEMC	01	
Co-curricular, extra curricular, committee work etc.,				

Daily Work Report

Date: 13/10,

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Lecture SCM	01	
11	12-1	Lecture HRM, II	01	
MBA I	3-3:30	Skill development	01	
Co-curricular, extra curricular, committee work etc.,				

Date: 14/10

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	12-1	Lecture HRM, 2	01	
11	2:30-3:30	11 ED-II	01	
MBA I	1:30-2:30	11 LBE	01	
MBA I	3:30-4:30	Skill develop	01	
Co-curricular, extra curricular, committee work etc.,				

Date: 15/10

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	12-1	Lecture ED-II	01	
MBA I	1:30-2:30	11 JEmc	01	
MBA I	2:30-3:30	Skill, data	01	
		Guidance for project		
Co-curricular, extra curricular, committee work etc.,				



### Daily Work Report

Date: 16/11/10

Day: Sunday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA 11	11-12	Lecture LBE	01	
11	2:30-3:30	JEMC	01	
MBA 11	4:00-5:00	Skill development	01	
Co-curricular, extra curricular, committee work etc.,				

Date: 17/11/10

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA 11	10-11	Lecture SCM	01	
11	1:30-2:30	JEMC	01	
Co-curricular, extra curricular, committee work etc.,				
		Guidance for project		

Date: 18/11/10

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
		Guidance for project		
MBA 11	3:30-4:30	Lecture [E] II	01	
Co-curricular, extra curricular, committee work etc.,				

Daily Work Report

Date: 01/11

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	3:30 - 4:30	Lecture ED. II		
	11-1	Counselling for MBA		
Co-curricular, extra curricular, committee work etc.,				
		Administ		

Date: 02/11

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	2:30h	Project Guidance		
	12-1	Counselling for MBA		
Co-curricular, extra curricular, committee work etc.,				
		Administ		

Date: 03/11

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Lecture SCM	01	
I	12-01	HRM-II	01	
Co-curricular, extra curricular, committee work etc.,				



### Daily Work Report

Date: 07/11

Day: Monday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	10-11	Lecture sem	01	
		Project Guidance		
Co-curricular, extra curricular, committee work etc.,				
		Counselling for MBA Admission		

Date: 09/11

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	2:30	Project Guidance		
	12-4	Counselling for MBA		
Co-curricular, extra curricular, committee work etc.,				
		Admission		

Date: 10/11

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA I	1P-12	lecture sem	01	
"	12-01	" HRM II	01	
Co-curricular, extra curricular, committee work etc.,				

Date: 11/11

Daily Work Report

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	12-01	Lecture HRM II	01	
"	2:30-3:30	" ED. II	01	
Co-curricular, extra curricular, committee work etc.,				
		Project Guidance		

Date: 12/11

Day: Saturday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Lecture on ED II	01	
"	work	skill development	01	
Co-curricular, extra curricular, committee work etc.,				
		Counselling for MBA Admission		

Date: 15/11

Day: Tuesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	3:30-4:30	Lecture ED. II	01	
Co-curricular, extra curricular, committee work etc.,				
		Project Guidance		



Daily Work Report

Date: 16/11

Day: Wednesday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
	12-01	Project Guidance		
Co-curricular, extra curricular, committee work etc.,				
	10-12	Counselling for MBA Admission		

Date: 17/11

Day: Thursday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	11-12	Lecture Sem	01	
11	12-01	HRM II	01	
Co-curricular, extra curricular, committee work etc.,				
		Counselling for MBA Admission		

Date: 18/11

Day: Friday

Class	Time	Nature of Activity	Hours Spent	Remark
Academic Activity				
MBA II	12-01	Lecture HRM II	1	
MBA II	2:30-3:30	ED-TE	1	
Co-curricular, extra curricular, committee work etc.,				
		Project Guidance		



**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara**  
**Time Table**  
**2021-22**

**BBA III SEM V**


Class: F11


w.e.f 21/12/2021


Sr. No.	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	10.00-11.00	<u>FBL</u> MP	<u>FM</u> VDP	<u>FBL</u> MP	<u>FM</u> VDP	<u>FM</u> VDP	Tally
2	11.00-12.00	<u>FBL</u> MP	<u>HS</u> PCC	<u>DM/ FM/HRP</u> SAB/PAS/VDP	<u>MH</u> SAB	<u>MH</u> SAB	
3	12.00-1.00	<u>HS</u> PCC	<u>MH</u> SAB	<u>FBL</u> MP	<u>HS</u> PCC	<u>HS</u> PCC	
3	1.30-2.30	<u>Project</u>	<u>DM/HRM</u> SAB/PAS	<u>MH</u> SAB	<u>DM/HRM</u> SAB/PAS	<u>DM/HRM</u> SAB/PAS	

( Note: Specialization Lectures F11- Finance, Auditorium-Digital Marketing & HRM-S4)

Sr. No.	Subjects	Name of Faculty
1	Fundamental of Business Law(FBL)	Mrs. V. U. Deshmukh
2	Human Skill (HS)	Mrs. Priyanka Chavan
3	Management Historians(MH)	MS. P. A. Shinde
4	Digital Marketing(DM)	Pramod Salunkhe
5	Financial Management(FM)	Mrs. Priyanka Chavan
6	Human Resource Planning(HRP)	Mrs. V. U. Deshmukh

  
MS. P. A. Shinde  
Class- Co-ordinator

  
Dr. S.S. Bhola  
HOD

  
Dr. B. S. Sawant  
Director



RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND  
RESEARCH, SATARA

TIME TABLE 2022-23

MBA I ( Sem I)

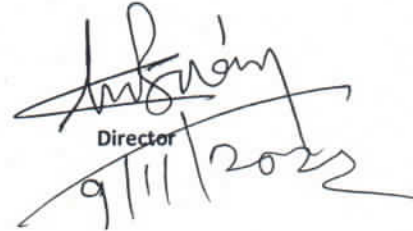
Time	w.e.f 10.11.2022					
	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
10.00 to 11.00	OB	MA	ITM	ME	OB	MA
	SRN	VDP	RDK	SSB	SRN	VDP
11.00 to 12.00	LBE	LBE	LBE	MA	ME	ME
	MBB	AF	AF	VDP	SSB	SSB
12.00 to 1.00	ITM	OA	IEMC	OB	MA	ITM
	RDK	SBC	MBB	SRN	VDP	RDK
1.00 to 1.30						
1.30 to 2.30	MA	ME	IEMC	ITM	IEMC	LBE
	VDP	SSB	MBB	RDK	MBB	MBB
2.30 to 3.30	IEMC	OB	OA	Skill	Skill	Skill
	MBB	SRN	SBC			
3.30 to 4.30	Skill					
4.30 to 5.30						

Subject code	Name of Subject	Faculty
IEMC	Indian Ethos & Management Concepts	Dr M B Bhosale
MA	Management Accounting	Shri V D Patil
ME	Managerial Economics	Dr S S Bhola
ITM	Information Technology for Management	Dr R D Kumbhar
LBE	Legal and Business Environment	Adv Fadke and Dr M B Bhosale
OB	Organizational Behaviour	Dr S R Nikam
SSD	Soft Skill Development	Dr M B Bhosale & Dr S R Nikam
OA	Optional - A	Dr S B Chavan

  
Class Coordinator

  
Time Table In charge

  
HOD

  
Director  
9/11/2022



RAYAT SHIKSHAN SANSTHA'S  
KARMAVEER BHAURAO PATIL INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH, SATARA  
**Time Table 2022-2023**

**BCA-I Semester-II**

Venue :F5

Div-A

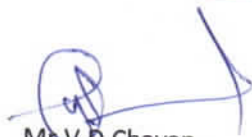
w.e.f 06/02/ 2023

Sr No	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday				
1	9.00-10.00	OS	WT	DBMS	WT	DBMS	DBMS				
		VDC	PMS	SRS	PMS	SRS	SRS				
2	10.00-11.00	DBMS	OS	FA	OS	SD	OS				
		SRS	VDC	VDP	VDC	RB	VDC				
3	11.00-12.00	FA	FA	WT	MATHS	SD	WT				
		VDP	VDP	PMS	MG	RB	PMS				
12.00-12.30											
4	12.30-1.30	WT			FA			DBMS & TALLY			
		B1	B2	B3	VDP	B1	B2	B3	WT	DBMS & TALLY	MATHS
5	1.30-2.30	PT			MATHS			MATHS	PT		
		RJ			MG			MG	RJ		

Sr.No	Course Code	Title of paper		Name of Faculty
1	CC 201	DBMS	DBMS	Mrs.S.R.Shelar
2	CC 202	Operating System	OS	Mr. V.D.Chavan
3	CC 203	Web Technology I	WT	Mrs.P.M.Shelar
4	AEC 204	Financial Accounting with Tally	FA	Mr. V.D.Patil
5	AEC 305	Mathematical Foundations for Computer Applications	Maths	MG
6	CCL 306	Lab Course-III Based on CC201 and AEC 204	Lab DBMS	Mrs.S.R.Shelar
7	CCL 307	Lab course-IV Based on CC 203	Lab WT	Mrs.P.M.Shelar Mr. V.D.Chavan
8	SEC-SB208	Skill Development II	SD	Miss Rani Bairagi
9		Physical Training	PT	Mr.RahulJadhav

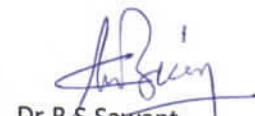
**Practical Batches**

Batch No.	Roll No.
B1	1-33
B2	34-66
B3	67-100

  
Mr.V.D.Chavan  
Class Co-Ordinator

  
Dr.R.D.Kumbhar  
HOD



  
Dr.B.S.Sawant  
Director




# SYLLABUS - ANNUAL PLANNING - 20 - 20

Class : MBA - II, Sem. III Division \_\_\_\_\_ Subject : SEM  
 Name of the Paper and Number : Strategic and change mgt.

Sr. No.	Syllabus Topic / Sub Topic	Planning			Implementation		Remark	
		Total Expected Period	Expected Duration		Actual Period	Actual Duration		
			From	To		From		To
1	2	3	4	5	6	7	8	9
1	Strategic mgt. - characteristics, process & vocabulary	10	1/10	20/10	8	11/10	10/11	
2	SWOT Analysis - VUCA's, Levels of strategy	10	21/10	10/11	<del>12</del>	17/11	29/12	
3	Strategic choice models - BCG Porter's 5 forces, Gap analysis, Strategy implementation & formulation	10	11/11/22	30/11	07	07/12	26/01	
4	Resource Allocation, Strategy evaluation & control, Change mgt. - principles, models, process, leading changes, change agents	08	01/12	20/12	09	31/01	28/02	

Note : 1) Column No. 4 Should be completed after completion of the Topic / Sub Topic  
 2) If there should be difference between planning and implementation more than 5 % the causes of it should be mentioned in the remarks column.  
 3) Teacher should note that they should made planning of syllabus to complete before 2 week of University Exam for semester course and four week for Annual course

Sign :

  
Lecturer

Head of Dept.

Director

## SYLLABUS - ANNUAL PLANNING - 20 - 20

Class : MBA - II Sem: III Division \_\_\_\_\_ Subject : HRM, P-II  
 Name of the Paper and Number : HRD

Sr. No.	Syllabus Topic / Sub Topic	Planning			Implementation			Remark
		Total Expected Period	Expected Duration		Actual Period	Actual Duration		
			From	To		From	To	
1	2	3	4	5	6	7	8	9
1	HRD - objectives process functioning	10	01/10	20/10	09	13/10	18/11	
2	Training / Development princ. Difference method, Executive Development methods, talent mgt. process, Roles of officers, Training evaluation model.	10	21/10	10/11	10	24/11	29/12	
3	Performance Appraisal, Career planning,	10	11/11	30/11	06	30/12	06/01	
4	Employee engagement, Auditing & evaluating HRD	08	01/12	20/12	09	12/01	28/02	

Note : 1) Column No. 4 Should be completed after completion of the Topic / Sub Topic  
 2) If there should be difference between planning and implementation more than 5 % the causes of it should be mentioned in the remarks column.  
 3) Teacher should note that they should made planning of syllabus to complete before 2 week of University Exam for semester course and four week for Annual course

Sign :

  
Lecturer

Head of Dept.

Director



# SYLLABUS - ANNUAL PLANNING - 20 - 20

Class : MBA-II Sem. III Division

Name of the Paper and Number :

Institutional Support

Subject : ED - P. II

and Venture Funding

Sr. No.	Syllabus Topic / Sub Topic	Planning			Implementation			Remark
		Total Expected Period	Expected Duration		Actual Period	Actual Duration		
			From	To		From	To	
1	2	3	4	5	6	7	8	9
1	Rational of Institutional support for entrepreneurs	08	01/10	15/10	09	16/10	11/11	
2	Financial Institutions - objectives, functions and Role of fin. institutions	10	16/10	05/10	<del>12</del>	<del>12/11</del>	<del>07/11</del>	
3	Venture capital - Features & methods	12	06/10	26/10	12	12/11	07/12	
4	Public and private providing institutions	10	27/11	20/12	08	9/12	10/01	
					08	09/12	10/01	
					07	11/01	25/02	

- Note :
- 1) Column No. 4 Should be completed after completion of the Topic / Sub Topic
  - 2) If there should be difference between planning and implementation more than 5 % the causes of it should be mentioned in the remarks column.
  - 3) Teacher should note that they should made planning of syllabus to complete before 2 week of University Exam for semester course and four week for Annual course

Sign :

  
Lecturer

Head of Dept.

Director



Rayat Shikshan Sanstha's

Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara.  
Academic Calendar For MBA Program for the Academic Year 2022-23

SR.NO.	DATE	ACTIVITIES
1	Aug. and Sept. 2022	MBA In-plant Training
2	15/8/2022	Independence day celebration - flag hoisting function, Sky Activity
3	17/8./2022	First Term Beginning
4	5/9/2022	Teachers Day Celebration
5	Fourth Week of Sept. 2022	Karmaveer Jayanti Rally
6	Fourth Week of Sept. 2022	Lecture Series of Karmaveer Jayanti
7	2/10/2022	Mahatma Gandhi Jayanti
8	Sept..2022	Admission Process
9	First Week of Oct. 2022	Commencement of MBA I Lectures
10	First Week of Nov. 2022	Commencement of MBA II Lectures
11	First Week of Nov. 2022	Induction and Orientation Program for MBA-I
12	Third Week of Nov. 2023	Industrial Visits
13	First Week of Nov. 2022	MBA II Project Rept Presentation
14	Third Week of Nov.	Fresher's Day Pram



	2022	
15	26/11/2022	Constitution Day Celebration
16	15/11/2022	Submission Of first Draft of Project Report
17	Third Week of Nov. 2022	Industrial Visits
18	First Week of Dec. 2022	One Day Workshop on Interview Techniques
19	Third Week of Dec. 2023	Mid Term Exam.
20	First Week of Jan. 2023	One Day Workshop on Aaviskar Competition
21	30/11/ 2023	Submission Of Second Draft of Project Report
22	First Week of Jan. 2023	One Day Workshop on Road Safety Awareness
23	Second Week of Dec. 2022	Workshop on Personality Development for MBA-II
24	Second Week of Dec. 2022	Workshop Resume Writing for MBA- II
25	10/12/ 2022	Submission Of Third Draft of Project Report
26	15/12/ 2022	Submission Of Final copy of Project Report
27	Third Week of Dec. 2022	Submission of Practicles / Assignments
28	20/12/2022	First Term End
29	Fourth Week of Dec. 2022	Submission Of Final Copy Project Report
30	Fourth Week of Dec. 2022	Mock Viva Voce Exam.

31	02/01/2023	Begining of the Second Term
32	First Week of Jan. 2023	Sports Week
33	Second Week of Jan. 2023	One Day Workshop on Group Discussion for MBA- II
34	Second Week of Jan. 2023	Commencement of Classes in Second Term
35	Third Week of Jan. 2023	Traditional day
36	Third Week of Jan. 2023	Parents Meet
37	Third Week of Jan. 2023	Industrial Visits
38	26 <sup>th</sup> Jan .2023	Republic day celebration – flag hoisting function, Sky Activity
39	First Week of Feb. 2023	Extension Activity
40	First Week of Feb. 2023	One Day Workshop on Labor Act
41	First Week of Feb.2023	Workshop on E.D.
42	Second week of Feb. 2023	eMBArk Program
43	10 <sup>th</sup> Feb to 15 <sup>th</sup> Feb 2023	Industrial Visit
44	Third Week of Feb. 2023	Interclass Quiz Competition
45	Third Week of Feb. 2023	One Day Workshop- Skill and Personality Development
46	Third Week of Feb. 2023	Poster Presentation and Rangoli Competition
47	Third Week of Feb. 2023	Industrial Visits
48	19 <sup>th</sup> Feb. 2023	Chhatrapati Shivaji Maharaj Jayanti
49	Third Week of Feb. 2023	Blood Donation Camp



50	Fourth Week of Feb. 2023	Health and HB Checkup Camp
51	Fourth Week of Feb,2023	One Day Workshop on Soft Skills
52	First Week of March. 2023	Parent Meet
53	First Week of March. 2023	Annual Prize Distribution Function
54	Second Week of March. 2023	One day workshop on Women Empowerment and Women Acts
55	8 <sup>th</sup> March, 2023	Women's Day Celebration
56	Fourth Week of March, 2023	Final Submission of Assignments/ practicles
57	Second Week of April, 2023	Mid Term Examination
58	Fourth Week of April, 2023	Farewell Function
59	Third Week of June. 2023	Project Guide Allotment to the MBA I students
60	Fourth Week of June. 2023	Yoga Day
61	12/07/2023	Term End



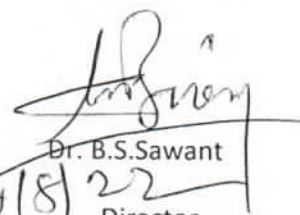
Dr. M. B. Bhosale

Co-ordinator



Dr. S. S. Bhola

HOD of Mgt. Dept.



Dr. B.S. Sawant

Director

Rajawade Sanshodhan Sanstha's  
Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.  
MBA / BBA/BCA Mid Term Examination, 20 22-2023  
Marks Statement

Class: **BCA-2-C**

Subject: **Office Automation**

Date: **20/11/2022**

Total Student: **80**

Subject Teacher: **Mrs. S. R. Lavanghane,**

Roll No.	Marks ( ) (CO1)	Marks ( ) (CO2)	Marks ( ) (CO3)	Marks ( ) (CO4)	Total Marks ( )
1	9		6	9	24
2	9	10	10	20	49
3	11	12	16	24	63
4	10	1	8	12	31
5	10	0	12	13	35
6	10	0	0	14	24
7	10	10	8	19	47
8					AB
9					AB
10	11	0	0	9	20
11	11	8	0	18	37
12	12	16	12	24	64
13	10	1	5	19	35
14	11	8	8	12	39
15	11	8	5	9	33
16	12	4	8	11	35
17	10	10	8	21	49
18	12	16	16	28	72
19	11	0	0	21	32
20	9	0	0	4	13
21	11	8	2	16	37
22	11	12	10	8	41
23	10	0	0	0	10
24	9	8	14	17	48
25					AB
Average Marks					
% of Attainment					

**Mrs. S. R. Lavanghane,**  
Name & Signature of Subject Teacher





Class: **BCA-I-C**  
Date: **20/12/2022**  
Subject Teacher: **Mrs. S. R. Lavanghore**

Subject: **Office Automation**  
Total Student: **80**

Roll No.	Marks ( ) (CO1)	Marks ( ) (CO2)	Marks ( ) (CO3)	Marks ( ) (CO4)	Total Marks ( )
26	9	5	6	13	33
27					AB
28	10	4	4	8	26
29	11	5	5	11	32
30	12	3	0	17	32
31	12	5	0	14	31
32	11	4	0	18	33
33	10	3	0	10	23
34					AB
35	7	10	10	10	37
36	9	8	6	15	38
37	11	10	10	23	54
38	12	2	15	14	43
39	12	0	0	5	17
40	10	2	8	10	30
41	6	0	0	2	8
42	7	6	6	2	21
43	7	4	6	8	25
44	10	3	0	2	15
45	11	8	12	10	41
46	11	12	8	10	41
47	11	15	10	19	55
48	12	1	10	12	35
49	11	15	0	7	33
50	12	12	6	8	38
Average Marks					
% of Attainment					

Name & Signature of Subject Teacher

*(Signature)*

Mrs. S. R. Lavanghore

Karmaveer Bhaurao Patil Institute of Management Studies and Research, Satara.  
MBA/BBA/BCA Mid Term Examination, 2022-2023.  
Marks Statement

Class: **BCA-1C**

Date: **20/12/2022**

Subject Teacher: **Prof. S. R. Lavanghore.**

Subject: **Office Automation**

Total Student: **80**

Roll No.	Marks ( ) (CO1)	Marks ( ) (CO2)	Marks ( ) (CO3)	Marks ( ) (CO4)	Total Marks ( )
51	9	0	4	15	28
52	8	0	0	7	15
53					AB
54	10	0	0	0	10
55	9	2	0	5	11
56	6	1	2	4	13
57	6	1	0	1	8
58	12	15	8	22	<del>57</del>
59	12	8	12	16	48
60	12	2	16	12	42
61	0	0	0	0	AB
62	9	0	0	4	14
63	12	16	16	28	<del>56</del> 72.
64	12	0	0	23	35
65	12	12	0	5	29
66	9	16	12	30	67
67	12	16	14	30	72
68	6	0	12	10	<del>28</del>
69	11	0	10	17	38
70	12	14	0	22	48
71	9	8	0	22	39
72	10	6	4	9	29
73	—	copy case	—	—	0
74	11	12	14	30	67
75					AB
Average Marks					
% of Attainment					

Name & Signature of Subject Teacher

*(Signature)*

Prof. S. R. Lavanghore.





**Karmaveer Bhaurao Patil Institute of Management Studies & Research, Satara**

Mid Term

Examination 2021 - 2022

Subject - Organisational Development Class - MBA-II Exam. No. 02Paper - OD Section - \_\_\_\_\_ Date 16/07/2022No. of Supplements - 1 + 2 = 3 Jr. Supervisor's Signature [Signature]

Q. No.	1	2	3	4	5	6	7	8	9	10	11	12	Total
Marks	10	10	11	10									41/50

Signature of Examiner [Signature]

Start Writing From Here

Q. 2.

Visit to an organisation, problem regarding its culture & causes & solution to overcome.

Ans → I visit to a government organisation more oftenly. & always found there various cultural problem which leads to diversion of process from achieving the desired goal in desired time limit.

"Organisation development is the practical application of the science of the organisations, drawing from several disciplines for its models, strategies & techniques. OD focuses on planned changes of human system & contributes to an organisation science through the knowledge gained from its study of complex change dynamics."





In the organisation I have found five major problems -

- 1) Resistance to change due to unspoken norms -
- 2) Competing priorities due to lack of time
- 3) Lack of urgency due to absence of visible crisis.
- 4) Communication breakdown due to rigid hierarchy -
- 5) Lack of commitment to cultural work of an organisation -

In brief I would like to describe the problem as follows -

1) Resistance to change due to unspoken norms -

In every organisation, employees fear for the change is observed.

They feel little comfortable in whatever job they are doing year on year but resist the change as it may fear them that will add additional responsibility to them.

Solution - Leader / employer should have to invite the team, He has to develop a space for every employee. The process should be clear to



every employee so that it would help them reach their goal & succeed in the organisation.

Employer should be clear about his expectations & should clear the employee about his roles & responsibilities.

Leader should help the employee to bring in actual process & lead their roles to succeed & achieve the goals of organisation.

2) Competing priorities due to lack of time.

In every organisation there are internal & external challenges exists.

Internal challenges like competing priorities, lack of resources, lack of team work etc. whereas external challenges like market shifts, customer insights, competitions, etc.

Solution - Leaders / employees has to balance the health of organisation, work strategies & goals.

Employer has to share clear expectation, desired timeline & deliverables.

Employer has to clear what is important & urgent.





③ Lack of urgency due to absence of visible crisis.

Organisations not having strong motivators inherently built into their culture.

Leaders are lacking to their vision & future beyond crisis.

Solution - Leaders should be aware of goals, vision & mission of an organisations along with timelines.

4) Communication breakdown due to rigid hierarchy -

Due to rigid hierarchy - lack of information flow, ideas & innovation, absenteeism & no communication leads to nontransparent environment in the organisation. In such cases employees are not motivated & inspired & such things create suppressive culture in the organisation.

- Organisation lacks cultural structure of trust & openness of communications.

Solution - Organisation has to built up the transparent environment, behavioural norms, beliefs & values to foster free flowing information from employer to employee & vice versa.



5) Lack of commitment to cultural work  
 Commitment of the culture starts with the leader & trickle down to the team. Culture of the organisation has to intentionally work on as its like changing a personality of the organisation. Leader must be a gate keeper of acceptable norms, values, beliefs & behaviours.

10





Q-3.

Explain 7S framework model for business organisation -

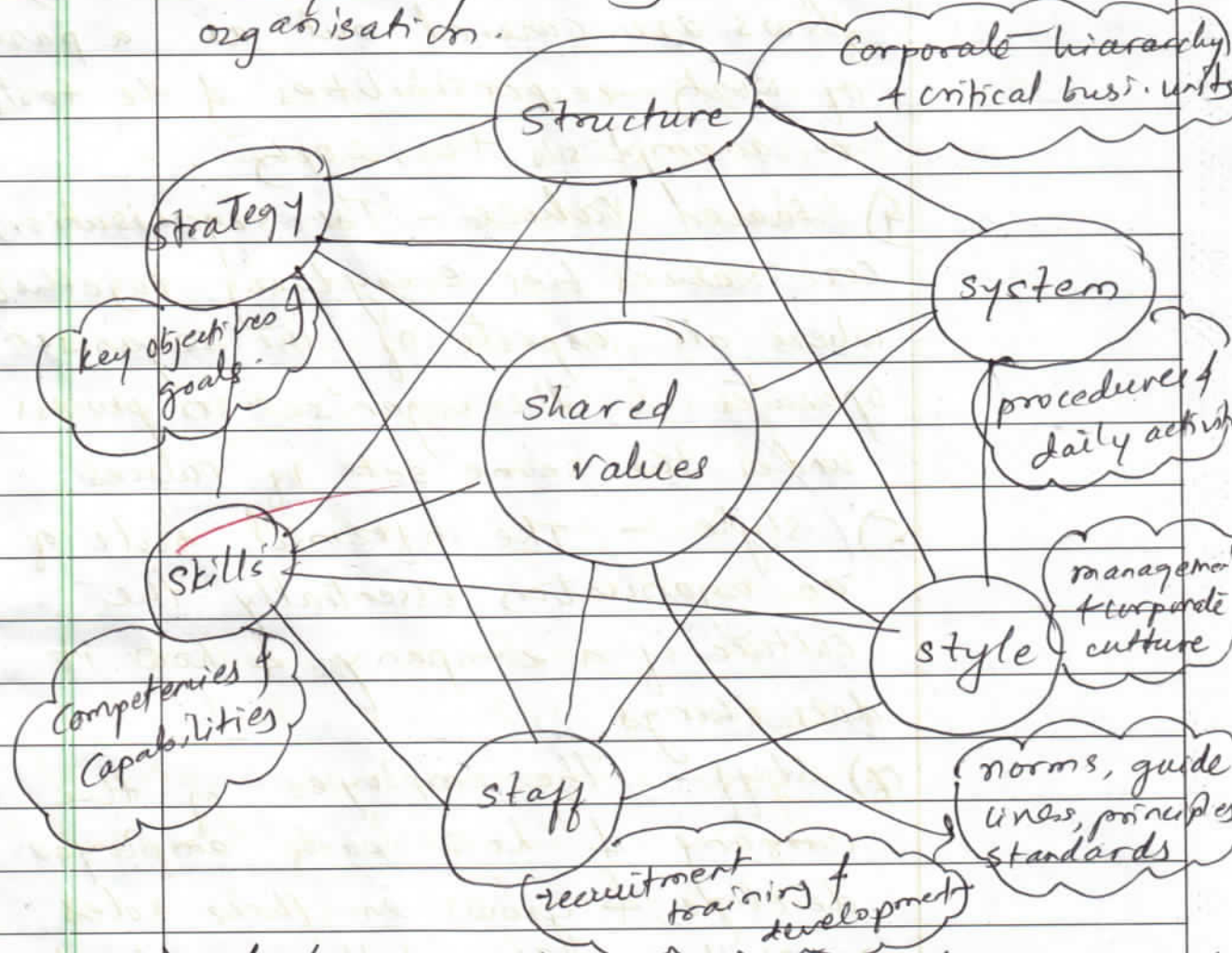
Ans - 7S framework model of business organisation is developed by Robert Klatterman & Tom Peters in 1926. They were associated with Tom Mackinsey Association company so the 7S framework model is also known as 7S Mackinsey model for business organisation.

This model is applied to many situation & valuable tools that analyses companies organisational designs. The goal of the model is to depict how effectiveness can be achieved in an organisation through interchanging of key elements. There are 7 elements of framework strategy, structure & system are known as Hard 'S' & skill, staff, style are known as soft 'S'. seventh is shared values. These elements are dynamic & change constantly.

A change in one element always has effect on another element & requires implementation of new organisation designs



The 7's framework is used to solve performance problem in a business to subsequently change or improve the organisation.



1) strategy involves an organisation approach to the market including its plans & actions to create growth & profits  
 Involves - what should we do to solve specific problems  
 eg. key objectives & goals.

2) structure - It pertains to how a company organises & structures its resources from capital, budget, work force & equipment etc.  
 eg. what structure do we need to





- execute strategy - i.e. corporate hierarchy of critical business units.
- 3) systems - The processes of work flows are carried out as a part of work responsibilities of the foots to accomplish the work.
  - 4) shared values - The organisation core values ties everything together where all aspects of the organisation operates & the organisation process under the same set of values
  - 5) style - The informal rule of an organisation essentially the culture of a company & how it does things
  - 6) staff - The employee of the company & how each employee develops & grows in their roles.
  - 7) skills - The skills of individual employees as well as the skills of an organisation as a whole. The organisations have its core competency but can also outsource when needed.

Advantages of 7's framework for an organisation -

- 1) It allows the organisation to be proactive
- 2) It sets up a direction of sustainability.



- 6) It helps to align the process, values, beliefs, vision, mission & goals of the organisation.
- 4) Tidy, safe & organised working environment can be achieved.
- 5) Increase market share & profitability of the organisation.

11





Q. 4.

Short Notes (any two).

1) Six Box Model in Organisation Development -

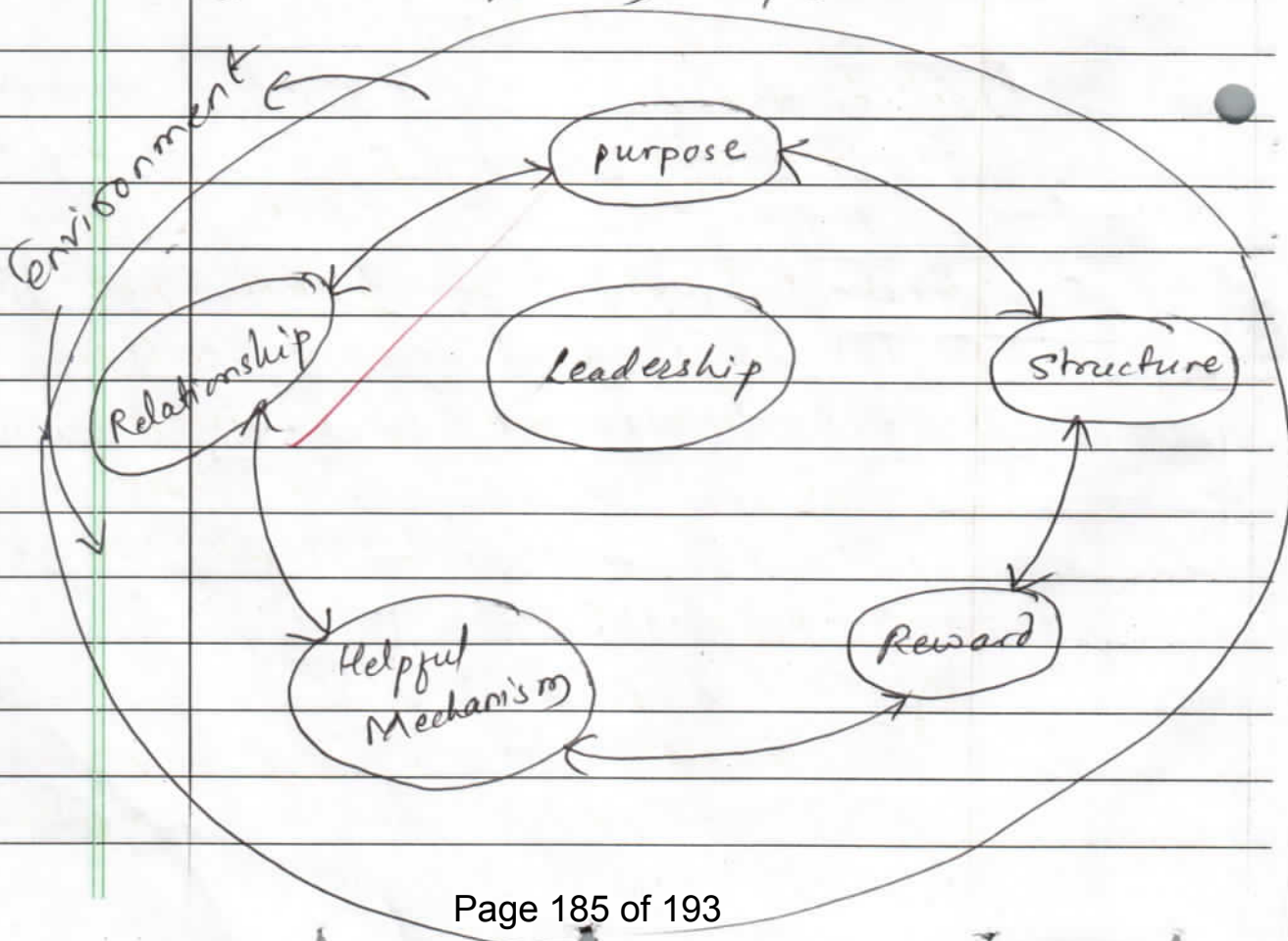
Ans. The Six Box Model in organisation Development is developed by Heisbord.

This model helps to access the functions of an organisation.

This model has the ability to adapt any kind of organisation.

This model has six elements as follows -

- 1) Purpose
- 2) Structure
- 3) Relationship
- 4) Rewards
- 5) Leadership
- 6) Helpful mechanism.





1) Purpose - What business are you in & what business do you want to be in moving forwards. Do members agree with the mission & goals of the organisation are involved in this element.

2) Structure -

How it works on daily basis. Structure needs to be based on desired output, ideas & innovation.

3) Relationships -

Organisation & its business are never ending & therefore obvious relationships inside & outside of the business are also with the technology are unavoidable.

Therefore conflict solving mechanism should be stronger for the growth of an organisation.

4) Rewards -

Employees always perform to its best when they know that they will be rewarded for their growth, best jobs.

It brings about positive culture in the environment of business when employees know about that they will be earned the profit shared by organisation.

5) Leadership -

Leadership is a very important piece. Leader should be confident.

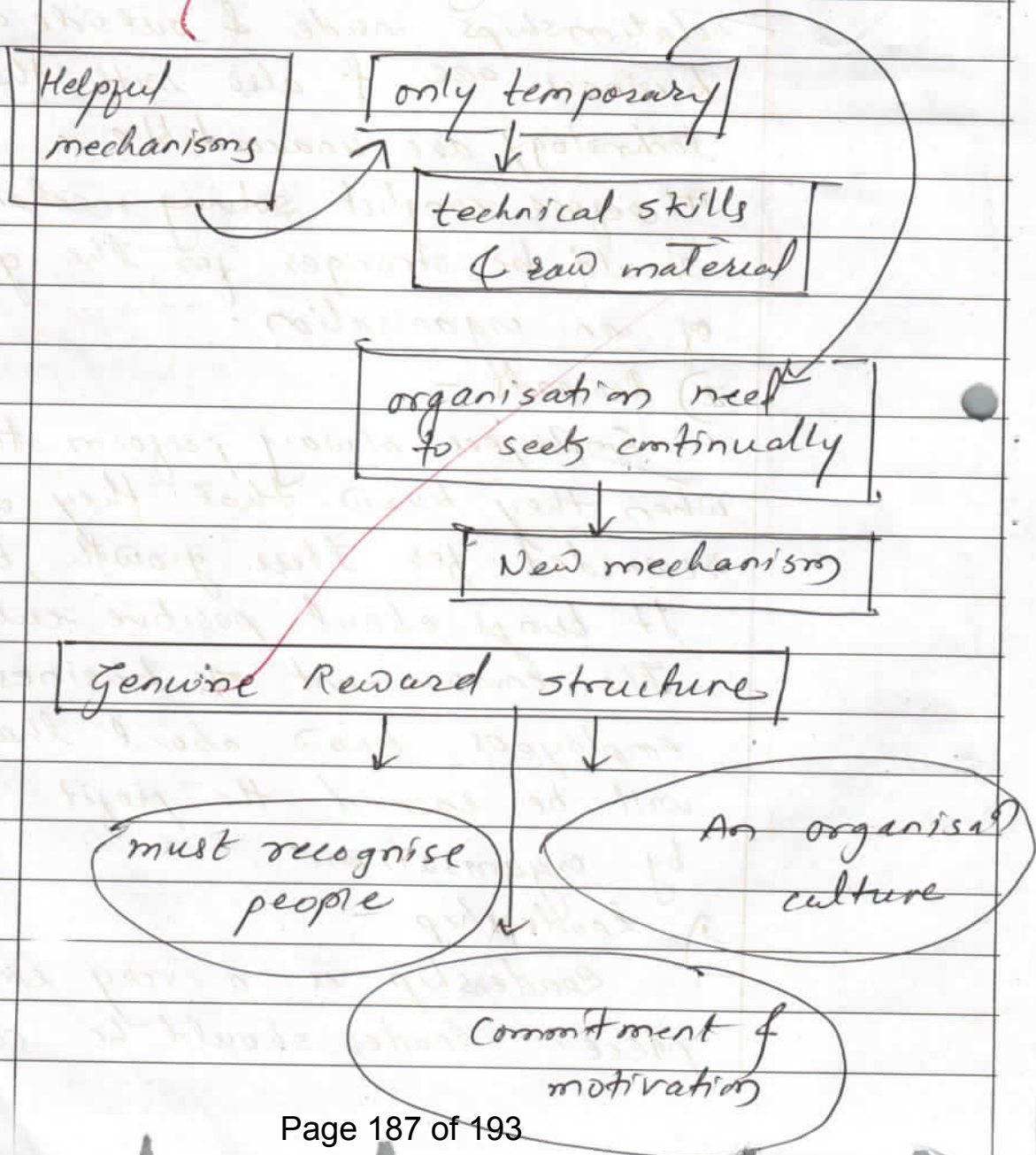




should be growth oriented. He should be caring & open mind. Leader should be working as a part of team.

c) Helpful mechanisms -

As the technology changes or improves, market advances, working mechanisms could be out of date so the mechanisms should be helpful for the organisation in a changing environment.





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Progressive Theory / Skill Test I / II Term I / II Year

**SUPPLIMENT**

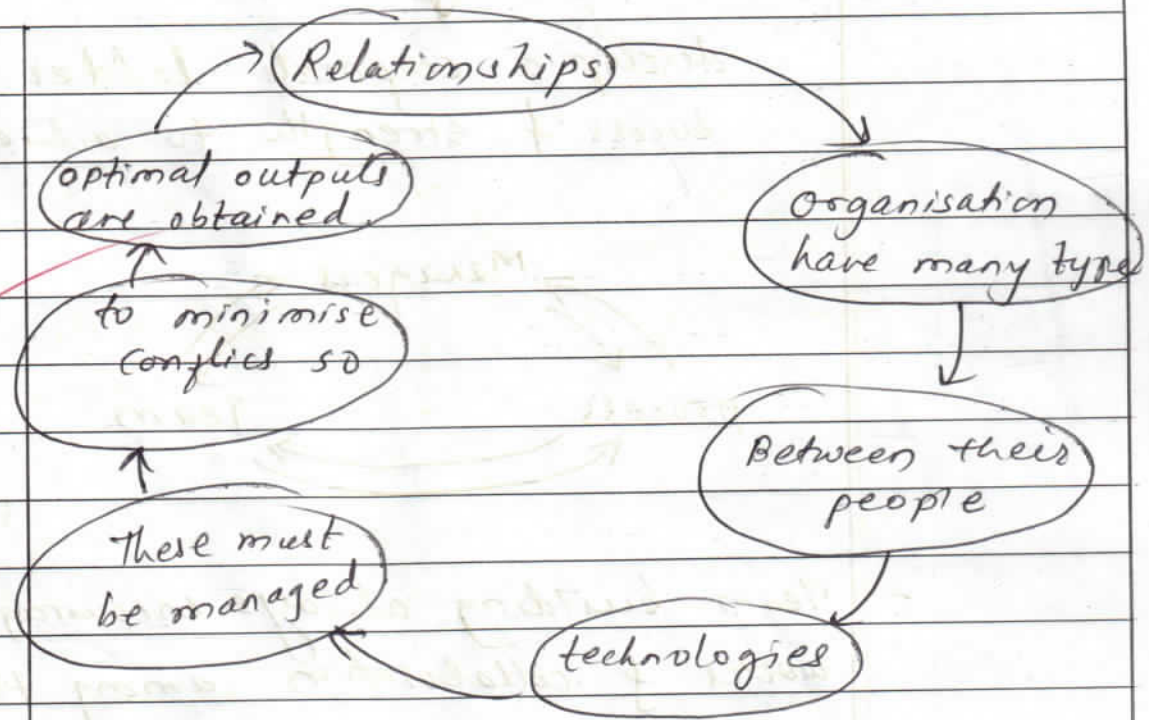
*[Signature]*  
Sign. Of Supervisor

Suppliment No. -: 1

Name Madhavi Avhad Roll No - 02

Class - MBA-2 Subject -: OD Date 16/7/22

Start Writing From Here







Q. 4. (B) Stages of Team Development -

In every organisation, team play crucial roles as the performance of the product of organisation depends upon the team.

(managers)  
lead, inspire & motivate



develop a corporate ladder & leverage success & strength to achieve goals



- Team building always encourages team works & collaboration among the team members to achieve the goals -

There are five stages are to applied which helps to enhance work, co-operation, communication & collaboration among the team.

stage - (1) - Hold regular corporate retreats .eg. fun, game, philanthropic work, relationship development



2) Nurture leaders in their small roles

3) Encourage collaborations by sharing knowledge, ask questions & answer without fear.

Regular in person meetings, brainstorming sessions, emails & virtual communication

4) Help members understand their roles & responsibilities, in depth knowledge about company, goals, mission & vision.

5) Developing strong conflict resolve mechanism is very useful for the development & growth of the company.

~~Stages of Team Development are as -~~  
Stage - I - Forming stage -

In this team they start to come together, know each other & start to build & establish working patterns

Stage II - Storming -

Interpersonal conflicts can be resolved as it arises when team grows accustomed to know how it works.

~~Stage III - Team Norming -~~

The team begins to settle into a productive workflow & normality is established.

~~Stage IV - Performing -~~ At this stage conflicts are resolved, processes are placed & team is at its peak.





stage V - Adjourning -  
the project or team comes to a close of  
the group is disbanded or repurposed.



**Rayat Shikshan Sanstha's**  
**Karmaveer Bhaurao Patil Institute of**  
**Management Studies & Research, Satara**  
 Progressive Theory / Skill Test I / II Term I / II Year

**SUPPLIMENT**

*[Signature]*

Sign. Of  
Supervisor

Suppliment No. :- 2

Name Madhavi Avhad Roll No - 02

Class - MBA - II Subject :- OD Date 16/7/22

Start Writing From Here

Q. 1

Case study -

(A) Analysis & problem of the case -  
 Bharat electricals limited, satara  
 is a big, reknowned & old company.  
 problem is that the company has  
 30 employees permanant & 60 employees  
 temporary.

- Leaders do not become the part of  
 the team but deligate their work  
 to the subordinates thoes are  
 temporary. so the temporary  
 subordinates can not do their work  
 in full accolade of confidence.

(B) - Wrong thing - is that the  
 company has its few employees  
 on temporary basis  
 - This could not collateralate the  
 hierarchy of the temporary employees





Right thing is to cut down the cost the employees on the temporary basis are taken.

c) Solution to the problem.

- Communication has to be increased among the hierarchy of the temporary employees.
- Leader should be active & proactive & should know their roles & responsibilities.
- Leaders has to do their own job at their own & should not delegate their work.
- Relationship & rapport buildup
- Transparency in the process of culture
- Trust & good culture should be improved.

④

Various issues -

- 1) Should not resist to change
- 2) Compete the priorities of goals
- 3) Visible crisis
- 4) Problem solving mechanism -
- 5) Communication breakdown should be stopped.